



## **IRIS ANN COOPER**

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### **SUMMARY OF QUALIFICATIONS:**

- ◆ Over 25 years experience in management of for-profit and not-for-profit businesses.
- ◆ Accomplished marketing professional with business development/fund raising acumen
- ◆ Creative and analytical abilities
- ◆ Excellent communication skills, written and verbal. Accomplished speaker/instructor on a variety of topics.
- ◆ Self-motivated with commitment to success.
- ◆ Interact comfortably in all business environments and cultures.
- ◆ Committed to community and family.

### **EMPLOYMENT HISTORY**

#### **8/01 – current: Asst. Vice President, Community Affairs, Fifth Third Bank.**

Responsible for external “new market” (immigrant) business development in all lines of business. Also teach financial literacy, monitor CRA compliance and provide guidance to non-profit community on funding issues. Transferred from Public Funds Dept., where over 10 million dollars in new loans and deposits were generated in less than 12 months from not-for-profit clients.

**1/87-8/01**

**VICE PRESIDENT/MANAGER, Community Development Banking, KeyBank, Columbus, Ohio.** Responsible for 14+ million dollar economic development portfolio for central Ohio, to meet bank CRA requirements. Strong emphasis on low-mod-senior housing and other commercial real estate development projects. Originated loans and deposits from real estate developers, small and middle market companies, not-for-profit agencies, schools, and churches. Supervision of 3 employees. I also held several other positions in small and middle market departments at Key/Society Bank before promotion to manager of Community Development. I received numerous internal and external production awards and bonuses for outstanding production performance and a commitment to the community.

**8/93 - 8/94**

#### **ADJUNCT PROFESSOR, Ohio Dominican College, Columbus, Ohio.**

Taught marketing courses to business majors in weekend college program. Classes included discussion of retail and wholesale marketing strategies, segmentation, distribution, branding, product management and advertising.

**9/83 - 1/87**

#### **COMMERCIAL LOAN OFFICER, State Savings Bank, Dublin, Ohio**

Responsible for loan origination and portfolio management for new commercial loan department. Also taught consumer lending classes to branch managers on underwriting guidelines, collateral advances and documentation.

**VICE PRESIDENT, COMMERCIAL LOAN OFFICER**

**Security Pacific National Bank, Culver City, CA.**

Responsible for commercial and consumer lending portfolios in large suburban banking office. Supervision of 30 diverse employees. Promoted to this position after completing assignments as A.V.P. - Regional Loan Supervisor, A.V.P. - Commercial Loan Officer, and MBA Branch Banking Trainee.

**Education**

**Indiana University  
Bloomington, IN**  
MBA in Marketing

**Indiana University  
Bloomington, IN**  
BA in Journalism

**Honors and Affiliations**

- ◆ Board Member, Community Capital Dev'l. Corp. 1995-2004
- ◆ CCDC Board President 1999-2003
- ◆ Outstanding SCORE Presenter (SBA affiliate) 2001-2003
- ◆ Treasurer, Cols. Neighborhood Design Center Board 2001-2003
- ◆ CRMSSDC/SBA Banker of the Year Award 1999
- ◆ CCDC/SBA Economic Development Project of the Year 1999
- ◆ CCDC/SBA Lender of the Year and Growth Fund Award 1998
- ◆ Urban Bankers Outstanding Woman Award 1998
- ◆ Chair, Multi-family Housing , Ohio Housing Finance Agency 1996-1998
- ◆ Vice President, I670 Corridor Development Corp. 1995-1998
- ◆ CCDC/SBA Microloan Project of the year 1994
- ◆ CMRSDC Business Advocate Award 1993
- ◆ SBA Ohio Financial Services Advocate Award 1992
- ◆ City of Columbus Working Capital Loan Review Committee Member 1990
- ◆ Cols. CCDC/SBA Small Business Advocate Award 1989
- ◆ Ohio Association of Mortgage Brokers, current
- ◆ Founder and Partner, GLORY FOODS, INC.
- ◆ Owner, PYRAMID DEVELOPMENT SOLUTIONS
- ◆ President, CDC Headstart Board, 2001-2004 Current board member.
- ◆ President, SAVE Board, 1999-2004. Current board member.
- ◆ St. Paul A.M.E. Church Steward, Youth leader, Health Ministries, current
- ◆ Volunteer, Cols. Literacy Council, current
- ◆ YWCA Board Asst. Treas., Co-chair of Bldg. Expansion comm.1990-1996
- ◆ Volunteer, Columbus Literacy Council, current
- ◆ Secretary, Berwick Alternative School PTO, 1999-2002