January 9, 2013

Brett A. Peze
Vice President, Parking

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Chris Jackson
IT Account Manager
Columbus Department of Technology
Columbus, OH

RE: COLUMBUS TOW SUPPORT SYSTEM PROPOSAL

Dear Mr. Jackson:

Building on our long-term partnership with the Columbus Parking Violations Bureau, Xerox State & Local Solutions, Inc. is pleased to have the opportunity to provide our eTIMS® Impound Solution to the Columbus Police Department. Our solution satisfies all of the necessary requirements set forth in the 'Vehicle Impound Software Requirements Document, Version 1.2' as demonstrated and discussed with Columbus Police, Parking Violations Bureau, and Department of Technology Staff.

Based on our solution that was proposed and demonstrated, we intend to deliver the requirements necessary to satisfy the needs of all parties and we will fulfill the requirements stated in the 'Vehicle Impound Software Requirements Document, Version 1.2' with the previously discussed exceptions noted below and attached:

Req No.	Alternate Solution to Requirements Document Version 1.2
3	System can distinguish Police or Private Impound by using the 'CREW' field when entering a tow as demonstrated in presentations
5	Cannot do a real-time interface to the Police personnel system, but we can auto-populate the officer name and badge if provided with the list.
12	An interface with the BMV to verify VIN is a desirable requirement that we cannot perform. A manual look-up will need to occur.
15	eTIMS® has a standard 'cars on lot' report that can be printed by the user. This is the solution that we are proposing for this requirement.
18	Interface to the IVR system to search is possible, but our proposal would have limitations on searchable vehicles and search fields.
29	The ability to enable electronic signatures to be appended to payment forms is not something that we support nor is proposed in our solution.
33	The function to save or email the payment forms is not supported by our solution.
37	Electronic Signatures is not supported in our solution
47	Generating a vehicle disposition list is available, but it will be in the form of an ad-hoc report.
51	Scanning documents and attaching them to impound records can be done if the impounded vehicle already has a parking ticket on the system. If there is not a ticket, we have nothing to index the scanned documents to.

54	Handheld device is not part of our current proposal.
64	Users are not permitted to have administrative rights in eTIMS® , administrative functions would be handled by Xerox security admin.
65	Users may modify, but never fully delete records or information entered. Impound system will retain full audit trail of modifications to records.
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70	Proposed solution is based on the pre-defined reports listed in this requirements document (please verify that this is a final, complete list) If additional reports are required after implementation, Xerox will provide a quote for work required.
77	Email notification is not supported.
78	Changing print settings on auto-print reports and changing the print setting from auto to print on demand is not supported.
87	System response time is defined as 5 seconds to respond to inquiries.
88	Internet Explorer is the only explicitly supported browser.
90-91	Not supported in our proposed system.
92-93	Not supported in our proposed system.

We propose to provide access to our Impound System, modified to reflect the requirements document 'Vehicle Impound Software Requirements Document, Version 1.2' (attached) and our alternate solutions (attached) for a one-time upfront fee of $50,000. This offer includes customization, development, installation, and training. Under this proposal, Xerox will provide support and access to the eTIMS® Tow System for a period of twelve (12) months or the duration of our current contract with the Columbus Parking Violations Bureau, whichever ends later. This offer represents a discount of more than five percent over the original monthly fee proposal we submitted on August 29, 2012. System Development will commence immediately following the successful negotiation of mutually acceptable terms and conditions and contract execution.

We look forward to continuing our successful partnership with the City of Columbus.

Sincerely,

cc:
Mike Mercurio – City of Columbus, PVB Administrator
Thomas Ennis – Xerox, Project Manager
David Cummins – Xerox, VP Parking & Justice Solutions