



700 Brooker Creek  
Suite 1000  
Oldsmar, FL 34677  
Ph: 813-864-8039  
Fax: 813-579-2077  
www.globalconvergence.com

# Quote

Quotation # 1604-27-20963  
Date September 1, 2016  
SF# 1604-27-20963  
Estimate FU55964097FY

THANK YOU FOR YOUR BUSINESS!

Ship To: CMSP DART: PP-CMSP-150728-23462  
CITY OF COLUMBUS  
1601 Arlingate Lane  
COLUMBUS, OH 43228

From:  
Garrett Bullock  
740-201-4551  
gbullock@ndiwebsite.com

Part Number	Description	Service Duration	Lead Time	Unit List Price	Qty	Disc(%)	Discounted Unit Price	Extended Discounted Price
<b>Equipment:</b>								
CP-8851-K9=	Cisco IP Phone 8851	---	21	\$595.00	323	50%	\$297.50	\$96,092.50
CP-8861-K9=	Cisco IP Phone 8861	---	21	\$695.00	216	50%	\$347.50	\$75,060.00
CP-8831-K9=	Cisco 8831 Base/Control Panel for North America	---	21	\$1,395.00	4	50%	\$697.50	\$2,790.00
CP-8831-DCU-S	Spare Cisco 8831 Display Control Unit (DCU)	---	21	\$0.00	4	50%	\$0.00	\$0.00
CP-BEKEM=	Cisco IP Phone 8800 Key Expansion Module	---	28	\$490.00	36	50%	\$245.00	\$8,820.00
CP-PWR-CORD-NA=	Power Cord, North America	---	14	\$10.00	36	50%	\$5.00	\$180.00
<b>Services:</b>								

## General Terms and conditions (Where Applicable)

- a. "Net 30" Terms ONLY with approved credit
- b. Price does NOT include shipping
- c. This quote valid only for 90 calendar days from issuance
- d. Provided pricing is according the City of Columbus Contract FL005447
- e. Shipping timeframe could be up to 30 days or more from PO receipt date due to OEM availability (Where Applicable)

Product Total: \$182,942.50  
Services Total: \$0.00  
Quote Total \$182,942.50



network  
dynamics, inc.  
A GLOBAL CONVERGENCE COMPANY  
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# Quote

Quotation # 1604-27-20964  
Date September 1, 2016  
SF# 1604-27-20964  
Estimate BN55981098QK

THANK YOU FOR YOUR BUSINESS!

Ship To: CMSP DART: PP-CMSP-150728-23462  
CITY OF COLUMBUS  
1601 Arlingate Lane  
COLUMBUS, OH 43228

From:  
Garrett Bullock  
740-201-4551  
gbullock@ndiwebsite.com

Part Number	Description	Service Duration	Lead Time	Unit List Price	Qty	Disc(%)	Discounted Unit Price	Extended Discounted Price
<b>Equipment:</b>								
CP-8851-K9=	Cisco IP Phone 8851	---	21	\$595.00	19	50%	\$297.50	\$5,652.50
CP-8861-K9=	Cisco IP Phone 8861	---	21	\$695.00	22	50%	\$347.50	\$7,645.00
CP-8831-K9=	Cisco 8831 Base/Control Panel for North America	---	21	\$1,395.00	2	50%	\$697.50	\$1,395.00
CP-8831-DCU-S	Spare Cisco 8831 Display Control Unit (DCU)	---	21	\$0.00	2	50%	\$0.00	\$0.00
<b>Services:</b>								

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Product Total: \$14,692.50  
Services Total: \$0.00  
Quote Total: \$14,692.50



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# Quote

Quotation # 1604-27-20962  
Date September 1, 2016  
SF# 1604-27-20962  
Estimate HQ55964198EV

THANK YOU FOR YOUR BUSINESS!

