CITY OF COLUMBUS
BID WAIVER INFORMATION FORM

TO ACCOMPANY LEGISLATION WHICH WAIVES ANY PROVISIONS OF COLUMBUS CITY CODES CHAPTER 329
(PLEASE LIMIT YOUR RESPONSE TO THIS SHEET)

1. Reasons for waiving City Code bid procedure:

   [ ] emergency breakdown causing unplanned need

   [ ] item to be purchased is of a perishable nature

   [ ] need to extend and existing contract

   [ ] there is not enough time to obtain formal bids to satisfy need

   [ ] non-price error on either the bidder's or the City's part in the bid proposal

   [ ] a new law or regulation requires immediate compliance

   [X] other   Partners already using this software

2. Detailed explanation of reason (must be completed by division):

Salesforce has already been implemented at the State and Regional levels including JobsOhio and Columbus 2020. Purchasing this software will allow the City to share data related to projects with our partners along with tracking, reporting, creating workflows, and logging events and activities that will help us to better manage our economic development projects.

3. Informal procedure used:

   [ ] telephone quotations

   [X] written quotations

   [ ] negotiations

4. Informal bids received and prices for each:

Only one bid was received due to the fact that the Ohio Development Services Agency, JobsOhio, and the Regional Partners, including Columbus 2020 are already using this software. Moving forward with the purchase of Salesforce instead of looking at alternate options will save the City additional expenses for the creation, customization, and compatibility software to share data with the State, JobsOhio, and regional partners.

5. If lowest bid was not accepted, explain criteria for award:

As SalesForce has already been implemented at partnering entities, the software only needs to be modified to meet the needs of the City instead of completely designing a new system which will save the City a significant amount of funding.

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APPROVED BY:	*Authorized Approval on Corresponding Legislative File*
DATE:	