

Simco Construction , LTD- President/CEO-June, 2009-Present

Simco Construction LTD, is a full scale construction company with areas of concentration in residential and commercial construction. Simco specializes in "Green" affordable housing, as well as New construction. Simco also provides Project and Construction Management consulting services. Simco Construction LTD, is licensed as a HIC contractor by the City of Columbus and also holds a General Contracting Licence as well.

The Affordable Housing Trust for Columbus and Franklin County-

Director-The City County Holding Co. a wholly owned subsidiary of The Affordable Housing Trust for Columbus and Franklin County. - September 2006-June 2009

The “Home Again” program is a \$ 25 million dollar initiative enacted by Mayor Michael B. Coleman to tackle the issues of vacant and abandoned properties in Columbus, Ohio. The “Home Again” program has received additional capacity from partners such as The Ohio Housing Finance Agency, the Ohio Capital Corporation, and Columbus City Council.

- **Project Management duties include identification of vacant and dilapidated properties in urban neighborhoods that are in need of rehabilitation. Coordination the acquisition and rehabilitation of such properties for the “Home Again” program in partnership with the City of Columbus.**
- **Acting as Project/Construction Manager for all “Home Again” projects, including coordinating structural feasibility inspections to determine whether a site is to be purchased, coordinating all inspections, determining scope of rehabilitation and construction and directing the write up of construction specifications for each property.**
- **Responsibilities also include managing the receipt and approval of construction bids from City of Columbus certified contractors to renovate the properties; coordination of the transfer of all properties acquired to the City of Columbus Land Redevelopment office. Responsible for the coordination and execution of all title transactions for both purchase and resale. Responsible for coordinating \$10 million in “Home Again” funds from the City of Columbus for program facilitation to date. Responsible for coordinating a \$1 million dollar line of credit established by the Affordable Housing Trust for program facilitation.**
- **Duties also include performing all pro-formas for the properties, while coordinating costs with the appropriate city, state and federal subsidies available per project. Responsible for facilitating all tax abatement applications in coordination with the tax manager with the City of Columbus Department of Development.**
- **Implemented a “Sustainable Green Model” model to ensure that sustainable applications are used and met during the construction process. All properties received the same quality construction materials; a quality control process was implemented to ensure that a high quality construction standard was adhered to from the construction specifications provided. The construction model also**

ensures that all City of Columbus permits have been obtained and that all inspections have been performed. Responsible for coordinating 10 million in "Home" funds from the City of Columbus for program facilitation.

Construction Management duties include developing a construction model to be used for all projects to ensure that production time lines are met, to certify that all properties receive the same quality construction materials, and to ensure that "green" construction standards have been adhered to from the construction specifications provided. The construction model also ensures that all City of Columbus permits have been obtained and that all inspections have been performed

- Hired as a special consultant to Nationwide Children's Hospital Executive Staff to help implement a housing revitalization plan for the neighborhood surrounding Nationwide Children's Hospital. Responsible for providing "Ehab Certified", a construction management process created to ensure "Green Efficiency" and "Quality Control" during housing revitalization. Responsible for interviewing and making recommendations for new staff hires for Nationwide Children's Hospitals' "Healthy Family Healthy Neighborhood" housing initiative.

JP MORGAN CHASE..... August,2005-Sep.,2006- Columbus, Ohio

Production Manager/Senior Loan Officer

- Scope of position includes the origination of mortgage loans on behalf of Chase in a joint venture format for large volume home builders, offering builder specific loan products to clients to fit the many needs of home buyers during the new construction of the residential development. Responsible for servicing large builder accounts and maintaining account production while utilizing Chase products. Responsible for cross selling Chase products and soliciting new clients to Chase retail banking.

Specialized in large builder condominium financing, including approving condo developments within the Chase internal Fannie Mae/Freddie Mac approval process, to ensure all Fannie/Freddie programs were accessible from start to finish. Gathering and ensuring that all condo documents and master insurance policies are in line with Chase requirements.

Conducted sales presentation for sales managers, Realtors, and builder contacts to explain all advantages of using Chase products. Setup weekly visits to builder partners and realtor offices to network, to update sales representative and office managers on the newest loan products, and to perform ongoing review of their pipeline. Create rate sheets for daily distribution.

Consistently averaged over \$1 million in loan origination's per month via builder partners or self sourced origination.

Account Executive August 2004-August 2005 Westerville, Ohio

Scope of position included solicitation of mortgage loans from approved mortgage brokers/banks in order to meet /exceed company goals for volume, quality of loans and an above average funding and lock delivery ratios.

Developed and maintained in-depth knowledge of Green point products and operational systems in order to educate broker/staff regarding product and technology. Provided weekly formal presentations and made weekly sales calls to approved client base to cultivate a long-term relationship and to provide a better understanding of Green point products.

Managed a sales territory in Dayton, OH commuting 3-4 times per week while servicing a once non-revenue producing territory. Serviced existing brokers/banks and setup new accounts to utilize Green point extensive products line. In a nine-month period setup 18 new accounts, produced 55 new loans per month, closed loan volume of 2.5-3million dollars per month, with a broker base of 28 accounts.

Continued to be a constant intermediary and underwrote to all potential deals that met Green point guidelines, but would fall into exception guidelines that are not published to brokers. Performed on the spot pricing for all broker loans and trained brokers how to use green point technology.

The Ohio State University... Columbus, OH
Bachelor of Arts: Social and Behavioral Sciences - winter- 1995

Columbus City Schools-Neighborhood School Development Partnership Committee- Co-Chair April-07'-Present/ Chair- Project Oversight Committee

African American Leadership Academy (AALA)–Graduate Class of 2008

American Association of Blacks in Energy (AABE) Member-Present

Leadership Columbus -Graduate Class of 2009

Reach One – Mentoring Project- St. Stephens Community Center

Green Apples, Green Kids- Non Profit 501/c /3- President