

Prepared For:

City of Columbus
 Jerry Buckley
 423 Short St.
 Columbus, OH 43215-5667
 (614)000 - 0000
 Reference ID: N/A

Presented By:

Miami Valley Int'l Trucks
 Henry W Gantner
 11775 Highway Drive
 Cincinnati OH 45241 -
 (513)733-8500

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

Model Profile
2012 7400 SFA 4X2 (SA525)

APPLICATION: Front Plow with spreader
MISSION: Requested GVWR: 37000. Calc. GVWR: 37000
 Calc. Start / Grade Ability: 29.50% / 2.72% @ 55 MPH
 Calc. Geared Speed: 72.7 MPH

FUEL ECONOMY: 8.28 MPG @ 55 MPH

DIMENSION: Wheelbase: 177.00, CA: 102.00, Axle to Frame: 63.00

ENGINE, DIESEL: {MaxxFortress DT} EPA 10, 270 HP @ 2200 RPM, 860 lb-ft Torque @ 1300 RPM, 2400 RPM
 Governed Speed

TRANSMISSION, AUTOMATIC: {Allison 3000_RDS_P} 4th Generation Controls; Close Ratio, 6-Speed, With Double Overdrive;
 On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder, With 80,000-lb GVW
 & GCW Max.

CLUTCH: Omit Item (Clutch & Control)

AXLE, FRONT NON-DRIVING: {Dana Spicer I-140W} Wide Track, I-Beam Type, 14,000-lb Capacity

AXLE, REAR, SINGLE: {Meritor RS-23-160} Single Reduction, 23,000-lb Capacity, 200 Wheel Ends, Driver Controlled
 Locking Differential Gear Ratio: 6.14

CAB: Conventional

TIRE, FRONT: (2) 12R22.5 G661 HSA (GOODYEAR) 484 rev/mile, load range H, 16 ply

TIRE, REAR: (5) 11R22.5 G182 RSD (GOODYEAR) 496 rev/mile, load range H, 16 ply

SUSPENSION, RR, SPRING, SINGLE: Vari-Rate; 31,000-lb Capacity, Includes 4500-lb Capacity Multileaf Auxiliary

PAINT: Cab schematic 100GM
 Location 1: 4015, Dk Lemon Yellow (Prem)
 Chassis schematic N/A

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)	<u>List</u> (USA DOLLAR)
SA52500	Base Chassis, Model 7400 SFA 4X2 with 177.00 Wheelbase, 102.00 CA, and 63.00 Axle to Frame.	6777/3995	10772	\$72,112.00
1CAG	FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.250" x 3.610" x 0.375" (260.4mm x 91.7mm x 9.5mm); 456.0" (11582mm) Maximum OAL	92/266	358	\$337.00
1LLA	BUMPER, FRONT Steel, Swept Back <u>Includes</u> : BUMPER, FRONT Powder Coated Gray (Argent) Color	0/0	0	\$0.00
1WEV	WHEELBASE RANGE 146" (370cm) Through and Including 195" (495cm)	0/0	0	\$0.00
1WTU	FRAME ADDITION, FRONT 1" Integral; Increases BBC, BA and OAL Vehicle Dimensions By 1"	4/0	4	\$0.00
2AET	AXLE, FRONT NON-DRIVING {Dana Spicer I-140W} Wide Track, I-Beam Type, 14,000-lb Capacity <u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.	81/0	81	\$1,175.00
3ADD	SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 14,000-lb Capacity; With Shock Absorbers <u>Includes</u> : SPRING PINS Rubber Bushings, Maintenance-Free <u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.	37/0	37	\$129.00
4091	BRAKE SYSTEM, AIR Dual System for Straight Truck Applications <u>Includes</u> : BRAKE LINES Color and Size Coded Nylon : DRAIN VALVE Twist-Type : DUST SHIELDS, FRONT BRAKE : DUST SHIELDS, REAR BRAKE : GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster : PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel : PARKING BRAKE VALVE For Truck : QUICK RELEASE VALVE Bendix On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4 : SLACK ADJUSTERS, FRONT Automatic : SLACK ADJUSTERS, REAR Automatic : SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4 <u>Notes</u> : Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered.	0/0	0	\$0.00

