

March 17, 2014

Greg J Davies, Director  
Department of Public Utilities

RE: Green Infrastructure Inspection and Maintenance Project (SA005225)

Attached for your consideration and pursuant to the provisions of Section 329.14 of the Columbus City Codes, the Evaluation Committee hereby submits our ranking of offerors based on awarding a professional service contract through requests for technical proposals.

The offerors were ranked based upon the quality and feasibility of their technical proposal. Analysis of each offeror's proposal as to its quality and feasibility is provided in the attached. The Committee recommends entering into contract negotiations with Watershed Organic Landscape and Lawn Care.

Should you have any questions please contact the project manager.

Sincerely,



\_\_\_\_\_, Evaluation Committee Member  
Scott Shields, Project Manager, DPU

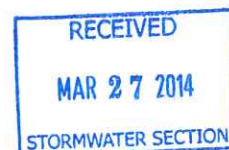


\_\_\_\_\_, Evaluation Committee Member  
Elayna Grody, Water Protection Coordinator, DPU



\_\_\_\_\_, Evaluation Committee Member  
Damita Brown, Management Analyst II, DPU

pc: File



**Section Manager's Comment**

☒ I have reviewed and concur with the Committee's offeror ranking.

☐ I have reviewed and do not concur with the Committee's offer ranking, and explanation of which is provided below.

Signature



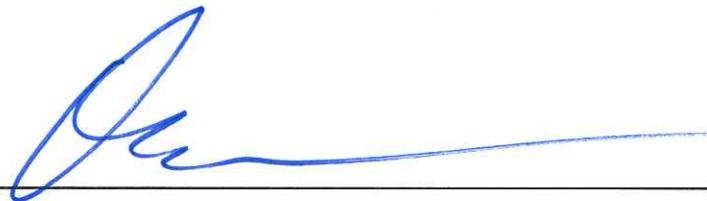
3 / 19 / 14  
date

**Division Administrator's Comment**

☒ I have reviewed and concur with the Committee's offeror ranking.

☐ I have reviewed and do not concur with the Committee's offer ranking, and explanation of which is provided below.

Signature

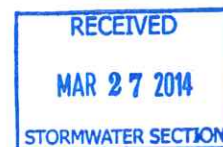


3 / 24 / 14  
date

**Director's Comment**

☒ I have reviewed and concur with the Committee's offeror ranking.

☐ I have reviewed and do not concur with the Committee's offer ranking, and explanation of which is provided below.



Signature



3 / 26 / 14  
date

Department of Public Utilities  
Summary Report

Division: Division of Sewerage and Drainage - Stormwater and Regulatory Management Section

Projects: Green Infrastructure Inspection and Maintenance Project (SA005225)

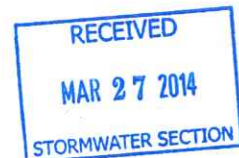
Estimated Cost:	Date of Notice
Unable _____	To City Council: <u>October 22, 2013</u>
	RFP Due Date: <u>January 30, 2014</u>
	Date of Report: <u>March 17, 2014</u>

Committee's Ranking of Technical Proposals

Offeror:	Total Points:
Watershed Organic Landscape & Lawn Care	<u>95</u>
Williams Creek Management	<u>84</u>

Committee Members

Name:	Classification:
Scott Shields (DPU)	Engineering Associate III
Elayna Grody (DPU)	Water Protection Coordinator
Damita Brown (DPU)	Management Analyst II



# Evaluation of Technical Proposal

Criterion (from public notice): Competence

Offeror: Watershed Organic Landscape and Lawn Care

Proposed Subcontractors: \_\_\_\_\_

Max. # pts. Possible	Avg. pts. Received
20	19

## Major Concerns; Explanation of Points Provided

Currently performing the work under the old RFP. The owner and crews know the basins and provide experience and foresight. The owner provides in the proposal the history and up coming maintenance activities that will need to be performed with a detailed explanation. The owner demonstrated in the proposal they have developed a weeding schedule for non native/invasive species to be removed early in their life cycle so native plants can get established. As the native plants get established, the time needed for weeding will be reduce which is reflected in the contractor proposal as labor costs go down each year. The contractor proposes over three years \$270,430.70 if authorized.

Offeror: Williams Creek Mangement

Proposed Subcontractors: Williams Creek Consulting, Inc.

McDaniel's Construction Corp.

Max. # pts. Possible	Avg. pts. Received
20	13

## Major Concerns; Explanation of Points Provided

Williams Creek proposes incorporating Blueworks Columbus graduates with a six week education into the maintenance activities. Not clear on crew structure for existing experience workers vs the new students. Williams Creek has bid the contract at a prevailing wage rate. The proposal also mentions when possible inspectors will be part of the maintenance team to help trouble shoot unanticipated conditions. The contractors maintenace cost will increase each year. The contractor proposes over three years \$1,177,049.18 if authorized.

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STORMWATER SECTION



# Evaluation of Technical Proposal

Criterion (from public notice): Relevant Experience

Offeror: Watershed Organic Landscape and Lawn Care

Proposed Subcontractors: \_\_\_\_\_

Max. # pts. Possible	Avg. pts. Received
30	30

## Major Concerns; Explanation of Points Provided

Watershed has proved and provided in the RFP their crew structure has the knowledge and experience to maintain green infrastructure and identify native and invasive species at all stages of growth. The owner provided local green infrastructure projects with two excellent references, both references scored the contractor with the highest score possible.

