

MEMORANDUM

DEPARTMENT OF  
PUBLIC UTILITIES

TO: Paul R. Rakosky, Director  
Department of Finance and Management

FROM: Greg J. Davies, Director  
Department of Public Utilities

DATE: October 30, 2012

SUBJECT: **Recommendation for: Luminaires**

The Purchasing Office opened formal competitive bids on August 30, 2012 for the purchase of Luminaires, Bid No. SA004534 – BI006076. Six (6) bids were received.

After review of the bids we recommend the following:

Kevin Lehr Associates was low bidder on Items #11 and 13, but failed to supply cut sheets and samples as requested. We recommend awarding these two (2) items to the next low bidder, Gexpro.

We recommend awarding Item #21 to Gexpro, the third lowest bidder. The alternates quoted by the two (2) lowest bidders, Power Line Supply and Wesco, do not meet specs as they quoted 250W and the specs state 400W.

The lowest three (3) bidders, Power Line Supply, Wesco, and Diversified bid alternate items not approved as equal alternates on Item #23. They do not have quick disconnects or installation tray. We recommend awarding this item to the fourth low bidder, CED which meets specs.

We recommend awarding the following items to Gexpro who is the lowest, responsive and best bidder for the following:

<u>Item no.</u>	<u>Qty.</u>	<u>Unit</u>	<u>Unit Price</u>	<u>Extended Price</u>
1	600	ea.	\$76.95	\$46,170.00
2	800	ea.	\$84.22	\$67,376.00
3	200	ea.	\$113.70	\$22,740.00
4	200	ea.	\$114.38	\$22,876.00
5	40	ea.	\$86.80	\$3,472.00
6	20	ea.	\$114.38	\$2,287.60
7	30	ea.	\$84.41	\$2,532.30
10	10	ea.	\$301.24	\$3,012.40



11	12	ea.	\$937.29	\$11,247.48
12	10	ea.	\$562.69	\$5,626.90
13	15	ea.	\$652.29	\$9,784.35
14	10	ea.	\$173.26	\$1,732.60
15	15	ea.	\$133.85	\$2,007.75
16	15	ea.	\$132.88	\$1,993.20
17	50	ea.	\$125.49	\$6,274.50
18	40	ea.	\$190.20	\$7,608.00
20	50	ea.	\$117.69	\$5,884.50
21	35	ea.	\$88.59	\$3,100.65
22	20	ea.	\$110.16	\$2,203.20
25	50	ea.	\$212.00	\$10,600.00
19	600	ea.	\$112.49	\$67,494.00
26	200	ea.	\$385.89	\$77,178.00

Total    \$383,201.43

And awarding the following items to CED who is the lowest, responsive and best bidder for the following:

<u>Item no.</u>	<u>Qty.</u>	<u>Unit</u>	<u>Unit Price</u>	<u>Extended Price</u>
8	20	ea.	\$615.00	\$12,300.00
9	20	ea.	\$689.00	\$13,780.00
23	40	ea.	\$255.00	\$10,200.00
24	25	ea.	\$285.00	\$ 7,125.00
			Total	\$43,405.00
			Grand Total	\$426,606.43

Thank you for your cooperation in this matter. A bid tabulation is attached. Should you have questions please contact Tracy M. Gaines, Purchasing Expediter, DOPW/Power at 645-3695.

Pc: Rick Clay  
Mihai Orbocea  
H. Marc Chrysler  
Sue McQuirt