

October 22, 2014

CJM Solutions dba C&J Maintenance 6005 Radekin Road Columbus OH 43232

To Whom It May Concern:

Re: Lincoln Industrial Designated Territories

Lincoln Industrial designates a single sales and service company as our sole distributor for our LFC5000 product category in a marketing area. LFC5000 installation is complicated and needs special training to execute.

We evaluate all available lubrication equipment sales and service companies in a marketing area prior to selecting our distribution company.

We have chosen CJM Solutions, Columbus, Ohio as our LFC5000 installation and service partner for central Ohio. CJM shows the expertise and commitment to our product to earn this designation. Lincoln evaluates sole distributors on an annual basis to renew such designation.

Please call if you have any questions.

Sincerely,

## Aric Durr

Aric Durr VSE Central Region Manager Lincoln Industrial – A Division of SKF



October 21, 2014

CJM Solutions dba C&J Maintenance 6005 Radekin Road Columbus OH 43232

To Whom It May Concern:

Re: Rotary Lift Designated Territories

Rotary Lift Company designates a single sales and service company as our sole distributor for Heavy Duty products in a marketing area. We discovered over many decades that Rotary Lift Heavy Duty products require significant skill set differences from our other trade channels in the areas of financial health, key employees, product knowledge and installation.

We evaluate all available vehicle lift sales and service companies in a marketing area prior to selecting our Rotary Heavy Duty distribution company.

We have chosen CJM Solutions, Columbus, Ohio as our HD installation and service partner for central Ohio. CJM has been a Rotary Lift service company for over thirty years and has earned our trust and respect. He and his team have been certified as Heavy Duty Rotary Authorized Installers (RAI's) at training classes at our World Headquarters in Madison, Indiana.

Please call if you have any questions.

Sincerely,

## Ken McWilliams

Ken McWilliams Great Lakes Region Manager Rotary Lift

