

## PROPOSAL FOR FURNISHING FIRE APPARATUS

Columbus Division of Fire  
City of Columbus  
3675 Parsons Ave. Columbus, OH

July 7, 2016

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., at its home office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

One (1) - PIERCE - 105' Aerial Ladder (Tiller) mounted on \$ 1,306,003.00  
an "Arrow XT" custom chassis per the enclosed  
specifications for the sum of -----

Per Ohio STS Schedule - #STS618

Pierce Manufacturing Contract - #800180

Total \$ -----

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or international conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 10 - 11 months ----- after receipt of this order and the acceptance thereof at our office at Appleton, Wisconsin, and to be delivered to you at:

The Columbus Division of Fire, Columbus, Ohio

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided as such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes or addition to the price set forth above. Unless accepted within 30 days from date, the right is reserved to withdraw this proposition.

PIERCE MANUFACTURING, INC.



By: George Thomas  
George Thomas  
SALES REPRESENTATIVE