

June 25, 2013

TO: Gary Cavin, Director, Department of Technology
Jim Bodi, Deputy Director, Department of Technology

Through: Gwen Akrobettoe, Assistant Director, Department of Technology

From: Mark Freeman, Assistant Director, Department of Technology *Mark Freeman*

SUBJECT: Award of SA004993 NetMotion Software and Services

The Department of Technology (DoT), through utilization of an Invitation to Bid process, received 3 bids in response to SA004993 for purchase of NetMotion Software and Services. I have reviewed the bids received, and am recommending that award be made to Feeney Wireless LLC, the lowest responsive and responsible and best bidder.

The City did receive a lower price bid from AT&T Mobility National Accounts LLC, but their offer was contingent on the City becoming a party to a contract between AT&T and the Western States Contracting Alliance (WSCA). The Purchasing Office reviewed the terms of that agreement, and advised that some of the WSCA terms would need to be negotiated. AT&T Mobility's pricing assumed that the WSCA contract would be accepted, as is, so the AT&T Mobility bid is not responsive to the City's requirements for firm and fixed pricing.

If you have any questions please contact Brett Slater (645-5761).

CC: Brett Slater, Desktop Support Manager, Department of Technology
Denis Laroche, Project Manager, Department of Technology
Chris Jackson, Account Manager, Department of Technology
Sonia Krammes, Account Manager, Department of Technology

