# BID WAIVER INFORMATION FORM TO ACCOMPANY LEGISLATION (LIMIT YOUR RESPONSE TO THIS SHEET)

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١.	Reasons for waiving City Code bid procedure:
	<ul> <li>( ) emergency breakdown causing unplanned need</li> <li>( ) item to be purchased is of a perishable nature</li> <li>( ) need to extend an existing contract</li> <li>( ) there is not enough time to obtain formal bids to satisfy need</li> <li>( ) non-price error on either the bidder's or the City's part in the bid proposal</li> <li>( ) a new law or regulation requires immediate compliance</li> <li>(X) other – The Public Safety Department is requesting a bid waiver on the purchase and installation of all pertinent equipment required for use on the respective Horton EMS Transport Vehicles. The Horton EMS vehicles are being purchased off State Term Schedule (STS233), and the pertinent equipment required for use on these EMS vehicles is not included on STS233.</li> </ul>
≥.	Detailed explanation of reason (must be completed by division):
	The Division of Fire is in need to of purchasing pertinent equipment and installation for use on the Horton EMS Vehicles also included on this ordinance. The Horton EMS vehicles are being purchased off State Term Schedule (STS233), and the pertinent equipment required for use on these EMS vehicles is not included on STS233. This pertinent equipment will be installed on the Horton vehicles as they are being manufactured. If this equipment were formally bid out and purchased from a 3rd
	party, said equipment would be drop-shipped to Horton, thus delaying both the manufacturing schedule and delivery of these important vehicles.
3.	Informal procedure used:
	( ) telephone quotations (X) written quotations
	( ) negotiations
	( ) formal bids
ŀ.	Informal bids received and prices for each:
	See attached quote.
5.	If lowest bid was not accepted, explain criteria for award:
	N/A
	APPROVED BY:DATE
	(Authorized Signature)

(2019 International)



November 16, 2017

Mr. Kelly W. Reagan City of Columbus Fleet Administrator 4211 Groves Rd. Columbus, Ohio 43232

Gentlemen,

Horton Emergency Vehicles Company, a company based in Grove City, Ohio, hereby proposes and agrees to furnish to you the following Emergency Medical Vehicle upon your acceptance of this proposal:

Horton 623 Type 1 aluminum body conversions, mounted on a 2019 International 4300 chassis, delivered in accordance with the Ohio STS Pricing Schedule and Selected Features List #12081 which we hereby make part of our proposal, complete and delivered for the sum of \$304,855.00 each, due on completion and delivery of unit.

Total cost of vehicle: \$304,855.00 each x (4)

\$1,219,420.00

Due to the scarce availability of component parts, and in spite of spiraling costs, we will stand behind our contract price.

The new Emergency Medical Vehicle conversion shall be delivered within approximately 175 days after receipt of contract and chassis at Horton Emergency Vehicles Company, barring any delays due to strikes, chassis availability or availability of component parts or Acts of God.

Respectfully submitted,

Horton Emergency Vehicles Company 3800 McDowell Road Grove City, Ohio 43123

By: Wichael P. Olney
Michael P. Olney
Factory Sales Representative

· . F	Proposal Accepted	By:		
		Title:	*	
· , ·		Date:		
State of Ohio Registration Numb Customer Purchase Order Num Customer Purchase Order Num	ber#1:			

(2019 International

## **CONTRACT EXPLANATION**

The State of Ohio Term Schedule requires Horton to breakout the base pricing and option pricing as submitted to the State of Ohio. Any required features that were not quoted to the State need to be separated out of the proposal and itemized. The result of this is that two separate purchase orders need to be issued for the purchase of the vehicle. They are as follows:

Purchase Order #1: Overall price total as quoted to the State of Ohio under the STS

program

Purchase Order #2: Itemized price total for options and features not quoted to the State

of Ohio under the STS program

As noted in the STS order form the purchase orders that need to be issued per the price breakdown are as follows:

Purchase Order #1 (with STS Pricing): \$262,985.53

Purchase Order #2 (without STS Pricing): \$41,869.47

Overall Total Each: \$304,855.00

Total cost per vehicle: \$304,855.00 x (4) \$1,219,420.00

Purchase Order #1 needs to include the 6 digit State of Ohio ID number that has been issued to this purchaser showing that they are a member of this purchase plan.



# State of Ohio STS 233 Ambulance Pricing - Horton Emergency Vehicles

			DATE:	Novembe	er 16, 2017
Customer:	CITY OF COULMBUS FLEET ADMINISTRAT	TOR			
Address:	4211 GROVES RD.				
City:	COLUMBUS				
State:	оню				
Zip:	43232				
Contact:	MR. KELLY REGAN				
Phone:	614-645-6245				
Fax:					
Email:	Innet-locate	eric garage			

#### CONSOLIDATED PRICING SUMMARY

#### SCHEDULE "A" PRICING

Base Model Selected:

\$202,090.00

Total AMBULANCE Options Selected from Listed Horton Ambulance Option Group:
Total REMOUNT Options Selected from Listed Horton Remount Option Group:
Chassis rebate/discount or customer provided chassis, if applicable (Option #P100/P101):
Chassis change cost difference (Option #P102):
Trade-In Allowance (Option #P200): \$60,960.50 \$0.00 (\$3,208,97) \$3,144.00

 $Total\ for\ above\ \underline{Listed\ Base\ Model}\ \ and\ \underline{Listed\ OHIO\ STS\ options}\ \ -\ Schedule\ '\underline{A}\ '\ \underline{Purchase\ order\ \#1}:$ 

