



Brown Enterprise Solutions
5935 Wilcox Place, Suite E
Dublin, OH 43016
Phone: 614-588-0248
Fax: 614-588-0272

QUOTATION

Quote #: 658153112
Contract #: UTC # FL004953
Quote Date: 07/18/2013
Customer Name: City of Columbus

Thanks for choosing Brown Enterprise Solutions! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire certain changes please contact Larry Needles at Ineedles@besolutions.org or 614.588.0248 as soon as possible.

Sales Professional Information			
SALES REP:	Larry Needles	PHONE:	614.588.0248
Email Address:	Ineedles@besolutions.org	Phone Ext:	19

GROUP: 1 | **QUANTITY: 14** | **SYSTEM PRICE: \$1,497.37** | **GROUP TOTAL: \$20,963.18**

Description	Quantity
Dell Latitude XT3 (225-0947)	14
Intel Core i5-2520M, 2.50GHz, 3MB Cache, Dell Latitude E6X20 (317-5994)	14
4.0GB, DDR3-1333MHz SDRAM, 2 DIMMS, Dell Latitude (317-6239)	14
Internal English Dual Point Backlit Keyboard for Windows 8, Latitude E (331-9776)	14
Documentation (English), Dell Latitude and Precision Workstations (332-0472)	14
Tech Setup Guide, English, Dell Latitude XT3 (331-2323)	14
Intel HD Graphics 3000, Dell Latitude XT3 (320-2392)	14
320GB Hard Drive 7200RPM, Dell Latitude E (342-2546)	14
Hard Drive Assembly, Dell Latitude XT3 (318-1205)	14
FingerPrint Reader, Dell Latitude XT3 (318-1031)	14
13.3 HD(1366x768) WideView DayLight View with Prem Panel Guar without Camera/MIC, Dell Latitude XT3 (318-0751)	14
Stylus with Tip, Dell Latitude E (331-2322)	14
Windows 7 Professional, 64-bit, No Media, Latitude, English (421-8067)	14
Windows 7 Label, Latitude, Vostro and Mobile Precision Notebooks (330-6322)	14
Dell Wireless 380 Bluetooth 4.0 LE Module, Latitude XT3, XFR, 2120 (430-4866)	14
US - 3 foot Flat Power Cord, Dell Latitude (330-4016)	14
90W 3-Pin, AC Adapter, Dell Latitude E (331-1719)	14
Regulatory Label, Dell Latitude XT3 (331-3098)	14
CTO Label, 90W AC Adapter, Dell Latitude XT3 (331-3787)	14
No Optical Drive, Dell Latitude E6220/XT3 (318-1027)	14
Dell Wireless 1504 802.11g/n Single Band Wi-Fi Half Mini Card, Latitude XT3, 2120 (430-4872)	14
No Intel vPro Technology Advanced Management Features, Dell Latitude XT3 (331-2328)	14
9-Cell (76WH) Primary Lithium Ion Battery, Dell Latitude XT3 (312-1224)	14
Energy Star Enabled/E-PEAT/Silver, Dell Latitude XT3 (331-2327)	14
Dell 90W Auto/Air DC Travel Adapter, Dell Latitude E/Mobile Precision Workstation (330-7358)	14
Energy Star Enabled/E-PEAT/Silver, Dell Latitude XT3 (331-2327)	14
Adobe Reader X Factory Installation, Multi-Language (410-0564)	14



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Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis 2 Year Extended (954-5492)	14
Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis Initial Year (957-7150)	14
Dell Limited Hardware Warranty Plus Service Extended Year(s) (936-7758)	14
Dell Limited Hardware Warranty Plus Service Initial Year (932-6867)	14
Dell ProSupport Service Offering Declined (991-2878)	14
Intel Core i5 Processor (331-1633)	14

*Total Purchase Price:		\$20,963.18
Product Subtotal:	\$20,963.18	
Tax:	\$0.00	
Shipping & Handling:	\$0.00	
State Environmental Fee:	\$0.00	
Shipping Method:	LTL 5 DAY OR LESS	

(* Amount denoted in \$)



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Brown Enterprise Solutions
Dell UTC # FL004953
Date: 6/11/2013

QUOTATION

QUOTE #: 655082827
Customer Name: City of Columbus

TOTAL QUOTE AMOUNT:	\$3,096.00		
Product Subtotal:	\$3,096.00		
Shipping Method:	Ground	Total Number of System Groups:	0