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4619	TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck	2/0	2	\$317.00
4722	DRAIN VALVE {Bendix DV-2} Automatic; With Heater; for Air Tank <u>Includes</u> : DRAIN VALVE Mounted in Wet Tank	1/0	1	\$119.00
4AZA	AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)	0/0	0	\$0.00
4EBT	AIR DRYER {Bendix AD-IP} With Heater <u>Includes</u> : AIR DRYER LOCATION Inside Left Rail, Back of Cab	21/4	25	\$526.00
4ESX	BRAKE CHAMBERS, FRONT AXLE {Haldex} 20 Ssqln	0/0	0	\$0.00
4EVL	BRAKE CHAMBERS, REAR AXLE {Haldex GC3030LHDHO} 30/30 Spring Brake <u>Includes</u> : BRAKE CHAMBERS, SPRING (2) Rear Parking; WITH TRUCK BRAKES: All 4x2, 4x4; WITH TRACTOR BRAKES: All 4x2, 4x4; 6x4 & 6x6 with Rear Tandem Axles Less Than 46,000-lb. or GVWR Less Than 54,000-lb.	0/0	0	\$0.00
4JCJ	BRAKES, FRONT, AIR CAM S-Cam; 16.5" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers <u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.	0/0	0	\$265.00
4NDB	BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake <u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.	0/0	0	\$0.00
4SBC	AIR COMPRESSOR {Bendix Tu-Flo 550} 13.2 CFM Capacity	0/0	0	\$0.00
4VGN	AIR TANK Painted Aluminum, With Straight Thread O-Ring Ports	0/0	0	\$432.00
5710	STEERING COLUMN Tilting and Telescoping	10/0	10	\$344.00
5CAL	STEERING WHEEL 2-Spoke, 18" Diam., Black	0/0	0	\$0.00
5PSA	STEERING GEAR {Sheppard M-100} Power	0/0	0	\$0.00
7BEJ	EXHAUST SYSTEM Single, Horizontal, Aftertreatment Device Frame Mounted Outside Right Rail Under Cab; Includes Vertical Tail Pipe and Guard <u>Includes</u> : EXHAUST HEIGHT 10' Exhaust Height - Based on Empty Chassis with Standard Components (+ or - 1" Height) : MUFFLER/TAIL PIPE GUARD Non-Bright Finish	5/-18	-13	\$738.00

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7SCY	ENGINE COMPRESSION BRAKE for MaxxFoRce I6 Engines; Electronically Activated	0/0	0	\$1,322.00
7WBA	TAIL PIPE (1) Turnback Type, Bright, for Single Exhaust	0/0	0	\$94.00
7WZY	SWITCH, FOR EXHAUST 2 Position, Lighted & Latching, ON/OFF Type, Mounted in IP, Inhibits Diesel Particulate Filter Regeneration as Long as Switch is in ON Position	2/0	2	\$31.00
8000	ELECTRICAL SYSTEM 12-Volt, Standard Equipment	0/0	0	\$0.00
	<u>Includes</u> : BATTERY BOX Steel with Plastic Lid : DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab : FUSES, ELECTRICAL SAE Blade-Type : HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever : HEADLIGHTS (2) Sealed Beam, Round, with Chrome Plated Bezels : HORN, ELECTRIC Single : JUMP START STUD Located on Positive Terminal of Outermost Battery : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light : RUNNING LIGHT (2) Daytime, Included With Headlights : STARTER SWITCH Electric, Key Operated : STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector : TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature : TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted : WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted : WIRING, CHASSIS Color Coded and Continuously Numbered			
8518	CIGAR LIGHTER Includes Ash Cup	1/0	1	\$18.00
8718	POWER SOURCE Cigar Type Receptacle without Plug and Cord	1/0	1	\$30.00
8875	BATTERY TERMINALS Sealed	2/0	2	\$51.00
8GHC	ALTERNATOR {Leece-Neville LBP2203H} Brush Type, 12 Volt 160 Amp. Capacity, Pad Mounted	-11/1	-10	\$132.00
8HAB	BODY BUILDER WIRING Back of Standard Cab at Left Frame or Under Extended or Crew Cab at Left Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn	2/0	2	\$63.00
8HAH	ELECTRIC TRAILER BRAKE/LIGHTS Accommodation Package to Rear of Frame; for Combined Trailer Stop, Tail, Turn, Marker Light Circuits; Includes Electric Trailer Brake Accommodation Package With Cab Connections for Mounting Customer Installed Electric Brake Unit, Less Trailer Socket	0/2	2	\$244.00

