

July 19, 2011

Subject: NEOGOV Sole Provider Justification for Online Workforce Management Solutions

To Whom It May Concern:

This letter is to confirm that Governmentjobs.com, Inc. (d/b/a NEOGOV), is the sole-source provider of <u>software licenses and related services</u> for *all* NEOGOV solutions. All NEOGOV solutions have been developed internally within, are supported by, and are available solely through, our organization.

NEOGOV is the sole-provider of the following NEOGOV products in the state and local government marketplace:

- Insight Enterprise
- Insight Test Management Solutions (TMS)
- Insight Computer Based Testing (CBT)
- NEOGOV Performance Management Module
- Sigma AMS 5 (all editions)
- Sigma TMS 5

In addition, NEOGOV is the sole provider for *all* related <u>solution training</u>, <u>system documentation</u>, <u>hosting services</u>, <u>and maintenance</u> (annual renewal of support plus NEOGOV system updates/upgrades) for all modules listed here within.

Finally, NEOGOV is the only provider for *all* direct system integration services within all NEOGOV and Sigma modules as well as possible <u>external system integrations</u> between NEOGOV modules and external 3rd party systems.

If you have any additional questions, please do not hesitate to contact me directly at 310-426-6304, x142.

Sincerely,

Steve Williams

NEOGOV – Sigma Support Unit

(800) 677-1275, ext 142