

MEMORANDUM

TO: Joel S. Taylor
Director, Department of Finance and Management

FROM: Tanya Arsh, P.E.
Director, Department of Public Utilities

DATE: November 6, 2007

SUBJECT: Recommendation for: Valve Maintenance Trailer C/W Valve Exerciser & Vacuum Excavation/Cleanout Unit, SA002655

The Purchasing Office opened formal bids on October 25, 2007 for the purchase of Valve Maintenance Trailer C/W Valve Exerciser & Vacuum Excavation/Cleanout Unit for the Division of Power and Water. Two (2) bids were received. One bid was as specified and one was for an alternate specification.

After review of the bids, the Division of Power and Water recommends an award be made to the lowest responsive and responsible bidder E.H. Wachs Company in the total amount of \$54,045.00. A bid tabulation of the bids is as follows:

SUPPLIER	Item 1 Unit Price	Item 2 Unit Price	TOTAL BID ITEMS 1 & 2
E.H WACHS COMPANY	\$48,245.00	\$5,800.00	\$54,045.00
DRIER & MALLER, INC.	\$36,232.50	NOT AVAILABLE	\$36,232.50

Drier & Maller, Inc.'s bid is rejected for failing to meet the following specifications:

3.32 Hydraulics provided maximum of 450 ft/lbs versus the specified 750 ft/lbs.

3.3.3 Microprocessor Controller for automatic mode not given.

3.4.1 Engine 25 HP versus specified 27 HP.

3.9.5 Debris Holding Tank 110 gallon versus the specified 200 gallon tank.

3.9.7 Dumping, mechanical versus the twin cylinder electric-over-electric –over- hydraulic dump system with the slide and tip system. This is considered by Division of Power and Water to be safer for the operator.

3.10.8 Safety Lighting, provided top mounted strobe lights versus the specified programmable arrow board complete with overhead work lights.

Drier & Maller, Inc. also could not provide item #2, Optional Water Heater.

Due to the above mentioned discrepancies, it is recommended to award item 1 and item 2 to E.H. Wachs Company, in the total amount of \$54,045.00

Thank you for your cooperation in this matter. The Division of Power and Water will process legislation for this purchase. Should you have any questions regarding this recommendation contact David Newcomer at 5-5735 or James Bond at 5-6272.