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8MKL	BATTERY SYSTEM {International} Maintenance-Free, (3) 12-Volt 1950CCA Total	41/14	55	\$103.00
8NAA	TAIL LIGHT WIRING MODIFIED Includes: Wiring for Standard Lt & Rt Tail Lights; Separate 8.0' of Extra Cable Wiring for Lt & Rt Body Mounted Tail Lights	0/2	2	\$43.00
8RGA	2-WAY RADIO Wiring Effects; Wiring With 20 Amp Fuse Protection, Includes Ignition Wire With 5 Amp Fuse, Wire Ends Heat Shrink and Routed to Center of Header Console in Cab	1/0	1	\$54.00
8RJV	RADIO {International} AM/FM Stereo With Weatherband, Clock, Auxiliary Input, Includes Multiple Speakers <u>Includes</u> : SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior : SPEAKERS IN CAB (4) Coaxial with Premium Interior	3/0	3	\$338.00
8THJ	AUXILIARY HARNESS 3.0' for Auxiliary Front Head Lights and Turn Signals for Front Plow Applications	2/0	2	\$64.00
8TKK	TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake Accommodation/Air Trailer ABS; With 30 Amp Fuse and Relay, Controlled by Ignition Switch	1/0	1	\$79.00
8WCS	BATTERY DISCONNECT SWITCH {Joseph Pollak 51-315} Positive Type, Lever Operated, Cab Mounted	1/0	1	\$148.00
8WLS	TURN SIGNALS, FRONT Dual Face, Amber/Red, Mounted on Top of Fender, Used With Standard Flush Mounted Front Turn Signal, Side Marker Lamps, Parking Lights and Reflectors	3/0	3	\$74.00
8WML	HEADLIGHTS Long Life Halogen; for Two Light System	0/0	0	\$22.00
8WPH	CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade	0/0	0	\$70.00
8WRB	HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on	0/0	0	\$22.00
8WTK	STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection	0/0	0	\$0.00
8WVP	HORN, AIR (2) Single Tone, Rectangular; Chrome	0/0	0	\$272.00
8WWJ	INDICATOR, LOW COOLANT LEVEL With Audible Alarm	1/0	1	\$0.00
8XAH	CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III With Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses	0/0	0	\$0.00
9HBM	GRILLE Stationary, Chrome	0/0	0	\$0.00
9WBC	FRONT END Tilting, Fiberglass, With Three Piece Construction; for 2007 & 2010 Emissions	0/0	0	\$0.00
10060	PAINT SCHEMATIC, PT-1 Single Color, Design 100 <u>Includes</u> : PAINT SCHEMATIC ID LETTERS "GM"	0/0	0	\$0.00
10761	PAINT TYPE Base Coat/Clear Coat, 1-2 Tone	0/0	0	\$0.00
10769	PAINT CLASS Premium Color.	0/0	0	\$210.00

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11001	CLUTCH Omit Item (Clutch & Control)	-63/-12	-75	\$0.00
12851	PTO EFFECTS, ENGINE FRONT Less PTO Unit, Includes Adapter Plate on Engine Front Mounted	10/0	10	\$87.00
12NUR	ENGINE, DIESEL {MaxxForce DT} EPA 10, 270 HP @ 2200 RPM, 860 lb-ft Torque @ 1300 RPM, 2400 RPM Governed Speed <u>Includes</u> : AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated (Air Brake Chassis Only) : ANTI-FREEZE Red Shell Rotella Extended Life Coolant; -40 Degrees F/ -40 Degrees C; for MaxxForce Engines : COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control : CRUISE CONTROL Electronic; Controls Integral to Steering Wheel : ENGINE OIL DRAIN PLUG Magnetic : ENGINE SHUTDOWN Electric, Key Operated : FUEL FILTER Included with Fuel/Water Separator : FUEL/WATER SEPARATOR Fuel/Water Separator and Fuel Filter in a Single Assembly; With Water-in-Fuel Sensor; Engine Mounted : GOVERNOR Electronic : OIL FILTER, ENGINE Spin-On Type : WET TYPE CYLINDER SLEEVES	0/0	0	\$0.00
12THT	FAN DRIVE {Horton Drivemaster} Direct Drive Type, Two Speed With Residual Torque Device for Disengaged Fan Speed <u>Includes</u> : FAN Nylon	9/0	9	\$274.00
12UAS	RADIATOR Aluminum, Cross Flow, Series System; 1228 SqIn Core and 648 SqIn Charge Air Cooler and 342 SqIn Low Temperature Radiator <u>Includes</u> : DEAERATION SYSTEM with Surge Tank : HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps : RADIATOR HOSES Premium, Rubber	-7/2	-5	\$0.00
12UXG	FEDERAL EMISSIONS for 2010; MaxxForce DT Engines	0/0	0	\$6,000.00
12VAG	AIR CLEANER Single Element, with Integral Snow Valve and In-Cab Control <u>Includes</u> : GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted	2/0	2	\$157.00
12VXT	THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel	0/0	0	\$0.00
12VZA	ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control for MaxxForce post 2007 Emissions Electronic Engines	0/0	0	\$45.00

