

SALES PROPOSAL

CITY OF COLUMBUS
 Lars Larson
 DIV OF ELECTRICITY, 3500 INDIANOLA AVE
 COLUMBUS, OH
 43214-3702

1/5/2012

We are pleased to offer the following proposal for your consideration:

Model: 304C CR 3

Standard Equipment

ELECTRICAL 12 Volt Electrical System Slow Blow Fuse Fuse Box Ignition Key Start / Stop Switch 50 Ampere Alternator 650 CCA Maintenance Free Battery Warning Horn OPERATOR ENVIRONMENT Monitor: Instrument panel and gauge Warning information and machine condition Literature Holder Cup Holder Floor Mat Hydraulic Neutral Lockout System Travel Control Levers Adjustable Wrist Rests	POWERTRAIN MHI S4Q2 Diesel Engine: Two Speed Travel: Automatic shift and switch Straight Line Travel Automatic Swing Parking Brake OTHER STANDARD EQUIPMENT Auxiliary Hydraulic Valve (one) Caterpillar Corporate "One Key" System Boom with Offset Swing Post Boom Lowering Device Lockable Fuel Cap Lockable Storage Area Rear Reflector Accumulator Towing Eye on Baseframe Swivel Guard
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Machine Specifications

<u>Reference</u>	<u>Description</u>	<u>Qty</u>	<u>List Price</u>
3221411	304C CR CAB W/AC COMFORT 3	1	
2648358	*304C CR MINI HYD EXCAVATOR	1	
2673275	*CONTROL, PATTERN CHANGER	1	
2674361	*CAB, WITH AIR CONDITIONER	1	
2802956	*HYDRAULICS, 2-WAY AUXILIARY	1	
2689970	*LINES, BOOM	1	
2720474	*CONTROL, TRAVEL WITH PEDALS	1	
2666843	*LIGHT, CAB	1	
2666845	*LIGHT, BOOM, LEFT SIDE	1	
2689232	*AIR CLEANER, DOUBLE ELEMENT	1	
2947797	*AUTO IDLE	1	
2947793	*ALARM, TRAVEL	1	
2658344	COUNTERWEIGHT, EXTRA	1	
2671616	BELT, SEAT, 3" RETRACTABLE	1	
2671617	SEAT, FABRIC, HIGH BACK	1	
2808530	DRAIN, ECOLOGY	1	
2674366	MIRROR, CAB, LEFT	1	
2674367	MIRROR, CAB, RIGHT	1	
3221415	STICK PACKAGE, LONG W/ 2ND AUX	1	
2639236	TRACK, RUBBER BELT	1	
2658777	BLADE, STRAIGHT	1	
2730745	INSTRUCTIONS, ANSI	1	

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0P3380	INSTRUCTIONS, ENGLISH	1	
3002799	HEATER, JACKET WATER	1	
0P4839	ROLL ON-ROLL OFF	1	
3031312	BUCKET, 18", 3.1 CFT, HD	1	
2493161	H65D S HAMMER, PIN-ON	1	
2541455	TOOL, CHISEL	1	
2657461	BRACKET, SWIVEL	1	
2809885	BRACKET, MOUNTING	1	
2831502	MOUNTING GROUP	1	
3031314	BUCKET, 24", 4.6 CFT, HD	1	
2794326	BUCKET-DC, 40"	1	
2030983	LINES, CONNECTOR	1	
2223780	CVP16 COMPACTOR PLATE	1	
3031310	BUCKET, 12", 2.1 CFT, HD	1	
2708682	LINES, CONNECTING	1	
2822785	PINS, BUCKET 304CCR/305CCR	6	
200-5729	AM/FM Radio	1	
200-5728	Radio Wiring Harness	1	
252-2611	Bucket Side Cutters	2	
4F3656	Side Cutter Bolts	6	
4K0367	Side Cutter Nuts	6	
			Total List <u>\$89,087.00</u>
			Less 24% STS Discount <u>\$21,381.00</u>
			Machine Purchase Price <u>\$67,706.00</u>

Finance Options:

Net 30 Days

Warranty:

12 Months, 1500 Hrs. Machine Warranty (whichever comes first) SOS not required.

Thank you for the opportunity to quote Caterpillar equipment.

Steve A Black
CCE Sales Rep
(614) 507-6407

** This proposal is good for 30 days