Offeror: Williams Creek Management

Proposed Subcontractors: Williams Creek Consulting, Inc.  
McDaniel's Construction Corp.

Max. # pts. Possible	Avg. pts. Received
30	28

## Major Concerns; Explanation of Points Provided

Williams Creek demonstrates knowledge of and experience in green infrastructure. However, they don't demonstrate experience for all their labor force. Blueworks not a proven program and Williams Creek wants to provide the experience on this particular RFP project. Reviewed several references, comments range from great work such as they know their plant species, to bad design and cost over run on the Hoover Reservoir Project which they ate their cost over runs.

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STORMWATER SECTION

# Evaluation of Technical Proposal

Criterion (from public notice): Workload

Offeror: Watershed Organic Landscape and Lawn Care

Proposed Subcontractors: \_\_\_\_\_

Max. # pts. Possible	Avg. pts. Received
30	26

Major Concerns; Explanation of Points Provided

Watershed Organic is currently performing the work with specialized human resources with high appraisal from City of Columbus personnel. Watershed has proven they can keep up with the current demands, keep on schedule and keep under budget.

Offeror: Williams Creek Mangement

Proposed Subcontractors: Williams Creek Consulting, Inc.

McDaniel's Construction Corp.

Max. # pts. Possible	Avg. pts. Received
30	23

Major Concerns; Explanation of Points Provided

Not enough information on the main work force, Blueworks ability's come into play. What will be the crew structure of experiečne personnel vs having to train personnel at prevailing wage rates.

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STORMWATER SECTION

# Evaluation of Technical Proposal

Criterion (from public notice): Environmentally Preferable Offeror

Offeror: Watershed Organic Landscape and Lawn Care

Proposed Subcontractors: \_\_\_\_\_

Max. # pts. Possible	Avg. pts. Received
5	5

Major Concerns; Explanation of Points Provided

No idle policy, replace gasoline powered vehicles with alternative powered vehicles with ultra-low sulfur diesel and compressed natural gas. Weed material is recycled at local composting centers.

Offeror: Williams Creek Mangement

Proposed Subcontractors: Williams Creek Consulting, Inc.

McDaniel's Construction Corp.

Max. # pts. Possible	Avg. pts. Received
5	5

Major Concerns; Explanation of Points Provided

Project team members of Columbus Green Spot. Team follows Green Event Guidelines. Use ECO-Certified Products. Avoid all Red List Items.

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STORMWATER SECTION

## Evaluation of Technical Proposal

Criterion (from public notice): Local Workforce

Offeror: Watershed Organic Landscape and Lawn Care

Proposed Subcontractors: \_\_\_\_\_

Max. # pts. Possible	Avg. pts. Received
15	15

Major Concerns; Explanation of Points Provided

The information provided in the proposal shows 100% of the workforce paying City of Columbus taxes located in Franklin County.

Offeror: Williams Creek Management

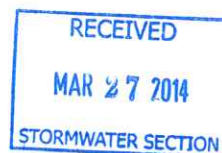
Proposed Subcontractors: Williams Creek Consulting, Inc.

McDaniel's Construction Corp.

Max. # pts. Possible	Avg. pts. Received
15	15

Major Concerns; Explanation of Points Provided

The information provided in the proposal shows all three contractors will meet or exceed the 15 point requirement for local workforce. Williams Creek Management listed 9.25% of their workforce will travel from Plainfield, Indiana.





Evaluation of Technical Proposal

**MBE/FBE Participation**

Describe what role, if any, an MBE/FBE will serve in performing the proposed work.

Offeror: Watershed Organic Landscape and Lawn Care

Proposed MBE/FBE: None

Describe role of MBE/FBE if applicable in the space below:

Offeror: Williams Creek Mangement

Proposed MBE/FBE: McDaniel's Construction Corp. (M1A)

Describe role of MBE/FBE if applicable in the space below:

McDaniel's Construction Corp would only be performing a very small percentage of the "If Authorized" items in the proposals.



Evaluation of Technical Proposal
<p align="center"><b>Project Leadership</b></p> <p>Identify the project personnel committed to leadership of the project. Note specific competencies, experience, skills and prior or current city commitments.</p> <p>Offeror: <u>Watershed Organic Landscape and Lawn Care</u></p> <p>Personnel Assigned to Project: <u>See below</u></p> <p>Description of Project Leadership:</p>
<p><b>Project Manager: Jim Roberts</b></p>
<p>Offeror: <u>Williams Creek</u></p> <p>Personnel Assigned to Project: <u>See below</u></p> <p>Description of Project Leadership:</p>
<p><b>Project Managers:</b></p> <p>Williams Creek - Vice President/Principal, Ted Blahnik</p> <p>Williams Creek - Project Manager, Rachael Rhodes</p> <p>Williams Creek - Construction Manager, Aaron Lasley</p> <p>McDaniel's - Construction Manager, Ken Jones</p>