SOFTWARE & ACCESSORIES			
Product	Quantity	Unit Price	Total
Dell Professional P2212H, Wide screen, 21.5-Inch VIS, HAS, VGA,DVI, Customer Install (320-2998)	24	\$129.00	\$3,096.00
3YR Limited Warranty Monitor, Advanced Exchange (986-4872)	24	\$0.00	\$0.00
Number of S & A Items: 2		S&A Total Amount: \$3,096.00	

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Email Address:	lneedles@besolutions.org	Phone Ext:	19



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Service:	Dell Limited Hardware Warranty Plus Service Initial Year (935-6167)
Service:	Dell ProSupport Service Offering Declined (991-2878)
Misc:	Chassis intrusion switch, Dell OptiPlex (310-6719)
Misc:	No Quick Reference Guide, Dell OptiPlex (310-9444)
Misc:	Shipping Material for System, Minitor, Dell OptiPlex (331-1268)
	Core i7 vPro Sticker (331-1563)

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Email Address:	lneedles@besolutions.org	Phone Ext:	19



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Brown Enterprise Solutions
Dell UTC # FL004953
Date: 6/11/2013

QUOTATION

QUOTE #: 655081316

Customer Name: City of Columbus

TOTAL QUOTE AMOUNT:	\$26,372.10		
Product Subtotal:	\$26,372.10	Shipping Method:	Ground

GROUP: 1	QUANTITY: 30	SYSTEM PRICE: \$879.07	GROUP TOTAL: \$26,372.10
Base Unit: OptiPlex 9010 Minitower (225-2583)			
Processor: 3rd Gen Intel Core i7-3770 Processor (8MB, 3.4GHz) w/HD4000 Graphics, Dell Optiplex 9010 (318-2185)			
Memory: 4GB, NON-ECC, 1600MHZ DDR3, 2DIMM, OptiPlex (317-8986)			
Keyboard: Dell USB KB, English, WIN7/8, Optiplex and Precision Desktop (331-9586)			
Monitor: No Monitor Selected, Dell OptiPlex (320-3704)			
Video Card: 1GB AMD RADEON HD 7470, w/VGA, OptiPlex, FH (321-0151)			
Hard Drive: 250GB 3.5 6.0Gb/s SATA with 8MB DataBurst Cache, OptiPlex (342-3902)			
Operating System: Windows 7 Professional, Media, 32-bit, Optiplex, English (421-5580)			
Operating System: Windows 7 Label, OptiPlex, Fixed Precision, Vostro Desktop (330-6228)			
Operating System: Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps), OptiPlex (421-5334)			
Operating System: Software, DDPA (Dell Data Protection Access), version 2.3, OptiPlex x010 (421-8276)			
Mouse: Dell MS111 USB Optical Mouse, OptiPlex and Fixed Precision (330-8458)			
TBU: Intel vPro Technology Enabled, Dell OptiPlex 9010 (331-5542)			
CD-ROM or DVD-ROM Drive: 16X DVD+/-RW SATA, Data Only, OptiPlex 9010 (318-1540)			
CD-ROM or DVD-ROM Drive: Thank you for Choosing Dell (318-2231)			
Sound Card: Heat Sink, Performance, Dell OptiPlex Minitower (331-5538)			
Speakers: Internal Speaker, Optiplex (318-0319)			
Cable: OptiPlex 9010 Minitower Standard Power Supply (331-5536)			
Cable: Regulatory label, Mexico, for OptiPlex 9010 MiniTower (331-6253)			
Cable: Enable Low Power Mode for EUP Compliance, Dell OptiPlex (330-7422)			
Documentation Diskette: Power Cord, 125V, 2M, C13, Dell OptiPlex (330-1711)			
Documentation Diskette: Documentation, English and French, Dell OptiPlex (331-2030)			
Bundled Software: Microsoft Office Trial, MUI, OptiPlex, Precision, Latitude (630-AABP)			
Controller Option: No RAID, Dell OptiPlex (341-8036)			
Factory Installed Software: No ESTAR Settings, OptiPlex (331-8325)			
Feature: Resource DVD contains Diagnostics and Drivers for Dell OptiPlex 9010 (331-5543)			
Service: Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis 2 Year Extended (938-1172)			
Service: Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis Initial Year (939-2491)			
Service: Dell Limited Hardware Warranty Plus Service Extended Year(s) (939-1018)			



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Misc:	Energy Star Enabled/E-PEAT/Silver, Dell Latitude XT3 (331-2327)
	Intel Core i5 Processor (331-1633)

