GARY R. CAVIN
Director

THE CITY OF
COLUMBUS
MICHAEL B. COLEMAN, MAYOR

DEPARTMENT OF
TECHNOLOGY

December 9, 2013

TO: Gary R. Cavin, Director and CIO, Department of Technology

From: Mark Freeman, Assistant Director, Department of Technology *Mark Freeman*

SUBJECT: Award of SA005116 Data Migration Services RFP

The Department of Technology (DoT) through utilization of a Request for Proposals, received three proposals in response to SA005116 for data migration services to assist the Division of Police in converting data from a Motorola netRMS system to a Motorola PremierOne system. An evaluation committee of seven City employees (4 Public Safety, 3 Technology) scored all proposals, selected two finalists for additional discussions, rescored the finalist proposals, and is recommending that award be made to the highest scoring proposal submitted by Motorola Solutions.

As detailed in the RFP, the committee used the following criteria to score proposals:

1. Competence (up to 25 points): based on background and qualifications of vendor, and qualifications and experience of proposed staff.
2. Quality and Feasibility (up to 25 points): demonstrated understanding of services needed; feasibility of proposed project plan.
3. Ability (up to 10 points): will proposed staff be available or will equivalent staff be made available to work on the City project? Is the vendor financially stable?
4. Past Performance (up to 25 points): proven ability to provide the proposed solution as demonstrated by experience of past customers.
5. Cost & Payment Terms (up to 15 points): cost of proposed services.

The committee scores are summarized in the following table:

Vendor	Cost	Total	Rank
Sypherlink	15.0	80.3	2
Motorola	12.0	85.3	1
James Group	11.0	55.0	3

Please contact me with any questions or concerns.

CC: Moez Chaabouni, Deputy Director, Department of Technology
        Gwen Akrobettoe, Assistant Director, Department of Technology