

**FACT SHEET**  
**UNIVERSAL FABRICATING & CONSTRUCTION SERVICES, INC.**  
**AND ONESOURCE EMPLOYEE MANAGEMENT, LLC**  
**JUNE 2014**

**I. STATEMENT OF PURPOSE – JOB CREATION**

The Department of Development recommends a Jobs Growth Incentive with Universal Fabricating & Construction Services, Inc. and their employer of record, OneSource Employee Management, LLC, for a tax incentive of twenty-five percent (25%) for a period of five (5) years in consideration of an investment of approximately \$215,000 related to the acquisition of machinery and equipment, the retention of 40 full-time permanent positions with an estimated annual payroll of approximately \$2 million, and the creation of 30 new full-time permanent positions with an estimated new annual payroll of approximately \$1.123 million.

**II. PROJECT HISTORY**

Founded in 1987, Universal Fabricating & Construction Services, Inc. services the industrial and construction markets. The primary lines of business are custom manufacturing, machining, and construction [management] services. Universal Fabricating & Construction Services, Inc. offers complete metal fabrications, steel processing services, mechanical repairs, and on-site construction services.

Universal Fabricating & Construction Services, Inc. has an eight acre, 112,400-square-foot complex in Columbus, Ohio which includes 20,000 square feet of office space. A Heath, Ohio facility also offers an additional 12,000 square feet of manufacturing space, in-house sand blasting and painting facilities, up to 15 ton lift capabilities, and 18 foot under hook clearance.

OneSource Employee Management, LLC is a professional employer organization (PEO) and provides a litany of human resource services to a variety of clients. OneSource Employee Management, LLC is, and will continue to be, the employer of record for Universal Fabricating & Construction Services, Inc.

Universal Fabricating & Construction Services, Inc. is proposing to expand operations at their current facility located at 1241 McKinley Ave., Columbus Ohio, 43222. Universal Fabricating & Construction Services, Inc. will invest a total of approximately \$215,000 related to the acquisition of machinery and equipment, retain 40 full-time permanent positions with an estimated annual payroll of approximately \$2 million, and create 30 new full-time permanent positions with an estimated new annual payroll of approximately \$1.123 million.

Universal Fabricating & Construction Services, Inc. and OneSource Employee Management, LLC are requesting a Jobs Growth Incentive from the City of Columbus to assist in the expansion of operations.

### III. PROJECT INVESTMENT

INVESTMENT TYPE	PROPOSED VALUE
MACHINERY AND EQUIPMENT	\$215,000
<b>TOTAL INVESTMENT</b>	<b>\$215,000</b>

### IV. DECISION & TIMING

The project is expected to begin soon after Columbus City Council approval of the recommended tax incentive.

### V. EMPLOYMENT

The project will retain 40 full-time permanent positions with an estimated annual payroll of approximately \$2 million and create 30 new full-time permanent positions with an estimated new annual payroll of approximately \$1.123 million.

Position Title	Number of New Jobs	Average Hourly Rate	Average Annual Salary	Total Estimated Payroll for New Positions
Welder	8	\$18.00	\$37,440	\$299,520
Fitter	8	\$18.00	\$37,440	\$299,520
Processor	2	\$18.00	\$37,440	\$74,880
Material Handler	2	\$17.00	\$35,360	\$70,720
Millwright	9	\$18.00	\$37,440	\$336,960
Supervisor	1	\$20.00	\$41,600	\$41,600
<b>TOTALS</b>	<b>30</b>			<b>\$1,123,200</b>

Universal Fabricating & Construction Services, Inc. via OneSource Employee Management, LLC offers their full-time employees the following benefits:

- Paid Holidays
- Paid Vacation/Personal Days (after 1 year of employment)
- Vacation Pay (after 1 year of employment)
- 401(k) (after 1 year of employment)
- Medical/Dental Insurance (after 90 days of employment)
- Disability Pay

The proposed project site is located on 1241 McKinley Ave., Columbus, Ohio 43222 and is accessible by public transportation (Central Ohio Transit Authority).

## **VI. REQUESTED PUBLIC PARTICIPATION**

The Department of Development recommends a Jobs Growth Incentive equal to twenty-five percent (25%) of the amount of new employee city income tax withholding for a term of five (5) years.

## **VII. WORKFORCE DEVELOPMENT**

Employers granted a tax incentive will meet with the Central Ohio Workforce Investment Corporation (COWIC) to develop a relationship to assure continuing employment opportunities for Columbus residents who are unemployed or underemployed.

## **VIII. NEW TAX IMPACT AND ANNUAL SUMMARY**

<b>NEW REVENUE SUMMARY</b>		
<b>Revenue</b>	<b>Average Annual</b>	<b>5-year Summary</b>
A. New City Income Tax Revenue	\$28,080	\$140,400
<b>Incentive</b>	<b>Average Annual</b>	<b>5-year Summary</b>
B. Proposed Incentive is equal to twenty-five percent (25%) of New Employee withholdings	\$7,020	\$35,100
<b>Total</b>	<b>Average Annual</b>	<b>5-year Summary</b>
C. Net Value to City (i.e., A. - B.)	\$21,060	\$105,300

## **IX. TAX BENEFIT**

The recommended Jobs Growth Incentive could yield cash payments totaling approximately \$35,100 for Universal Fabricating & Construction Services, Inc. and their employer of record, OneSource Employee Management, LLC, over the incentive term of five (5) years.

## **X. AREA IMPACT/GREEN INITIATIVES**

Universal Fabricating & Construction Services, Inc. regularly recycles scrap metal from one contracted order to be used in another other. Additionally, the company accumulates small scrap steel amounts to be sold.