

November 2, 2015

Jason G. Peterson

Columbus Division of Electricity

910 Dublin Rd.

Columbus, OH 43215-1169

Re: Quote 15AQ000109, R4 - NTX-220 Substation Controller for MPR-3010 & NTU-7510 Upgrades and 15AQ000500 3-year Long Term Support Agreement

Dear Jason:

We appreciate your request to purchase NTX-220 upgrades for the 5 existing MPR-3010 & 3 existing NTU-7510 systems currently installed at Columbus Division of Electricity Substations. The NTX 200 series Substation Controller Systems are manufactured, sold and distributed exclusively by Advanced Control Systems. This also applies to the 3-year, Long Term Support Agreement from ACS.

Advanced Control Systems maintains all copyright privileges for their products and these products must be purchased directly from the company. There are no agents or dealers authorized to resale these products.

ACS warrants that no other items or products are available for purchase that would serve the same purpose or function and there is only one price for the above-named product because of exclusive distribution and marketing rights. The NTX-220 Upgrade being proposed along with both of these original obsolete substation systems are sole sourced to Advanced Control Systems. The 3-year Long Term Support Agreement is only offered through Advanced Control Systems.

Thank you again for your request and your interest in and support of ACS, our products and services. Please do not hesitate to call: (770) 446-8854 x 2971.

Best regards,

Advanced Control Systems, Inc.



M. Clint Cowan, Substation Systems Managers,

Sales & Marketing