



City of Columbus  
Mayor Michael B. Coleman

**Department of Public Utilities**  
Tatyana Arsh, P.E. Director

**MEMORANDUM**

To: Tanya Arsh, PE  
Director of Public Utilities *Tanya Arsh PE 4/14/08*  
*[Signature]*

From: Joe Lombardi  
Department of Public Utilities, Fiscal Office

Date: April 11, 2008

**SUBJECT: Recommendation for Security Guard Services RFP for 910 Dublin Road**

Director Arsh:

Proposals were received for Security Guard Services for the Department of Public Utilities 910 Dublin Road Complex on March 18, 2008. Nine (9) companies submitted proposals. An evaluation team reviewed all the proposals separately and then convened to establish a recommendation. The evaluation team has made a recommendation to award the contract to U.S. Security Management Services based on that company receiving the highest ranking.

Copies of the evaluations are attached for your review. If you would like the evaluation team or myself to provide any other information please feel free to let me know.

Thanks

<u>Utilities Complex</u>	910 Dublin Road	Columbus, Ohio 43215
Director's Office	614/645-6141	FAX: 614/645-8019
Power and Water Division	614/645-7020	TDD: 614/645-6454
		FAX: 614/645-8177
		TDD: 614/645-7188
<u>Fairwood Complex</u>	1250 Fairwood Avenue	Columbus, Ohio 43206
Sewerage and Drainage Division	614/645-7175	FAX: 614/645-3801
		TDD: 614/645-6338



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**Department of Public Utilities**  
Tatyana Arsh, P.E. Director

**MEMORANDUM**

To: Craig Charleston  
Asst. Administrator, Division of Power and Water (Water)

From: Joe Lombardi *JL*  
Department of Public Utilities, Fiscal Office

Date: April 10, 2008

**SUBJECT: Proposal Evaluations for Security Guard Services RFP**

Craig:

Attached are the evaluations for the Security Guard Services for the Utilities Complex for your review and recommendation. The following Department of Public Utilities Fiscal Staff evaluated the proposals (Dave Newcomer, James Bond, Steve Sammons, and Teri Wilkinson). Below is the evaluation scoring summary.

	Dave	James	Sammy	Teri	AVERAGE
	SCORE				
U.S. Security Management Services <i>Assoc.</i>	100	89	98	98	96.25
St Moritz Security Services Inc	100	91	98	95	96
United Security Management Services	97	86	96	96	93.75
Dun-Well Security Services	95	84	98	96	93.25
National Premier Protective Services LLC	100	84	92	94	92.5
Willo Security Inc	95	83	83	89	87.5
Andy FRAIN Services	85	72	90	86	83.25
Investigation and Protection Agency	70	67	93	74	76
API Security Services and Investigations Inc	72	59	17	49	49.25

I can provide you with a copy(s) of any proposal should you want to evaluate a company(s). If you need any additional information from me or the evaluation team please let me know.

Attachments

Thanks  
Joe Lombardi

*OK to place*

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Fairwood Complex 1250 Fairwood Avenue Columbus, Ohio 43206  
Sewerage and Drainage Division 614/645-7175 FAX: 614/645-3801 TDD: 614/645-6338

Security Guard Scores  
2008

SCORES FOR SECURITY GUARD SERVICES	Dave	James	Sammy	Teri	AVERAGE
					SCORE
U.S. Security Management Services <i>Associates</i>	100	89	98	98	96.25
St Moritz Security Services Inc	100	91	98	95	96
United Security Management Services	97	86	96	96	93.75
Dun-Well Security Services	95	84	98	96	93.25
National Premier Protective Services LLC	100	84	92	94	92.5
Willo Security Inc	95	83	83	89	87.5
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