	2017 PRICE PROPOSAL BREAKDOWN - RFQ005619			DLT Solutions, Inc					Digital Information Services					Saitech, Inc				
#	Manf. Part #	Description	Qty	Red Hat $	per Unit $	Discount/Markup 1%	Offer Price	Extended Cost	Red Hat $	per Unit $	Discount/Markup 1%	Offer Price	Extended Cost	Red Hat $	per Unit $	Discount/Markup 1%	Offer Price	Extended Cost
1	MCT0370RN	Red Hat Satellite	1	$10,000.00	$ 7,997.64	20%	$ 7,997.64	$ 7,997.64	$ 7,811.35	$ 7,811.35	1%	$ 7,889.46	$ 7,889.46	$10,000.00	$ 8,018.00	19-82%	$ 8,018.00	$ 8,018.00
2	RH00270RN	Renewal – Red Hat Enterprise Linux Extended Life Cycle Support (Physical / Virtual Nodes)	2	$449.00	$ 179.55	20%	$ 359.09	$ 718.18	$ 350.73	$ 354.23	1%	$ 354.23	$ 708.46	$443.00	$ 180.50	19-60%	$ 361.00	$ 722.00
3	LS220	Renewal – Red Hat Learning Subscription Standard	3	$7,000.00	$ 1,866.66	20%	$ 5,600.00	$ 16,800.00	$ 4,912.60	$ 4,961.72	1%	$ 4,961.72	$ 14,885.16	$7,000.00	$ 1,866.66	20%	$ 5,600.00	$ 16,800.00
4	RH00006RN	Renewal – Red Hat Enterprise Linux for Virtual Data Centers with Smart Management, Premium	8	$4,207.50	$ 280.45	20%	$ 3,365.41	$ 26,923.28	$ 3,286.81	$ 3,319.68	1%	$ 3,319.68	$ 26,557.44	$4,207.50	$ 281.33	19-76%	$ 3,376.00	$ 27,008.00
5	RH00008RN	Renewal – Red Hat Enterprise Linux Server with Smart Management, Premium (Physical or Virtual Nodes)	10	$1,491.00	$ 85.17	20%	$ 1,192.45	$ 11,924.50	$ 1,164.68	$ 1,176.32	1%	$ 1,176.32	$ 11,763.20	$1,491.00	$ 85.57	19-65%	$ 1,198.00	$ 11,980.00
6	RH00006	New - Red Hat Enterprise Linux for Virtual Datacenters with Smart Management, Premium 1 year	4	$4,207.50	$ 280.45	20%	$ 3,365.41	$ 13,461.64	$ 3,286.81	$ 3,319.68	1%	$ 3,319.68	$ 13,278.72	$4,207.50	$ 281.33	19-76%	$ 3,376.00	$ 13,504.00
7	RH00008	New - Red Hat Enterprise Linux Server with Smart Management, Premium 1 year	4	$1,491.00	$ 85.17	20%	$ 1,192.45	$ 4,769.80	$ 1,164.68	$ 1,176.32	1%	$ 1,176.32	$ 4,705.28	$1,491.00	$ 85.57	19-65%	$ 1,198.00	$ 4,792.00
				RedHat $	Product $	Discount %	Offer $	Extended $	RedHat $	Product $	Discount %	Offer $	Extended $	RedHat $	Product $	Discount %	Offer $	Extended $
			TOTALS	$28,846.00	$ 10,775.09	multiple	$ 23,072.45	**$ 82,595.04**	$ 21,977.66	$ 22,119.30	1%	$ 22,197.41	**$ 79,787.72**	$28,840.00	$ 10,798.96	multiple	$ 23,127.00	**$ 82,824.00**

	VENDOR NAME
009209	DLT Solutions, Inc
022100	Digital Information Services
010157	Saitech, Inc