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12WTH	BLOCK HEATER, ENGINE {Phillips} 120 Volt/1250 Watt; With "Y" Cord From Socket in Standard Location, For a Dealer Installed Oil Pan Heater, With Extended Life Coated Metal/Plastic/Metal Material Oil Pan, for I6 <u>Includes</u> : BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door <u>Notes</u> : MPM material is single sheet composite with two layers of sheet metal sandwiching plastic material. MPM material has electro-deposition prime coat with powder coating for the final finish coat.	4/0	4	\$82.00
12WZE	EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Regulations	0/0	0	\$0.00
13AMB	TRANSMISSION, AUTOMATIC {Allison 3000_RDS_P} 4th Generation Controls; Close Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder, With 80,000-lb GVW & GCW Max. <u>Includes</u> : OIL FILTER, TRANSMISSION Mounted on Transmission : TRANSMISSION OIL PAN Magnet in Oil Pan	195/57	252	\$6,917.00
13WAW	OIL COOLER, AUTO TRANSMISSION {Modine} Water to Oil, for Allison or CEEMAT Transmission	25/0	25	\$667.00
13WBN	TRANSMISSION SHIFT CONTROL {Allison} T-Bar Type; for Allison 3000 & 4000 Transmission	0/0	0	\$371.00
13WLP	TRANSMISSION OIL Synthetic; 29 thru 42 Pints	0/0	0	\$203.00
13WUC	ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction	0/0	0	\$0.00
13WYH	TRANSMISSION TCM LOCATION Located Inside Cab	0/0	0	\$141.00
13WYL	SHIFT CONTROL PARAMETERS Allison Performance Programming in Primary and Allison Economy Programming in Secondary	0/0	0	\$0.00
14ARB	AXLE, REAR, SINGLE {Meritor RS-23-160} Single Reduction, 23,000-lb Capacity, 200 Wheel Ends, Driver Controlled Locking Differential . Gear Ratio: 6.14 <u>Includes</u> : REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle <u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires. : When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance	0/241	241	\$1,809.00
14SAL	SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 31,000-lb Capacity, Includes 4500-lb Capacity Multileaf Auxiliary <u>Notes</u>	0/88	88	\$305.00

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	: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.			
15LKG	FUEL/WATER SEPARATOR With Thermostatic Fuel Temperature Controlled Electric Heater, and Filter Restriction/ Change Indicator, Includes Standard Equipment Water-in-Fuel Sensor	5/0	5	\$64.00
15SGG	FUEL TANK Top Draw; D Style, Non Polished Aluminum, 19" Deep, 70 U.S. Gal., 265 L Capacity, With Quick Connect Outlet, Mounted Left Side, Under Cab	-32/-14	-46	\$185.00
16030	CAB Conventional	0/0	0	\$0.00
	<u>Includes</u> : ARM REST (2) Molded Plastic; One Each Door : CLEARANCE/MARKER LIGHTS (5) Flush Mounted : COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window : CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel : DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted : GLASS, ALL WINDOWS Tinted : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side : GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side : INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color : STEP (4) Two Steps Per Door			
16HBA	GAUGE CLUSTER English With English Electronic Speedometer	0/0	0	\$0.00
	<u>Includes</u> : GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid Level : ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout : WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)			
16HGH	GAUGE, OIL TEMP, ALLISON TRAN	1/0	1	\$48.00
16HHE	GAUGE, AIR CLEANER RESTRICTION {Filter-Minder} With Black Bezel Mounted in Instrument Panel	2/0	2	\$30.00
16HKT	IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster	0/0	0	\$0.00
16JNV	SEAT, DRIVER {National 2000} Air Suspension, High Back With Integral Headrest, Cloth, Isolator, 1 Chamber Lumbar, 2 Position Front Cushion Adjust, -3 to +14 Degree Back Angle Adjust	27/12	39	\$232.00
	<u>Includes</u> : SEAT BELT 3-Point, Lap and Shoulder Belt Type			

