

MEMORANDUM

TO: Paul Rakosky  
Director of Finance and Management

FROM: Greg J. Davies  
Director of Public Utilities

DATE: November 26, 2013

RE: BID RECOMMENDATION – Transformers for the Electrical Distribution System  
BID PROPOSAL SA005121/BI006304

The Purchasing Office opened formal bids on October 17, 2013 for the purchase of Transformers for the Electrical Distribution System. Seven (7) bids were received.

After a review of the bids by Denny Ferkan and Janusz Satala, the Division of Power recommends the award be made to Professional Electric Product Company (PEPCO), the lowest, responsive, responsible, and best bidder for Items 1-15 for an award amount of \$527,068.00. It should be noted that the City reserves the right to increase order quantities to fit within budget constraints and the Division of Power has elected to increase quantities from one (1) to two (2) on items 14 and 15.

Power Line Supply Company submitted additional clarifications and exceptions with their bid. The Division of Power bid specifications required under Section 3.2.3 that prior to delivery all supplied equipment shall be tested by the manufacturer for PCB contamination, in accordance with methods defined in the Mat 31, 1979 Federal Register and any Published Modifications. The vendor stated in additional clarifications/exceptions with their bid that Cooper Power Systems (CPS) transformers comply with the 7/1/79 EPA definition of acceptable PCB levels. No individual unit PCB testing is included in this bid. CPS may provide, if requested at time of bid, batch results of non-PCB compliance. Power Line Supply Company does not meet the specifications outlined in the bid document for PCB testing and is therefore the bid is non-responsive.

Shihlin Electric USA Company LTD submitted additional technical data pages with their bid. The Division of Power bid specifications required in Section 3.3.3.1.17 that taps shall be all four – 2-1/2% below rated voltage. The rated voltage stated in Section 3.3.3. is 14400 which makes our required taps 14400, 14040, 13680, 13320, 12960 which are 90-100% of rated voltage (10% below rated voltage). Shihlin Electric USA Company LTD indicates in their additional technical data pages that they are providing taps above rated voltage which is 95-105% of rated voltage making the taps 15120, 14760, 14400, 14040, 13680 (5% above and 5% below rated voltage). The 15120 and 14760 taps would not be used in our system. Shihlin Electric USA Company LTD is bidding taps not specified in our specification and therefore the bid is non-responsive.

WESCO's quote was good for 30 days after the bid opening. The Division of Power required that quote be valid for 180 days from bid opening date, therefore the bid is non-responsive.

DECO Supply Company, Inc.'s quote was good for only 30 days from October 15, 2013. The Division of Power required that quote be valid for 180 days from bid opening date, therefore the bid is non-responsive.



ERMCO's quote was good for 30 days from October 11, 2013. The Division of Power required that quote be valid for 180 days from bid opening date, therefore the bid is non-responsive.

Walker Miller Energy's quote was good for 30 days after bid opening. The Division of Power required that quote be valid for 180 days from bid opening date, therefore the bid is non-responsive.

Thank you for your cooperation in this matter. A bid tabulation is attached. Should you have any questions please contact Sue McQuirt at 645-7079.