

## Contact

[www.linkedin.com/in/kumiwalker](https://www.linkedin.com/in/kumiwalker)  
(LinkedIn)

## Top Skills

Business Strategy  
Mobile  
Analytics

# Kumi Walker

Technology Executive | Advisor | Investor  
Columbus

## Summary

Specialties: Business Development, Customer Acquisition & Development, Negotiations, eCommerce,

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## Experience

Olive

Board Member

December 2020 - Present (1 year 6 months)

United States

M/I Homes, Inc.

Board Member

August 2020 - Present (1 year 10 months)

Columbus, Ohio, United States

Central Ohio Transit Authority (COTA)

Board Member

August 2019 - April 2022 (2 years 9 months)

Columbus, Ohio Area

Our Vision: To Move Every Life Forward

The Central Ohio Transit Authority is the regional public transit provider for greater Columbus and Central Ohio. With a service area of 1.2 million residents, COTA provides more than 19 million passenger trips annually.

In 2018, COTA received the Outstanding Public Transportation System Achievement Award from the American Public Transportation Association.

Root Insurance Company

Chief Business Development & Strategy Officer

February 2018 - October 2021 (3 years 9 months)

Columbus, Ohio Area

Helping build the future of car insurance

Bexley Education Foundation  
Member Of The Board Of Advisors  
July 2020 - December 2020 (6 months)  
Bexley, Ohio

Vision Statement: To foster an inclusive community of engaged learners, educators and alumni.

The Bexley Education Foundation was founded on the belief that excellent public schools are essential to the economic and social health of the communities they serve. To that end, BEF supports educational initiatives that enhance excellence in the Bexley City Schools.

R/GA  
R/GA Connected Commerce Mentor  
March 2016 - March 2018 (2 years 1 month)

Twitter  
3 years 9 months  
Director, General Manager, Live Content, EMEA  
August 2016 - February 2018 (1 year 7 months)  
San Francisco Bay Area

Director, North America Business Development  
April 2016 - August 2016 (5 months)

Sr Business Development Manager  
June 2014 - March 2016 (1 year 10 months)  
Sr BD Manager focused on Twitter's Platform Partnerships

PayPal  
Business Development  
December 2013 - June 2014 (7 months)

The LIVESTRONG Foundation  
YLCC Member  
2010 - 2014 (4 years)

StackMob (acquired by PayPal)  
2 years 9 months

VP, Business Development  
January 2012 - December 2013 (2 years)

Director, Business Development  
April 2011 - January 2012 (10 months)

The FRS Company  
2 years

General Manager, eCommerce & Digital Media  
July 2010 - April 2011 (10 months)  
Foster City, CA

Contractor - eCommerce, Social & Innovative Media  
2009 - July 2010 (1 year)

Archer & Pine, Inc. (dba MR.)  
Co-Founder  
December 2004 - April 2010 (5 years 5 months)

The NHP Foundation  
Special Assistant to the COO  
August 2003 - July 2004 (1 year)

Goldman Sachs & Co.  
Financial Analyst  
July 2000 - July 2003 (3 years 1 month)

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## Education

Stanford University Graduate School of Business  
MBA, General Management · (2004 - 2006)

Brown University  
BA, Political Science · (1996 - 2000)

King's College London  
Study Abroad, War Studies and Theology · (January 1999 - June 1999)

Centennial High School