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16PHX	SEAT, PASSENGER {Gra-Mag} Non Suspension, High Back, Fixed Back, Integral Headrest, Cloth <u>Includes</u> : SEAT BELT 3-Point, Lap and Shoulder Belt Type	0/0	0	\$43.00
16SDG	MIRROR, CONVEX, LOOK DOWN {Lang Mekra} Right Side; 6" x 10 1/4", With Bright Finish	2/0	2	\$57.00
16SDU	MIRRORS (2) {Lang Mekra} Styled; Rectangular, 7.09" x 15.75" & Integral Convex Both Sides, 102" Inside Spacing, Breakaway Type, Heated Heads Thermostatically Controlled, Power Both Sides, Clearance Lights LED, Bright Finish Heads & Brackets	8/0	8	\$443.00
16SEE	GRAB HANDLE Chrome; Towel Bar Type With Anti-Slip Rubber Inserts; for Cab Entry Mounted Left Side Only at "B" Pillar	3/0	3	\$118.00
16VCC	SEAT BELT All Orange; 1 to 3	0/0	0	\$26.00
16VSL	WINDSHIELD Heated, Single Piece	0/0	0	\$632.00
16WBY	ARM REST, RIGHT, DRIVER SEAT	3/0	3	\$39.00
16WCT	AIR CONDITIONER {Blend-Air} With Integral Heater & Defroster <u>Includes</u> : CLAMPS, HEATER HOSE Mubea Constant Tension Clamps : HEATER HOSES Premium : REFRIGERANT Hydrofluorocarbon HFC-134A	40/7	47	\$823.00
16WJS	INSTRUMENT PANEL Center Section, Flat Panel	0/0	0	\$0.00
16WJU	WINDOW, POWER (2) And Power Door Locks, Left and Right Doors, Includes Express Down Feature	5/0	5	\$367.00
16WKY	HVAC FRESH AIR FILTER	0/0	0	\$0.00
16WRZ	CAB INTERIOR TRIM Premium <u>Includes</u> : "A" PILLAR COVER Molded Plastic : CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering : CAB SOUND INSULATION Includes Dash and Engine Cover Insulators : CAB, INTERIOR TRIM, CLOSEOUT Lower Dash Closeout Panel; Molded Plastic; Under Instrument Panel Driver Side : CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets, CB Radio Pocket, Speakers, and Reading Lights : COURTESY LIGHT (2) Mounted In Front Map Pocket Left and Right Side : DOOR TRIM PANELS with Cloth Insert on Bolster Driver and Passenger Doors : FLOOR COVERING Rubber, Black : GAUGE, TEMPERATURE, AMBIENT Includes Compass Readout and Wiring and Sensor With Display Unit Mounted in Cluster : HEADLINER Soft Padded Cloth	0/0	0	\$304.00

