FACT SHEET JULY 2017 F. I. INDUSTRIES, INC. AND FRANKLIN INTERNATIONAL, INC.

I. STATEMENT OF PURPOSE – ENTERPRISE ZONE

The Department of Development recommends an Enterprise Zone property tax abatement of seventy-five (75%) for a period of ten (10) consecutive years on real property improvements made by F. I. Industries, Inc., the property owner, and Franklin International, Inc., the related site operator which wholly owns, F. I. Industries, Inc.

II. PROJECT HISTORY

Established in 1935, Franklin International, Inc. ("Franklin International") is a privately held manufacturer of adhesives and sealants. Franklin International's Adhesives and Polymers Division provides wood adhesives, pressure sensitive adhesives, and specialty polymers for industrial manufacturers of wood products, labels, fiberglass, non-wovens, and more. The company's Construction Building Products Division provides Titebond glues, adhesives, and sealants for use in woodworking, general repairs, home construction, and flooring installation.

Franklin International, Inc., the site operator, together with F. I. Industries, Inc. ("F. I. Industries"), the property owner and a wholly-owned subsidiary of Franklin International, Inc., is proposing to redevelop an underutilized parcel within their more than 25-acre industrial campus ("Campus") in south Columbus into an approximately 12,300-square-foot Polymer Research & Development Center to be located at 145 Hosack Street Columbus, Ohio 43207 (parcel number 010-270616-00) ("Project Site"). Franklin International is considering the development of an on-site Polymer Research & Development Center in order to further strengthen its market position and allow for large-scale testing and development. Furthermore, it is thought to be a boon to attract top-tier international technical talent by affording the use of the latest technology related to polymer and adhesive development, thereby creating an opportunity to showcase the company's products and capabilities.

Franklin International expects to invest a total of approximately \$3,369,800 to construct and equip the Center, of which approximately \$2,227,000 will be related to the construction of the new commercial laboratory space. Franklin International, Inc. will retain 335 full-time permanent positions at their Campus with an associated annual payroll of approximately \$22,062,332 and create five (5) net new full-time permanent positions at the Project Site with an associated new annual payroll of approximately \$290,000.

F. I. Industries, Inc. and Franklin International, Inc. are requesting an Enterprise Zone property tax abatement of seventy-five (75%) for a period of ten (10) consecutive years on real property improvements to assist in the development of this project.

III. PROJECT INVESTMENT

INVESTMENT TYPE	PROPOSED VALUE
Additions/new construction	\$2,227,000
Machinery & equipment	\$1,106,000
Furniture & fixtures	\$36,800
TOTAL INVESTMENT	\$3,369,800

IV. DECISION & TIMING

Real property improvements are expected to begin as soon as midsummer 2017 with a scheduled time of completion in December 2018, contingent upon Columbus City Council approval of the recommended tax incentive.

V. EMPLOYMENT

As a result of this project, Franklin International, Inc. will retain 335 full-time permanent positions at their Campus with an associated annual payroll of approximately \$22,062,332 and create five (5) new full-time permanent positions with an associated new annual payroll of approximately \$290,000.

Position Title	Number of New Jobs	Average Hourly Rate	Average Annual Salary	Total Estimated Payroll for New Positions
Chemist/ Engineer	2	\$33.65	\$70,000	\$140,000
Technician/ Coordinator	3	\$24.03	\$50,000	\$150,000
TOTALS	5			\$290,000

Franklin International, Inc. offers their full-time employees the following benefits:

- Paid holidays
- Paid vacation/personal days
- Paid sick leave
- Vacation pay
- 401(k) retirement plan
- Medical/dental insurance
- Severance policy
- Disability pay
- Employee discount
- Pension Profit Sharing Plan
- Training & education benefits

Union employees are eligible for a performance bonus plan and non-union employees are eligible for quarterly profit sharing.

Medical/Dental benefits begin 30 days from date of hire. 401(k) benefits are available after an employee has concluded their probationary period. Other benefits are earned over time.

The Project Site, 145 Hosack Street Columbus, Ohio 43207, is accessible by public transportation (Central Ohio Transit Authority).

VI. REQUESTED PUBLIC PARTICIPATION

The Department of Development recommends an Enterprise Zone tax abatement of seventy-five (75%) for a period of ten (10) consecutive years on real property improvements related to the construction of a 12,300-square-foot Polymer Research & Development Center to be located at 145 Hosack Street Columbus, Ohio 43207 (parcel number 010-270616-00).

VII. WORKFORCE DEVELOPMENT

Employers granted a tax incentive will meet with the Central Ohio Workforce Investment Corporation (COWIC) to develop a relationship to assure employment opportunities for Columbus residents who are unemployed or underemployed.

VIII. NEW TAX IMPACT: ANNUAL & 10-YEAR SUMMARY

Unabated Revenue	Average Annual	10-year Summary
A. Real property tax revenue	\$17,209	\$172,090
B. New city income tax revenue	\$7,250	\$72,500
C. Total unabated tax revenue		
(i.e., A. + B.)	\$24,459	\$244,590

Pr	oposed Tax Abatement Impact	Average Annual	10-year Summary
D.	Total proposed tax abatement		
	seventy-five (75%) /ten (10)		
	consecutive years on real property	\$50,873	\$508,730
E.	Total unabated property tax revenue		
	(i.e., CD.)	(\$26,414)	(\$264,140)

School District Impact: Columbus City School Board of Education	Average Annual	10-year Summary
F. Existing school district revenue from		
real property at site (pre abatement)	\$12,382	\$123,820

G. New revenue as a resul-	t of the proposed		
project (post abatemen	t)	\$12,201	\$122,010
H. Total school district re	venue		
(i.e., F. + G.)		\$24,583	\$245,830

IX. TAX BENEFIT

The recommended Enterprise Zone property tax abatement could yield a tax savings of approximately \$508,730 over the full ten (10) year term.

Columbus City Schools are estimated to receive an additional \$122,010 over the term of the abatement, as a result of the project.

X. AREA IMPACT/GREEN INITIATIVES

Franklin International has paper, bottle, and can recycling bins throughout its operations to avoid needless waste, recycles plastics, cardboard, and paper waste, and often reuses certain chemicals used in the production process to further mitigate their impact on the environment.

Additionally, Franklin International manufactures many products under their GREEN*choice* products line.