

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

S & L GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 800001

EFFECTIVE DATES: 04/01/2009 TO 03/31/2014

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions dated 10-01-2007.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Sandy Herrel, CPPB  
sandy.herrel@das.state.oh.us



This State Term Schedule and any Amendments thereto are available from the DAS website at the following address: <http://procure.ohio.gov>.

**Cues**

**STATE TERM SCHEDULE**

Index No: STS670  
New Date: 04/16/2010

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CONTRACTOR, PRICES, TERM SCHEDULE, ETC.

**Send Purchase Orders To:**

**Remit To:**

**OAKS Contract ID:**

0000135225  
Cues  
3600 Rio Vista Avenue  
Orlando, FL 32805  
www.cuesinc.com

Same

800001-1

**Contractor Contacts:**

Ms. Terri Mooney (800) 327-7791, Ext. 221 Fax: (407) 425-1569 Sales Contact TerriM@cuesinc.com

**Delivery:**

60 Days A.R.O. - F.O.B. Destination

**Terms:**

1% - 10, Net 30 Days

**Basic Order Limitations** (Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.)

Minimum: \$9,000.00

Maximum: \$80,000.00

APPROVED PRODUCTS/SERVICES: Only those vendors, products, or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approve price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request for Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) in accordance with the Ohio Revised Code Section 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse, and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers, contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

**UNSPSC CODES (OAKS Category ID) and Item Descriptions:**

All purchase orders placed against this contract shall use the following UNSPSC Codes when completing requisitions.

83101500 - Water and sewer utilities

**NOTES:**

Current Price List dated: April 13, 2009

Discount: 10% off list price

**Dealer Index**

**Dealer Name & Address**

0000162345  
M Tech Company  
7401 First Place - Suite G  
Cleveland, OH 44146

**Remit to:**

Same

**OAKS Contract ID**

800001-3



**Dealer's Contact:**

Name		Phone	Fax	Email Address
Mr.	Chris                  Cira	440-646-0996	440-646-9953	ccira@mttechcompany.com

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**SUMMARY OF AMENDMENTS**

<b>Amendment Number</b>	<b>Revision Date</b>	<b>Description</b>
2	04/16/2010	This amendment is issued to add The Safety Company dba M Tech Company that was inadvertently left off amendment #1. M Tech Company is authorized to receive payments for products and services, effective with all orders issued on or after April 16, 2010.
1	11/09/2009	Indicates a change in the prompt payment discount, an update to the pricelist and discount structure, and the addition of Pay-Direct Dealer Mtech Company effective with all orders issued on or after November 9, 2009.



August 10, 2010

DJ Chapman  
Sewer Maintenance Operations Center  
614-645-6706  
614-645-8893 fax  
[djchapman@columbus.gov](mailto:djchapman@columbus.gov)

RE: Columbus OH Lamp retro. State contract #800001 SST 670

Ms. Chapman:

Thank you again for your continued interest in the Cues product line. Listed below is the Ohio State contract price quote for a Lateral launching retro fit to your latest existing Cues TV inspection truck.

If you have any questions please feel free to contact me at (407) 257-2899.

Sincerely,

Frank Iannotti  
Cues Midwest Regional Sales Manager.



<b>Manufacturer</b>	<b>Model</b>	<b>Description</b>	<b>Price</b>
CUES	LAMP	Lateral and Mainline which enables the operator to perform a one pass inspection of the mainline and adjacent laterals with the forward pan & tilt camera and lateral inspection camera launched from the mainline Includes lateral footage	\$51,919.00
CUES	SR300-1	Add Built-In Sonde & Auto Upright for Mini Camera	\$1,563.00
CUES	LABOR	Labor for Retro (\$786.00 per Day)	\$1,572.00
CUES	FACS015	Additional Training (Per Day \$726)	\$2,178.00
List Price:	\$57,232.00		
Less 11% Discount:	<\$6,295.52>		
Total:	\$50,936.48		