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	: INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section			
	: STORAGE POCKET, DOOR (2) Molded Plastic (Carpet Texture), Full-Length; Driver and Passenger Doors			
	: SUN VISOR (3) Padded Vinyl: 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Vanity Mirror and Toll Ticket Strap, plus 1 Auxiliary Visor (Front Only), Driver Side			
16WSK	CAB REAR SUSPENSION Air Bag Type	0/0	0	\$0.00
16XWD	SUNSHADE, EXTERIOR Aerodynamic, Painted Roof Color; Includes Integral Clearance/Marker Lights	14/3	17	\$203.00
16XWJ	WINDSHIELD WIPER BLADES Snow Type	2/0	2	\$26.00
16XXC	COWL TRAY LID	7/4	11	\$200.00
26DRB	WHEEL, SPARE, DISC 22.5" Non-Polished Aluminum, 10 Stud (285.75MM BC Hub Piloted) 8.25 DC Rim	27/27	54	\$379.00
27DMB	WHEELS, FRONT DISC; 22.5" Non-Polished Aluminum, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Steel Hubs	-72/0	-72	\$514.00
	<u>Notes</u>			
	: Aluminum Wheels not Painted or Coated			
	: Compatible Tire Sizes: 11R22.5, 12R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5, 295/75R22.5, 295/80R22.5			
28DMB	WHEELS, REAR DUAL DISC; 22.5" Non-Polished Aluminum, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Steel Hubs	0/-140	-140	\$1,040.00
	<u>Notes</u>			
	: Aluminum Wheels not Painted or Coated			
	: Compatible Tire Sizes: 11R22.5, 12R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5, 295/75R22.5, 295/80R22.5			
29007	TIRE, SPARE Equal to Model Standard	45/46	91	\$536.00
	<u>Notes</u>			
	: NOTE: Only One Spare Tire per Truck Ordered. Order Must Reflect Number of Tires Required (Including Spare). 10-Digit Tire Code and Spare Rim/Wheel Code Must be Specified.			
60AAG	BDY INTG, REMOTE POWER MODULE Mounted Inside Cab behind Driver Seat; Up to 6 Outputs & 6 Inputs, Max. 20 amp. per Channel, Max. 80 amp Total (Includes 1 Switch Pack With Latched Switches)	0/0	0	\$531.00
7382130121	(5) TIRE, REAR 11R22.5 G182 RSD (GOODYEAR) 496 rev/mile, load range H, 16 ply	0/110	110	\$855.00
7382158107	(2) TIRE, FRONT 12R22.5 G661 HSA (GOODYEAR) 484 rev/mile, load range H, 16 ply	38/0	38	\$548.00
	Total of Product Features			\$105,279.00
	Cab schematic 100GM			

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)	<u>List</u> (USA DOLLAR)
	Location 1: 4015, Dk Lemon Yellow (Prem)			
	Chassis schematic N/A			
	Total Component Weight:	7380/4697	12077	
	Total List Price Including Options:			\$105,279.00

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

ENGINE, DIESEL (0012NUR)
ATTACHMENTS: 0004619 (TRAILER CONNECTIONS)

<u>Parameter</u>	<u>Value</u>	<u>UOM</u>
Max Vehicle Speed	72	MPH
Max Eng Speed w/Vehicle Speed Fault	2400	N/A
IDLE Shutdown Timer Mode	52109S	N/A
IDLE Shutdown Time	5	MIN
Cruise Control - MIN Vehicle Speed	35	MPH
Cruise Control - MAX Vehicle Speed	72	MPH
Retarder Mode	52109Y	N/A
Service Interval - Enable	52109S	N/A
Service Interval - Distance	12000	MILES
Service Interval - Run Time	450.0	HOURS
Service Interval - Fuel Used	1500	GALLONS
PTO - MAX Vehicle Speed	5	MPH
PTO - Vehicle Speed Override	52210Z	N/A
PTO - MAX Engine Speed	2200	RPM
PTO - Ramp Rate	100	RPM/SEC
PTO - Disable IN-CAB Interface	52109S	N/A
PTO - Driveline Mode	52109S	N/A
Remote Pedal - Enable	52109S	N/A
Remote Pedal - Return To 0 Required	52109S	N/A
Remote Pedal - IN-CAB override	52109S	N/A
Remote Pedal - Driveline Override	52109S	N/A
Customer Password	0000	N/A

These Electronic Parameters have been successfully finalized

<u>Description</u>	<u>(USA DOLLAR)</u>	<u>Price</u>
Factory List Prices:		
Product Items	\$105,279.00	
Service Items	\$0.00	
Total Factory List Price Including Options:		\$105,279.00
Gledhill Snow Plow Hitch	\$4,532.00	
Diagnostic & trouble shooting mechanics training;Full tank Fuel - Center City	\$500.00	
Install safety Equip.	\$195.00	
P & D Center City	\$0.00	
Total Preparation And Delivery:		\$5,227.00
Freight Charge	\$1,775.00	
Total Freight:		\$1,775.00
Total Factory List Price Including Freight:		\$112,281.00
Less Customer Allowance:		(\$32,613.00)
Total Vehicle Price:		\$79,668.00
Total Warranty:		\$4,209.00
Total Sale Price:		\$83,877.00
Total Per Vehicle Sales Price:		\$83,877.00
Net Sales Price:		\$83,877.00

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

Official Title and Date

Firm or Business Name

Authorized Signature

Authorized Signature and Date

**This proposal is not binding upon the seller without
Seller's Authorized Signature**

Official Title and Date

(USA DOLLAR)

Description

Price

84 - Month 100,000 mile extended warranty contract
H2402E 6240 list 3120 net
213267 2178 list 1089 net

4209.00

Total Warranty : \$4,209.00