

**MEMORANDUM**

**TO:** Paul R. Rakosky, Director  
Department of Finance and Management

**FROM:** Greg J. Davies, Director  
Department of Public Utilities

**DATE:** November 16, 2012

**SUBJECT:** Recommendation for: Chemical Storage Tanks

The Purchasing Office opened formal competitive bids on October 18, 2012 for the purchase of Chemical Storage Tanks, Bid No. SA004603 – B1006107. Three (3) bids were received.

After review of the bids we recommend the following:

The apparent low bidding was USA Bluebook, however they have confirmed in writing through Central Purchasing that they bid incorrectly for items 3 and 6. On Item 3 (seismic tie down) the vendor quoted galvanized instead of stainless steel. On Item 6 (ladder) the vendor quoted per foot instead of the entire ladder. The next overall low bidder is Protank Ltd, who bid as specified on all items. This contract should be awarded as a whole per the manufacture, as all of the accessories are installed and tested with the tank at the manufacturer prior to shipment. If parts are ordered and installed a la carte by the City, the City would be accepting liability for any problems or possible damage to tanks. Please award to the next low bidder Protank Ltd for all items for a total amount of \$84,220.50.

Thank you for your cooperation in this matter. Should you have questions please contact Jeff Bartoe at 645-3248.





Price Tabulation - Bid #SA004603 - BI006107											
Purchase of Chemical Storage Tanks - Opened 10/18/12											
Item #	Desc.	Qty.	ProTank		USA Bluebook*		Harrington Ind Plastics				
			Each	Extended	Each	Extended	Each	Extended	local credit	extended	
1	12,500 Gallon Tank	3.00	16,590.00	49,770.00	15704.98	47,114.94	18,832.80	56,498.40	471.15	56,027.25	47,114.94
2	Hydrostatic Testing	3.00	253.50	760.50	294.2	882.60	352.80	1,058.40	7.61	1,050.79	882.6
3	Siesmic cable tie down	3.00	3,990.00	11,970.00	1356.96	4,070.88	6,145.60	18,436.80	119.70	18,317.10	18317.1
4	24" manway	6.00	120.00	720.00	138.08	828.48	165.60	993.60	7.20	986.40	828.48
5	Attachment assmby for ladder	3.00	415.00	1,245.00	483.04	1,449.12	579.20	1,737.60	12.45	1,725.15	1449.12
6	Ladder	3.00	2,655.00	7,965.00	181.46	544.38	3,713.60	11,140.80	79.65	11,061.15	11061.15
7	Float gallon-age indicator level	3.00	860.00	2,580.00	997.38	2,992.14	1,196.00	3,588.00	25.80	3,562.20	2992.14
8	3" fitting bkhd vit gasket	3.00	425.00	1,275.00	194.53	583.59	593.60	1,780.80	5.84	1,774.96	583.59
9	Calibration board stenciled	3.00	260.00	780.00	304.71	914.13	364.00	1,092.00	7.80	1,084.20	914.13
10	2" fitting bkhd vit gasket	3.00	80.00	240.00	94.75	284.25	113.60	340.80	2.40	338.40	284.25
11	4" fitting encap drain outlet	3.00	1,035.00	3,105.00	1201.54	3,604.62	1,440.80	4,322.40	31.05	4,291.35	3604.62
12	4" flange adapter slip	3.00	75.00	225.00	88.07	264.21	105.60	316.80	2.25	314.55	264.21
13	3" fitting dbl flg	3.00	625.00	1,875.00	727.85	2,183.55	872.80	2,618.40	18.75	2,599.65	2183.55
14	4" fitting bkhd vit gasket	6.00	285.00	1,710.00	332.22	1,993.32	398.40	2,390.40	17.10	2,373.30	1993.32
				84,220.50		67,710.21		106,315.20		105,506.45	92,473.20
*USA bluebook confirmed they bid incorrectly for Items 3 and 6											