Ship To: CMSP DART: PP-CMSP-150728-23462  
CITY OF COLUMBUS  
1601 Arlingate Lane  
COLUMBUS, OH 43228

From:  
Garrett Bullock  
740-201-4551  
gbullock@ndiwebsite.com

Part Number	Description	Service Duration	Lead Time	Unit List Price	Qty	Disc(%)	Discounted Unit Price	Extended Discounted Price
<b>Equipment:</b>								
CP-8851-K9=	Cisco IP Phone 8851	---	21	\$595.00	134	50%	\$297.50	\$39,865.00
CP-8861-K9=	Cisco IP Phone 8861	---	21	\$695.00	104	50%	\$347.50	\$36,140.00
CP-8831-K9=	Cisco 8831 Base/Control Panel for North America	---	21	\$1,395.00	5	50%	\$697.50	\$3,487.50
CP-8831-DCU-S	Spare Cisco 8831 Display Control Unit (DCU)	---	21	\$0.00	5	50%	\$0.00	\$0.00
CP-BEKEM=	Cisco IP Phone 8800 Key Expansion Module	---	28	\$490.00	28	50%	\$245.00	\$6,860.00
CP-PWR-CORD-NA=	Power Cord, North America	---	14	\$10.00	28	50%	\$5.00	\$140.00
<b>Services:</b>								

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Product Total: \$86,492.50  
Services Total: \$0.00  
Quote Total: \$86,492.50



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# Quote

Quotation # 1604-27-20961  
 Date September 1, 2016  
 SF# 1604-27-20961  
 Estimate I155964288EW

THANK YOU FOR YOUR BUSINESS!

Ship To: CMSP DART: PP-CMSP-150728-23462  
 CITY OF COLUMBUS  
 1601 Arlingate Lane  
 COLUMBUS, OH 43228

From:  
 Garrett Bullock  
 740-201-4551  
[gbullock@ndiwebsite.com](mailto:gbullock@ndiwebsite.com)

Part Number	Description	Service Duration	Lead Time	Unit List Price	Qty	Disc(%)	Discounted Unit Price	Extended Discounted Price
<b>Equipment:</b>								
CP-8851-K9=	Cisco IP Phone 8851	---	21	\$595.00	121	50%	\$297.50	\$35,997.50
CP-8861-K9=	Cisco IP Phone 8861	---	21	\$695.00	84	50%	\$347.50	\$29,190.00
CP-8831-K9=	Cisco 8831 Base/Control Panel for North America	---	21	\$1,395.00	4	50%	\$697.50	\$2,790.00
CP-8831-DCU-S	Spare Cisco 8831 Display Control Unit (DCU)	---	21	\$0.00	4	50%	\$0.00	\$0.00
CP-BEKEM=	Cisco IP Phone 8800 Key Expansion Module	---	28	\$490.00	13	50%	\$245.00	\$3,185.00
CP-PWR-CORD-NA=	Power Cord, North America	---	14	\$10.00	13	50%	\$5.00	\$65.00
<b>Services:</b>								

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Product Total: \$71,227.50  
 Services Total: \$0.00  
 Quote Total \$71,227.50



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# Quote

Quotation # 1604-28-20974  
 Date September 1, 2016  
 SF# 1604-28-20974  
 Estimate YF55964652ED

THANK YOU FOR YOUR BUSINESS!

Ship To: CMSP DART: PP-CMSP-150728-23462  
 CITY OF COLUMBUS  
 1601 Arlingate Lane  
 COLUMBUS, OH 43228

From:  
 Garrett Bullock  
 740-201-4551  
[gbullock@ndiwebsite.com](mailto:gbullock@ndiwebsite.com)

Part Number	Description	Service Duration	Lead Time	Unit List Price	Qty	Disc(%)	Discounted Unit Price	Extended Discounted Price
<b>Equipment:</b>								
SFP-10G-SR=	10GBASE-SR SFP Module	---	14	\$995.00	48	50%	\$497.50	\$23,880.00
<b>Services:</b>								

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Product Total: \$23,880.00  
 Services Total: \$0.00  
 Quote Total \$23,880.00



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# Quote

Quotation # 1605-23-21253  
Date September 1, 2016  
SF# 1605-23-21253  
Estimate GR56485617UB

THANK YOU FOR YOUR BUSINESS!

