

**FACT SHEET  
MARCH 2026  
COPPER RUN CAPITAL LLC**

**I. STATEMENT OF PURPOSE – JOB CREATION**

The Department of Development recommends a Jobs Growth Incentive for a term of up to five (5) consecutive years in consideration of an investment of approximately \$6,000,000.00 and the creation of thirty (30) net new full-time permanent positions.

**II. PROJECT HISTORY**

Founded in 2008 by Andy Hays and Scott Chapman, Copper Run Capital LLC (“Copper Run”) was established to provide mergers and acquisitions (M&A) advisory services to underserved middle market firms in the Midwest. With a national footprint, Copper Run is known for its exceptional buy-side process and tenacious sell-side deal making. Headquarters in the City of Columbus, Copper Run is a different kind of investment bank that focuses exclusively on middle market transactions, providing buy-side and sell-side M&A advisory services on transactions between \$10 million and \$250 million. Their clients consist of top-tier private equity firms, sponsor-backed companies, and middle market businesses.

Copper Run Capital LLC is proposing to relocate and expand its corporate HQ by entering into a new lease agreement on a vacant office space consisting of approximately 21,000 square feet at 1165 Dublin Rd. Columbus, OH 43215, parcel number 010-129532 (the “**Project Site**”). The proposed project will allow Copper Run Capital LLC to expand into the Columbus region, create thirty (30) net new full-time permanent positions with a cumulative associated estimated annual payroll of approximately \$6,000,000.00 and retain eighteen (18) full-time permanent positions with an associated estimated annual payroll of approximately \$2,952,000.00 at the proposed **Project Site**.

Copper Run Capital LLC is requesting a Jobs Growth Incentive from the City of Columbus to assist with expansion into a new vacant office space.

**III. DECISION & TIMING**

The project is expected to begin in the April of 2026 with an anticipated completion date of approximately June of 2026, pending Columbus City Council approval of the recommended incentive.

**IV. EMPLOYMENT**

The project is expected to create thirty (30) net new full-time permanent positions with a new estimated annual payroll of approximately \$6,000,000.00 and retain eighteen (18) full-time permanent positions with an estimated associated payroll of approximately \$2,952,000.00 at the proposed **Project Site**.

Position Title	# of New Jobs	Hourly Rate	Annual Salary	Total Estimated Payroll for New Jobs
Vice President	12	\$120.20	\$250,000.00	\$3,000,000.00
Director	3	\$163.50	\$340,000.00	\$1,020,000.00
Analyst & Associate	15	\$63.50	\$132,000.00	\$1,980,000.00
<b>Total</b>	<b>30</b>			<b>\$6,000,000.00</b>

Total cumulative new payroll over the term of the Jobs Growth Incentive to Columbus will be approximately \$6,000,000.00.

Benefits provided to new employees begin within the first year of employment and includes the following:

- Paid Holidays
- Medical/Dental Insurance
- Paid Vacation/Personal Days
- Paid Family/Medical leave
- Pension Profit Sharing Plan
- Vacation Pay
- 401K Retirement Plan
- Training and Education Benefits
- Severance Policy

The proposed project site will be located at 1165 Dublin Rd. Columbus, OH 43215, parcel number 010-129532, which is accessible by public transportation.

#### **REQUESTED PUBLIC PARTICIPATION**

The Department of Development recommends a Jobs Growth Incentive in an amount equal to twenty-five percent (25%) of the City of Columbus income tax withheld on the Columbus payroll of new employees for a term up to five (5) consecutive years.

#### **V. NEW TAX IMPACT**

<b>NEW REVENUE SUMMARY</b>		
<b>Revenue</b>	<b>Average Annual</b>	<b>5-year Summary</b>
A. New City Income Tax Revenue	\$150,000.00	\$750,000.00
<b>Incentive</b>	<b>Average Annual</b>	<b>5-year Summary</b>
B. Proposed Incentive is equal to:	\$37,500.00	\$187,500.00
<b>Total</b>	<b>Average Annual</b>	<b>5-year Summary</b>
C. Net Value to City (i.e., A. - B.)	\$112,500.00	\$562,500.00

**VI. TAX BENEFIT**

The recommended Jobs Growth Incentive could yield cash payments totaling approximately \$187,500.00 (at 25%) for Copper Run Capital LLC over the incentive term of five (5) consecutive years.

**VII. AREA IMPACT/GREEN INITIATIVES**

Copper Run Capital LLC is committed to minimizing their environmental impact through a strong and prevalent recycling program throughout their office.