|   | Quote                        |                 |
|---|------------------------------|-----------------|
| network<br>d y n a m i c s, i n c.<br>A GLOBAL CONVERGENCE COMPANY<br>700 Brooker Creek |                              |                 |
| Suite 1000  | Quotation #                  | 1610-03-22663   |
| Oldsmar, FL 34677   | Date                         | October 4, 2016 |
| Ph: 813-864-8039  | SF#                          | 1610-03-22663   |
| Fax: 813-579-2077   | Estimate                     | WJ56051345MA    |
| www.globalconvergence.com   |                              |                 |
|   | THANK YOU FOR YOUR BUSINESS! |                 |

Ship To: Deal ID 17062217 for DSA CITY OF COLUMBUS ATTN: Bill THANK YOU FOR YOUR BUSINESS

## From: Garrett Bullock (740) 201-4551 ext. 6023 gbullock@globalconvergence.com

7Initial Term - 60 Months | Auto Renewal Term - 0 Months | Billing Model - Annual Billing | Requested Start Date - 01-MAR-16

| Part Number   | Description  | Service<br>Duration | Lead Time | Unit List Price | Qty | Unit   | Disc(%) | Discounted Unit<br>Price | Extended<br>Discounted Price |
|---|--|---------------------|-----------|-----------------|-----|--------|---------|--------------------------|------------------------------|
| Product:  |  |                     |           |                 |     |        |         |                          |                              |
| A-WX-ACTIVE-USER  | Spark Active User (with WebEx)                             |                     | N/A       | 0.00            | 1   |        | 50%     | \$0.00                   | \$0.00                       |
| Initial Term - 12 Months   Auto Renewal Term - 0 Months   Billing Model - Annual Billing   Requested Start Date - 01-MAR-17 |  |                     |           |                 |     |        |         |                          |                              |
| A-WX-AU-EE-1K   | Active User Spark Meet (with Enterprise Edition 1,000) (1) |                     | 0         | 45.00           | 185 | User   | 50%     | \$22.50                  | \$4,162.50                   |
| A-WX-AU-CMR-25  | Active User Collaboration Meeting Rooms Capacity 25 (1)    |                     | 0         | 0.00            | 185 | User   | 50%     | \$0.00                   | \$0.00                       |
| A-WX-AUIM-INC   | Included Spark Message and Active User Messenger (1)       |                     | 0         | 0.00            | 185 | User   | 50%     | \$0.00                   | \$0.00                       |
| A-WX-AU-RMSTG-INC   | Spark Message Included Storage                             |                     | 0         | 0.00            | 925 | GB     | 50%     | \$0.00                   | \$0.00                       |
| A-WX-AU-RMSTG-OVR   | Spark Message Storage Overage                              |                     | 0         | 3.63            | 1   | per GB | 50%     | \$1.82                   | \$1.82                       |
| A-WX-STORAGE-INC  | Included Storage   |                     | 0         | 0.00            | 50  | GB     | 50%     | \$0.00                   | \$0.00                       |
| A-WX-VOIP   | WebEx VolP   |                     | 0         | 0.00            | 1   | EA     | 50%     | \$0.00                   | \$0.00                       |
| A-WX-AU-TAU+  | Toll Active Users Plus                                     |                     | N/A       | 36.00           | 185 | User   | 50%     | \$18.00                  | \$3,330.00                   |
|   |  |                     |           |                 |     |        |         |                          |                              |
| Services:   |  |                     |           |                 |     |        |         |                          |                              |
|   |  |                     |           |                 |     |        |         |                          |                              |

## General Terms and conditions (Where Applicable)

a. "Net 30" Terms ONLY with approved credit

b. Price does NOT include shipping

c. This quote valid only for 90 calender days from issuance

d. Provided pricing is according the City of Columbus Contract FL005447

e. Shipping timeframe could be up to 30 days or more from PO reciept date due to OEM availability (Where Applicable)

| Product/Subsription Monthly Total (Users): | \$7,494.32  |
|--|-------------|
| 12 Months Quote Total:                     | \$89,931.78 |