Ship To: CMSP DART: PP-CMSP-150728-23462  
CITY OF COLUMBUS  
ATTN: Bill

From:  
Garrett Bullock  
740-201-4551  
gbullock@ndiwebsite.com

Part Number	Description	Service Duration	Lead Time	Unit List Price	Qty	Disc(%)	Discounted Unit Price	Extended Discounted Price
<b>Equipment:</b>								
WS-C3850-24S-E	Cisco Catalyst 3850 24 Port GE SFP IP Services	---	14	\$24,000.00	1	50%	\$12,000.00	\$12,000.00
S3850UK9-36E	CAT3850 Universal k9 image	---	14	\$0.00	1	50%	\$0.00	\$0.00
PWR-C1-350WAC/2	350W AC Config 1 SecondaryPower Supply	---	14	\$500.00	1	50%	\$250.00	\$250.00
CAB-TA-NA	North America AC Type A Power Cable	---	14	\$0.00	2	50%	\$0.00	\$0.00
STACK-T1-50CM	50CM Type 1 Stacking Cable	---	14	\$0.00	1	50%	\$0.00	\$0.00
CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM	---	14	\$0.00	1	50%	\$0.00	\$0.00
PWR-C1-350WAC	350W AC Config 1 Power Supply	---	14	\$0.00	1	50%	\$0.00	\$0.00
C3850-NM-BLANK	Cisco Catalyst 3850 Network Module Blank	---	14	\$0.00	1	50%	\$0.00	\$0.00
GLC-ZX-SMD=	1000BASE-ZX SFP transceiver module, SMF, 1550nm, DOM	---	14	\$3,995.00	6	50%	\$1,997.50	\$11,985.00
<b>Services:</b>								
CON-SNTP-WSC3852E	SNTP-24X7X4 Cisco Catalyst 3850 24 Port GE SFP IP Se	12	N/A	\$2,304.00	1	23%	\$1,774.08	\$1,774.08

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Product Total: \$24,235.00  
Services Total: \$1,774.08  
Quote Total: \$26,009.08



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# Quote

Quotation # 1603-04-20349.V5  
Date September 1, 2016  
SF# 1603-04-20349  
Estimate TN54811037RD

THANK YOU FOR YOUR BUSINESS!

