

Tuesday May 21, 2013

Sole Source Statement

Hach is the manufacturer of Hach WIMS [™] and Hach JOB Cal[®] software products for the data management of operations, laboratory and maintenance specific to water and wastewater facilities. These solutions are based on products and technologies that came with Hach's December 2008 acquisition of OPS Systems.

The Hach Company is the sole manufacturer of this proprietary software, and is the only organization authorized to provide training and support. Any sales agent or representatives of these products are strictly governed by contracts held by the Hach Company.

Charles Scholge

Chuck Scholpp IIM Business Unit Director Hach Company 800-677-0067 x 2547 <u>iimsales@hach.com</u>