

Robert W. McLaughlin

PERSONAL

Married, one child

Home address- 105 W. Plum Street
Westerville, Ohio 43081

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PROFILE

- Extensive experience in real estate finance and development with emphasis on multifamily, including LIHTC, and industrial
 - Experienced with urban development in the public sector with a working knowledge of government tools and incentives
 - Highly effective and capable working in both the public and private sectors
 - Highly skilled in real estate asset management including all aspects of leasing, budgeting, profitability, investor reporting and legal affairs
 - Excellent corporate governance skills including financial budgeting and reporting, human resource management and corporate culture
 - Strong written communication and confident public speaking skills
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PROFESSIONAL EXPERIENCE

Manager, MAS Investment Group LLC, Columbus, Ohio (2015-Present)

- Managing a private real estate investment group comprised of over 100 individual investors with investments in apartments and industrial property
- Responsible for all investment and business decisions in all single-asset partnerships in which group has invested including project development, capital structure and terms, budgets and profitability

Chief Operating Officer, MAS Companies, Columbus, Ohio (2006-2015)

- Developed apartment, resort condominium and industrial properties in southeast USA
- Day-to-day responsibility for company operations with offices in Columbus and Florida including all property level and company budgeting and performance, human resource management and legal affairs
- Structured and negotiated project capital, professional services contracts, approved all industrial leases
- Managed company through economic recession including repositioning projects, restructuring debt, reorganizing company

Head, Downtown Development Office, City of Columbus, Columbus, Ohio (2001-2006)

- Organized and implemented the Downtown revitalization initiative for the Mayor
- Served as a critical bridge between real estate developers and City in engaging private sector to reinvest in Downtown
- Led negotiations involving City, the private developer, State ODOT and Federal Highway Administration in the creation of the Cap over I-670 Downtown
- Negotiated long term ground lease with developer required to build the Cap
- Served as the Mayor's spokesperson for all matters involving Downtown

Senior Vice President, MAS Companies, Columbus, Ohio (1995-2001)

- LIHTC apartment development in southeast U.S.
- Structured, negotiated and closed financing for project construction
- Managed property level compliance with Section 42 requirements

Regional President, Star Bank (US Bank), Columbus, Ohio (1994-1995)

- Primary focus on business development, commercial lending and banking
- Involved with integration of bank with local acquisition
- Represented bank in public forums and social media
- Advised and assisted by advisory board of directors

Senior Vice President, Huntington National Bank, Columbus, Ohio (1986-1994)

- Led staff of six commercial real estate lenders and additional support personnel
- Managed large commercial real estate construction loan portfolio including through recession
- Responsible for loan origination, profitability, loan administration, loan quality, regulatory compliance and personnel

MILITARY EXPERIENCE

Commander, United States Navy (Reserves)

EDUCATION

Vanderbilt University, Nashville, Tennessee (B.A.)

COMMUNITY ENGAGEMENT

Columbus Next Generation Corporation, past Board Chairman (Mayoral appointment)
non-profit focused on commercial development in urban neighborhoods

Experience Columbus, former Board Member (Mayoral appointment)

LifeCare Alliance, former Board Member

Big Brothers Big Sisters of Central Ohio, former Board Member

Westerville City School Board of Education, former President (elected office)

Westerville Area Chamber of Commerce, former Board Chairman