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In regard to your inquiry on why the AccuBrine™ automated brine maker, manufactured by Cargill Deicing Technology is only available through a sole source means, we offer the following features only available with this machine.

- **Patented Brine concentration measurement through conductivity** – by utilizing this method, the system is able to continually measure all brine produced and subsequently adjust the concentration on out-of-spec product automatically.
- **Self-diagnostics** – this system utilizes sensors all over the machine and in the tank field with proprietary software that will identify any malfunctions and notify the operator of the problem and its means of resolution.
- **Automated controls for product production** – the system is capable of producing brine without the intervention of an operator.
- **Retrofitting/Replacement** – Because parts wear or go obsolete. Cargill offers products that may replace, or can be retrofitted to the existing equipment. Cargill offers these parts as a “replacement in kind” for worn/obsolete parts. Because these parts are specific to AccuBrine, they can only be purchased through Cargill. This includes the AccuBrine Salt Hopper/Tank, Legacy Upgrade models, NXT models, V2 models.

Because of the features listed above, Cargill service representatives are the only people qualified to do equipment calibration, service/repair and work with the proprietary software to be installed in the AccuBrine machine.

If you have any other questions or if I can be of any other service, please do not hesitate to contact me at any time.

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