Ship To:  
CITY OF COLUMBUS  
1601 Arlingate Lane  
COLUMBUS, OH 43228

From:  
Garrett Bullock  
740-201-4551  
gbullock@ndiwebsite.com

Part Number	Description	Service Duration	Lead Time	Unit List Price	Qty	Disc(%)	Discounted Unit Price	Extended Discounted Price
<b>Equipment:</b>								
FPR4120-BUN	Cisco Firepower 4120 Master Bundle	---	14	\$0.00	1	50%	\$0.00	\$0.00
FPR4120-NGFW-K9	Cisco Firepower 4120 NGFW Appliance, 1U, 2 x NetMod Bays	---	N/A	\$149,995.00	2	50%	\$74,997.50	\$149,995.00
FPR4K-PWR-AC-1100	Firepower 4000 Series 1100W AC Power Supply	---	N/A	\$3,995.00	2	50%	\$1,997.50	\$3,995.00
CAB-TA-NA	North America AC Type A Power Cable	---	14	\$0.00	4	50%	\$0.00	\$0.00
SF-FXOS4K-1.1-K9	Firepower Extensible Operating System (FXOS) for FPR4K	---	N/A	\$0.00	2	50%	\$0.00	\$0.00
SF-FPR-TD8.0.1-K9	Cisco Firepower Threat Defense software v6.0.1	---	N/A	\$0.00	2	50%	\$0.00	\$0.00
FPR4120T-BASE	Cisco FPR4120 Threat Defense Base License	---	N/A	\$0.00	2	50%	\$0.00	\$0.00
FPR4K-SSD200	Firepower 4000 Series SSD for FPR-4110/4120	---	N/A	\$0.00	2	50%	\$0.00	\$0.00
FPR4K-SSD-BBLKD	Firepower 4000 Series SSD Slot Carrier	---	N/A	\$0.00	2	50%	\$0.00	\$0.00
FPR4K-ACC-KIT	FPR4K Hardware Accessory Kit (Rack Mounts, Cables)	---	N/A	\$0.00	2	50%	\$0.00	\$0.00
FPR4K-FAN	Firepower 4000 Series Fan	---	N/A	\$0.00	12	50%	\$0.00	\$0.00
FPR4K-RACK-MNT	Firepower 4000 Series Rack Mount Kit	---	N/A	\$0.00	2	50%	\$0.00	\$0.00
GLC-T	1000BASE-T SFP	---	14	\$0.00	2	50%	\$0.00	\$0.00
FPR4K-PWR-AC-1100	Firepower 4000 Series 1100W AC Power Supply	---	N/A	\$0.00	2	50%	\$0.00	\$0.00
FPR4K-NM-BLANK	Firepower 4000 Series Network Module Blank Slot Cover	---	N/A	\$0.00	2	50%	\$0.00	\$0.00
FPR4K-NM-BLANK	Firepower 4000 Series Network Module Blank Slot Cover	---	N/A	\$0.00	2	50%	\$0.00	\$0.00
GLC-T	1000BASE-T SFP	---	14	\$395.00	16	50%	\$197.50	\$3,160.00
L-FPR4120T-TMC=	Cisco FPR4120 Threat Defense Threat, Malware and URL License	---	N/A	\$0.00	2	50%	\$0.00	\$0.00
FS4000-K9	Cisco Firepower Management Center 4000 Chassis	---	14	\$79,995.00	1	50%	\$39,997.50	\$39,997.50
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	---	14	\$0.00	2	50%	\$0.00	\$0.00
FS4K-PWR-AC-650W	Cisco FireSIGHT AC Power Supply 650W	---	14	\$0.00	2	50%	\$0.00	\$0.00
FSXK-5.4.1-K9	Cisco FireSIGHT Management Center Software v5.4.1	---	14	\$0.00	1	50%	\$0.00	\$0.00
FS4000-FSIGHT-LIC	Cisco FireSIGHT Management Center 4000 Software License	---	14	\$0.00	1	50%	\$0.00	\$0.00
FS4K-CPU-ES2660B	Cisco FireSIGHT CPU 20M Cache, 2.20 GHz, 8.00 GT/s	---	14	\$0.00	2	50%	\$0.00	\$0.00
FS4K-MEM-16GB	Cisco FireSIGHT 16G 1600MHZ non-mirrored RAM	---	14	\$0.00	8	50%	\$0.00	\$0.00
R2XX-RAID6	Enable RAID 6 Setting	---	10	\$0.00	1	50%	\$0.00	\$0.00
FS4K-RAID-9271	Cisco FireSIGHT MegaRaid PCIe SAS Controller with Supercap	---	14	\$0.00	1	50%	\$0.00	\$0.00
FS4K-SSD-800G	Cisco FireSIGHT 800GB SSD Drive	---	14	\$0.00	6	50%	\$0.00	\$0.00
FS4K-10G-NIC	Cisco FireSIGHT X520-DA2 10 Gbps 2 port NIC	---	14	\$0.00	1	50%	\$0.00	\$0.00
FS4K-FLASH-16GB	Cisco FireSIGHT Flexible 16GB Flash Card	---	14	\$0.00	1	50%	\$0.00	\$0.00
L-FPR4120T-TMC-1Y	Cisco FPR4120 Threat Defense Threat, Malware and URL 1Y Subs	12	N/A	\$82,875.00	2	50%	\$41,437.50	\$82,875.00
<b>Services:</b>								
CON-SNT-FPR4121R	SNTC-8X5XNBD Cisco Firepower 4120	12	N/A	\$12,000.00	2	23%	\$9,240.00	\$18,480.00
CON-SNT-FS4000	SNTC-8X5XNBD Cisco FireSIGHT Management Ctr 4000 Chas	12	N/A	\$9,599.00	1	23%	\$7,391.23	\$7,391.23

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Product Total: \$280,022.50  
Services Total: \$25,871.23  
Quote Total: \$305,893.73