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Brown Enterprise Solutions

Dell UTC # FL004953

Date: 6/10/2013

QUOTATION

QUOTE #: 654933552

Customer Name: City of Columbus

TOTAL QUOTE AMOUNT:	\$24,848.60		
Product Subtotal:	\$24,848.60	Shipping Method:	Ground

GROUP: 1	QUANTITY: 20	SYSTEM PRICE: \$1,242.43	GROUP TOTAL: \$24,848.60
Base Unit:	OptiPlex 9010 Minitower (225-2583)		
Processor:	3rd Gen Intel Core i7-3770 Processor (8MB, 3.4GHz) w/HD4000 Graphics, Dell Optiplex 9010 (318-2185)		
Memory:	8GB, NON-ECC, 1600MHZ DDR3, 2DIMM, OptiPlex (317-8987)		
Keyboard:	Dell USB KB, ENG, w/Palmrest, WIN7/8, OptiPlex (331-9587)		
Monitor:	No Monitor Selected, Dell OptiPlex (320-3704)		
Video Card:	DUAL 1GB AMD RADEON HD 7470 w/VGA and DVI Adapters, OptiPlex FH (321-0135)		
Hard Drive:	250GB 3.5" SATA 6Gb/s with 8MB DataBurst Cache, OptiPlex 9010/7010/3010MT/DT (400-AAMV)		
Operating System:	Windows 7 Professional, No Media, 64-bit, Optiplex, English (421-5606)		
Operating System:	Windows 7 Label, OptiPlex, Fixed Precision, Vostro Desktop (330-6228)		
Operating System:	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps), OptiPlex (421-5334)		
Operating System:	Software, DDPA (Dell Data Protection Access), version 2.3, OptiPlex x010 (421-8276)		
Mouse:	Dell MS111 USB Optical Mouse, OptiPlex and Fixed Precision (330-9458)		
TBU:	Intel vPro Technology Enabled, Dell OptiPlex 9010 (331-5542)		
CD-ROM or DVD-ROM Drive:	16X DVD+-RW SATA, Data Only, OptiPlex 9010 (318-1540)		
CD-ROM or DVD-ROM Drive:	Thank you for Choosing Dell (318-2231)		
Sound Card:	Heat Sink, Performance, Dell OptiPlex Minitower (331-5538)		
Speakers:	Internal Speaker, Optiplex (318-0319)		
Cable:	OptiPlex 9010 Minitower Standard Power Supply (331-5536)		
Cable:	Regulatory label, Mexico, for OptiPlex 9010 MiniTower (331-6253)		
Cable:	Enable Low Power Mode for EUP Compliance, Dell OptiPlex (330-7422)		
Documentation Diskette:	Power Cord, 125V, 2M, C13, Dell OptiPlex (330-1711)		
Documentation Diskette:	Documentation, English and French, Dell OptiPlex (331-2030)		
Bundled Software:	No Productivity Software, Dell OptiPlex, Precision and Latitude (421-3872)		
Controller Option:	No RAID, Dell OptiPlex (341-8036)		
Factory Installed Software:	No ESTAR Settings, OptiPlex (331-8325)		
Feature	No Resource DVD for Dell Optiplex, Latitude, Precision (313-3673)		
Service:	Dell Limited Hardware Warranty Plus Service Extended Year(s) (939-1018)		
Service:	Dell Limited Hardware Warranty Plus Service Initial Year (935-6167)		
Service:	ProSupport: Next Business Day Onsite Service After Remote Diagnosis 2 Year Extended (996-1182)		
Service:	ProSupport: Next Business Day Onsite Service After Remote Diagnosis Initial Year (939-2511)		
Service:	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport		



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	or call 1-866-5 (989-3449)
Service:	ProSupport : 7x24 Technical Support , 2 Year Extended (996-1342)
Service:	ProSupport : 7x24 Technical Support , Initial (939-3131)
Misc:	Chassis intrusion switch, DellOptiPlex (310-6719)
Misc:	No Quick Reference Guide, Dell OptiPlex (310-9444)
Misc:	Shipping Material for System, Minitor, Dell OptiPlex (331-1268)
Misc:	Core i7 vPro Sticker (331-1563)
	Resource DVD contains Diagnostics and Drivers for Dell OptiPlex 9010 (331-5543)
	Dell Professional P2312H, Wide screen, 23in VIS, HAS, VGA, DVI, Optiplex, Precision, Latitude (320-2934)

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Smart Solutions, Inc.
Sharp People / Bright Ideas / Smart Solutions

23900 Mercantile Road
Cleveland, Ohio 44122

Ph: (216) 765-1122

Fax: (216) 765-0548

QUOTE

Quote # SSIQ35799

Date 6/10/2013

Sales Rep. Ed Furcolow

Quote To:

City of Columbus
Chris Jackson
109 North Front St.
Columbus, OH 43215

(614)645-2499

Quote is valid for 60 days.

