

**FACT SHEET
NOVEMBER 2016
BDO USA, LLP**

I. STATEMENT OF PURPOSE – JOB CREATION

The Department of Development recommends a dual-rate Jobs Growth Incentive for a term of up to seven (7) consecutive years in consideration of an investment of approximately \$515,000, the retention of 45 full-time permanent positions, and the creation of 235 new full-time permanent positions within the next three years – with the expectation of creating 400 new full-time permanent positions within the next five years.

II. PROJECT HISTORY

BDO USA, LLP (“BDO”) is a global accounting, tax, and advisory firm. As of 2016, BDO has member firms in 154 counties, employs approximately 64,000 partners and staff in more than 1,400 offices throughout the world and is the fifth largest accounting network globally.

BDO is proposing to establish a shared services center at 8101 N. High Street Columbus, Ohio 43235, a site where the company is expected to enter into a lease to assume 33,000 square feet. This center will employ individuals who will be assisting the professional staff in BDO offices throughout the United States in performing various tasks. The project involves a total investment of approximately \$515,000 related to the acquisition of machinery/equipment and leasehold improvements. As part of this project, BDO may expand operations at their existing Columbus office located at 300 Spruce Street, Suite 100 Columbus, OH 43215, depending on their pace of growth and office space availability.

Between both project sites, BDO anticipates retaining 45 full-time permanent positions with an annual payroll of approximately \$3,541,954 and creating 235 new full-time permanent positions with a new annual payroll of approximately \$7,990,000 within the next three years. Within the next five years, the project is expected to create 400 new full-time permanent positions with a new annual payroll of approximately \$13,600,000.

BDO USA, LLP is requesting a dual-rate Jobs Growth Incentive from the City of Columbus to assist in the expansion of its Central Ohio operations.

III. PROJECT INVESTMENT

INVESTMENT TYPE	PROPOSED VALUE
Machinery & Equipment	\$282,000
Leasehold Improvements	\$233,000
TOTAL INVESTMENT	\$515,000

IV. DECISION & TIMING

The project is expected to begin as soon as December 2016 with an anticipated completion date of December 2020, pending Columbus City Council approval of the recommended tax incentive.

V. EMPLOYMENT

The project will retain 45 full-time permanent positions with an annual payroll of approximately \$3,541,954 and create 235 new full-time permanent positions with a new annual payroll of approximately \$7,990,000 within the next three years. Within the next five years, BDO USA, LLP is projecting to create 400 new full-time permanent positions with a new annual payroll of approximately \$13,600,000.

Position Title	Number of New Jobs	Average Hourly Rate	Average Annual Salary	Total Estimated Payroll for New Positions
Para-professional Positions	235	\$16.34	\$34,000	\$7,990,000
TOTAL	235			\$7,990,000

BDO USA, LLP offers their full-time employees the following benefits:

- Paid holidays
- Vacation pay
- 401(k) retirement plan
- Annual bonus
- Medical/dental insurance
- Severance policy
- Training & education benefits
- Disability & life insurance

The proposed project site has access to nearby public transportation (Central Ohio Transit Authority).

VI. REQUESTED PUBLIC PARTICIPATION

The Department of Development recommends a dual-rate Jobs Growth Incentive in an amount equal to (i) twenty-five percent (25%) of the City of Columbus income tax withheld on the Columbus payroll of new employees and (ii) thirty percent (30%) of the City of Columbus income tax withheld on the Columbus payroll of new employees, who are also City of Columbus residents at the end of each calendar year, both for a term of up to seven (7) consecutive years.

If BDO is not able to sufficiently document residency for an employee associated with this project during a calendar year of the term of the agreement, the default rate of the

Jobs Growth Incentive to be applied that calendar year for that new employee shall be twenty-five percent (25%).

VII. WORKFORCE DEVELOPMENT

Employers granted a tax incentive will meet with the Central Ohio Workforce Investment Corporation (COWIC) to develop a relationship to assure continuing employment opportunities for Columbus residents who are unemployed or underemployed.

VIII. NEW TAX IMPACT

NEW REVENUE SUMMARY		
Revenue	Average Annual	7-year Summary
A. New City Income Tax Revenue	\$199,750	\$1,398,250
Incentive	Average Annual	7-year Summary
B. Proposed Incentive is equal to: (i) twenty-five percent (25%) of the City of Columbus income tax withheld on the Columbus payroll of new employees for a term of up to seven (7) consecutive years; and (ii) thirty percent (30%) of the City of Columbus income tax withheld on the Columbus payroll of new employees, who are also City of Columbus residents at the end of each calendar year, for a term of up to seven (7) consecutive years.	\$49,938 (at 25%) to \$59,925 (at 30%)	\$349,566 (at 25%) to \$419,475 (at 30%)
Total	Average Annual	7-year Summary
C. Net Value to City (i.e., A. - B.)	\$149,812 (at 25%) to \$139,825 (at 30%)	\$1,048,684 (at 25%) to \$978,775 (at 30%)

IX. TAX BENEFIT

The recommended dual-rate Jobs Growth Incentive could yield cash payments totaling between approximately \$349,566 (at 25%) – \$419,475 (at 30%) for BDO USA, LLP over the incentive term of up to seven (7) consecutive years.

X. AREA IMPACT/GREEN INITIATIVES

BDO USA, LLP does not expect to adopt any green initiatives or recycling programs at this time.