



MEMORANDUM

To: Paul R. Rakosky
Director, Department of Finance and Management

From: Tanya Arsh, P.E.
Director, Department of Public Utilities

Date: October 27, 2011

Subject: Contract Award Recommendation for Luminaries

The Purchasing Office opened formal competitive bids on October 20, 2011, for the purchase of Luminaries, Bid No. SA004121 – BI005910. Seven (7) bids were received. Bids were reviewed by Rick Clay, Distribution Manager and Mihai Orbocea, Street Light Engineer Associate III.

After review of the bids, the Division of Power and Water (Power Section) found that Kevin Lehr Associates was low bid on several items that bid a manufacturer that was not listed on the Specifications. A meeting was held with Kevin Lehr on October 26, 2011 to evaluate samples of these items. Results of the evaluation follow:

Items 17 and 18: The manufacturer that was bid, Deco Lighting, is discontinuing these two items. We recommend awarding these two items to the next low bidder, Loeb Electric.

Items 32 & 33: The manufacturer that was bid King Lighting was not approved as an equal due to the housing not matching existing system on these two items. We recommend awarding these items to the next low bidder Loeb Electric.

Items 35 thru 39, and 42 thru 44: The manufactures that were bid, Venture and Sylvania, were not approved as equal due to not having a ballast assembly with tray and pre-wired door which are a part of the manufactures listed on the specifications. We recommend awarding items 35 thru 39 and item 44 to the next low bidder Loeb Electric and items 42 and 43 to next low bidder General Supply & Services.

Item # 9: Apparent low bid was WESCO, but item is recommended to be awarded to Loeb Electric due to local credit.

Item # 52: No savings would be realized by entering into a contract with the low bidder for this item due to administrative costs. Therefore, the recommendation is to award this item to the next lowest bidder, WESCO.

Utilities complex	910 Dublin Road	Columbus, Ohio 43215	
Director's Office	614\645-6141	FAX: 614\645-8019	TDD: 614\645-6454
Power and Water Division	614\645-7020	FAX: 614\645-8177	TDD: 614\645-7188
Operational Support Division	614\645-1508		
Fairwood Complex	1250 Fairwood Avenue	Columbus, Ohio 43206	
Sewerage and Drainage Division	614/645-7175	FAX: 614/645-3801	TDD: 614/645-6338

After reviewing the bids and obtaining clarifications, the Division of Power & Water/Power Section recommends awarding 5 contracts to the lowest, responsive bidders for each item as follows:

The Loeb Electric Company – Items #2, 4, 7, 8, 9, 10, 16, 17, 18, 20, 21, 22, 24, 30, 31, 32, 33, 35, 36, 37, 38, 39, 40, 41, 44, 46, 47, 51, and 54.

General Supply & Services Inc DBA GEXPRO – Items #11, 12, 13, 14, 15, 42, 43, 49 and 50.

WESCO – Items #1, 3, 5, 6 and 52

Kevin Lehr Associates – Items #19, 23, 25, 26, 27, 28, 29, 34, and 45.

Consolidated Electrical Distributors Inc – Items #48 and 53.

Thank you for your cooperation in this matter. A bid tabulation is attached for your review. Should you have any questions please contact Rick Clay, Distribution Manager, DOPW/Power, at 645-6241.

Pc: Mihai Orbocea, Street Light Engineer Associate III
Tom Ratliff, Purchasing Coordinator, DOPW/Power
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