Qty	Manf Part #	Description	Sell Price	Ext. Price
8	C6Z69UT#ABA	HP EliteBook 8570w Mobile Workstation Windows 7 Professional 64 Intel Core i7-3740QM 2.7GHz (Turbo up to 3.7GHz), 1600 MHz, 6MB L3 Cache Intel® Core™ vPro Technology 15.6 inch LED HD+ WVA Anti-Glare enabled for Webcam (1600x900) 720p HD Webcam NVIDIA Quadro K1000M graphics with 2GB dedicated DDR3 video memory 8 GB 1600 MHz DDR3 SDRAM (2D) 750 GB 7200 rpm SATA hard drive DVD±RW SuperMulti DL Drive DualPoint Keyboard 802.11 abgn (3x3) Bluetooth® 4.0 Wireless Technology 56K v.92 high speed modem TPM+ Fingerprint Reader 8-Cell 83 Wh Li-Ion Battery 3-year standard parts and labor warranty 3/3/3	\$1,705.00	\$13,640.00
8	QK640UT	BB09 Ultra Extended Life Notebook Battery	\$159.00	\$1,272.00
8	UF631E	9x5 Next Business Day On-Site Coverage for Notebooks with Off-site Accidental Damage Protection Service, 3 years	\$95.00	\$760.00
8	H4A41AA#ABA	90W Slim Combo Adapter with USB	\$146.00	\$1,168.00
8	GN073AA	Sports Backpack / Black	\$58.00	\$464.00

SubTotal	\$17,304.00
Sales Tax	\$0.00
Shipping	\$0.00
Total	\$17,304.00



Smart Solutions, Inc.
Sharp People / Bright Ideas / Smart Solutions

23900 Mercantile Road
Cleveland, Ohio 44122
Ph: (216) 765-1122
Fax: (216) 765-0548

QUOTE

Quote #	SSIQ35805
Date	6/11/2013
Sales Rep.	Ed Furcolow

Quote To:

City of Columbus
Jeffrey Tipton
1111 East Broad Street
Columbus, OH 43205

614.724.1286

Quote is valid for 60 Days.

Price only valid for quantity quoted.

Qty	Manf Part #	Description	Sell Price	Ext. Price
70	D8E83UT#ABA	HP EliteBook 8470p Notebook PC Windows 7 Professional 64 Intel® Core™ i7-3540M Processor, 3.00 GHz, (Turbo up to 3.6 GHz), 1600 MHz, 4 MB L3 Cache Intel® vPro Technology 14.0-inch diagonal LED-backlit HD+ anti-glare (1600 x 900) 720p HD Webcam AMD Radeon™ HD 7570M, with 1 GB dedicated GDDR5 video memory 8 GB 1600 MHz DDR3 SDRAM (2D) 500GB 7200 rpm 2.5-inch hard drive DVD+-RW SuperMulti DL Drive Dualpoint (touchpad plus pointstick) Intel Centrino® Advanced N 6205 No HP Mobile Broadband Bluetooth® Wireless Technology 4.0 56K v.92 high speed modem TPM 1.2 Embedded Security Chip + HP Fingerprint Sensor 6-Cell 62 Wh Li-Ion Battery 3 year standard parts and labor warranty 3/3/0 Note: Additional accessories added from categories below will ship and invoice separately.	\$1,329.00	\$93,030.00
70	A7E36UT#ABA	120W Adv. Docking Station	\$195.00	\$13,650.00
70	BP848UT	Business Nylon Case	\$27.00	\$1,890.00
70	H4B80AA#ABA	Stylish KB/Mouse	\$28.00	\$1,960.00
70	H4D73UT	UltraSlim Keyed Cable Lock	\$29.00	\$2,030.00

SubTotal	\$112,560.00
Sales Tax	\$0.00
Shipping	\$0.00
Total	\$112,560.00

Prices valid for 30 days please reconfirm thereafter. Price based on total purchase unless otherwise stated. Training or consulting service and configuration not included, billable at our published rates. All products are covered by manufacturers warranty only - Any additional coverage must be specifically mentioned in the quote. No other warranties express or implied. We shall not be liable for any loss of business profits or goodwill, data or any other damages. Items are only returnable with approval and a restocking fee if unused and complete including packing material.