



Ohio CAT
Power Systems

5232 Walcutt Court
Columbus, Ohio 43228
888.443.4658 tel
614.851.3501 fax

Attn: John King
Asst. Operations Manager
Fleet Management Division
4211 Groves Road
Columbus, Ohio 43232

Thank you for giving us the opportunity to present our service rates.

We are the exclusive for Caterpillar products, machines, diesel engines and electric power generation here in Ohio. Also, we are the exclusive provider of Crimson-Fire apparatus for the state.

Below is our service rate currently in effect:

<u>Shop Service Rate</u>	\$89.00
Overtime	\$44.50 = \$133.50
Holiday Rate	\$89.00 = \$178.00
Welding Rate	\$15.00 for material
<u>Field Service Rate</u>	\$98.00
Overtime	\$49.00 = \$147.00
Holiday Rate	\$98.00 = \$196.00
Welding Rate	\$15.00 for material
Truck Mileage Service Truck	\$2.50

Thank you, for your consideration.
Greg Hall
Sales & Service Representative
Emergency Vehicle Division



1 - 800-343-4220

<http://www.smithtruckcranes.com>

May 4, 2010

City of Columbus
Fleet Management Division
4211 Groves Road
Columbus, Ohio 43232

Mr. Dave Bewley,

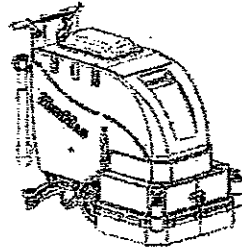
This is to advise that Smith Truck Cranes & Equipment is the sole authorized Effer parts distributor in Ohio.

Regards,

A handwritten signature in black ink that reads "Rosemary Malloy". The signature is written in a cursive style with a large, sweeping initial "R".

Rosemary Malloy,
Controller

cc:f



Mr. Burns,

I appreciate your patience concerning this matter and thank you for your continued support of the Factory Cat brand of industrial floor cleaning equipment, we are thankful to have the City of Columbus as a customer.

In regards to the issue of service providers in the State of Ohio, there are only three different Factory Certified full stocking service centers for the Factory Cat brand of cleaning equipment. These dealers have a staff of technicians that have all been factory trained in mechanical diagnosis and repair and maintain a full stock of common wear items to respond rapidly to customers service needs.

In Ohio the only three Factory Cat authorized service centers authorized to purchase parts and service our equipment are:

1. Ohio Materials Handling located in Macedonia, Ohio serving Northeastern Ohio
2. Power Clean located in Cincinnati covering the lower third of Ohio
3. Contract Sweepers located in Columbus covering the Central third of Ohio

Please let me know how else I can be of assistance, thank you again for your support.

Regards,

A handwritten signature in black ink, appearing to read "John McLaughlin". The signature is stylized and somewhat cursive.

John McLaughlin

Regional Manager

R.P.S. Corporation

414.915.6877 / john.mclaughlin@factorycat.com