\$262,985.53

\$0.00

#### SCHEDULE "B" PRICING

Total for Unlisted options per attached pricing breakdown - Schedule 'B' Purchase order #2:

\$41,869.47

#### **GRAND TOTAL - VEHICLE PRICE (A&B Pricing Schedules):** \$304,855.00

Customer Representative (signature)	Horton Sales Representative (signature)
Printed Customer Name	Printed Sales Representatives Name
Date:	Date:

PLEASE ATTACH ORIGINALS OR COPIES OF <u>PURCHASE ORDER(S)</u> TO THIS FORM TO VALIDATE ORDER

CONSOLIDATED PRICING SUMMARY AND OPTION SELECTION IS VERIFIED AND AGREED TO BY:

STS233

Schedule Number: 800330 Expiration Date: 12/31/2018

Manufacturer: Horton Emergency Vehicles Company

AVAILABLE HORTON MODELS (Custom Base Models Page 2, Pre-Engineered Base Models Page 3 and Remount Base Models Page 4&5)

(2018 FORD)



November 16, 2017

Mr. Kelly W. Reagan City of Columbus Fleet Administrator 4211 Groves Rd. Columbus, Ohio 43232

Gentlemen,

Horton Emergency Vehicle's Company, a company based in Grove City, Ohio, hereby proposes and agrees to furnish to you the following Emergency Medical Vehicle upon your acceptance of this proposal:

Horton 623 Type 1 aluminum body conversions, mounted on a 2018 Ford F-550 4x2 chassis, delivered in accordance with the Ohio STS Pricing Schedule and Selected Features List #12081 which we hereby make part of our proposal, complete and delivered for the sum of \$285,973.00 each, due on completion and delivery of unit.

Total cost of vehicle: \$285,973.00 each x (4) \$1,143,892.00

Due to the scarce availability of component parts, and in spite of spiraling costs, we will stand behind our contract price.

The new Emergency Medical Vehicle conversion shall be delivered within approximately 175 days after receipt of contract and chassis at Horton Emergency Vehicles Company, barring any delays due to strikes, chassis availability or availability of component parts or Acts of God.

Respectfully submitted,

Horton Emergency Vehicles Company 3800 McDowell Road Grove City, Ohio 43123

By: Wichael P. Olney
Michael P. Olney
Factory Sales Representative

Proposal Accepted	Ву:	_
	Title:	
	Date:	
State of Ohio Registration Number: Customer Purchase Order Number#1:		
Customer Purchase Order Number #1:		

(2018 FORD)

### **CONTRACT EXPLANATION**

The State of Ohio Term Schedule requires Horton to breakout the base pricing and option pricing as submitted to the State of Ohio. Any required features that were not quoted to the State need to be separated out of the proposal and itemized. The result of this is that two separate purchase orders need to be issued for the purchase of the vehicle. They are as follows:

Purchase Order #1: Overall price total as <u>quoted</u> to the State of Ohio under the STS program

Purchase Order #2: Itemized price total for options and features not quoted to the State of Ohio under the STS program

As noted in the STS order form the purchase orders that need to be issued per the price breakdown are as follows:

Purchase Order #1 (with STS Pricing): \$240,236.81

Purchase Order #2 (without STS Pricing): \$45,736.19

Overall Total Each: \$285,973.00

Total cost per vehicle: \$285,973.00 x (4) \$1,143,892.00

Purchase Order #1 needs to include the 6 digit State of Ohio ID number that has been issued to this purchaser showing that they are a member of this purchase plan.

Base Model Pricing for State of Ohio



Horton Emergency Vehicles 3800 McDowell Road Grove City, OH 43123 Phone: 614-539-8185 Fax: 614-539-8165 Email: Info@hortonambulance.com

## State of Ohio STS 233 Ambulance Pricing - Horton Emergency Vehicles

		DATE:	November 16, 2017
Customer:	CITY OF COULMBUS FLEET ADMINISTRATOR		
Address:	4211 GROVES RD.		
City:	COLUMBUS		į.
State:	оню		*
Zip:	43232		
Contact:	MR. KELLY REGAN		
Phone:	614-645-6245		,
Fax:			
Email:	benchares B		* *
	Address: City: State: Zip: Contact: Phone: Fax:	City:         COLUMBUS           State:         OHIO           Zip:         43232           Contact:         MR. KELLY REGAN           Phone:         614-645-6245           Fax:	Customer: CITY OF COULMBUS FLEET ADMINISTRATOR  Address: 4211 GROVES RD. City: COLUMBUS State: OHIO Zip: 43232 Contact: MR. KELLY REGAN Phone: 614-645-6245 Fax:

#### CONSOLIDATED PRICING SUMMARY

#### SCHEDULE "A" PRICING

Base Model Selected:

\$174,223.00

Total AMBULANCE Options Selected from Listed Horton Ambulance Option Group:
Total REMOUNT Options Selected from Listed Horton Remount Option Group:

\$69,625.19 \$0.00 (\$3,611.38)

Chassis rebate/discount or customer provided chassis, if applicable (Option #P100/P101):

Chassis change cost difference (Option #P102):

Trade-In Allowance (Option #P200):

\$0.00 \$0.00

 ${\it Total\ for\ above\ \underline{Listed\ Base\ Model}\ and\ \underline{Listed\ OHIO\ STS\ options}\ -\ Schedule\ '\underline{A}\ '\ \underline{Purchase\ order\ \#1}\ :}$ 

\$240,236.81

#### SCHEDULE "B" PRICING

Total for <u>Unlisted options</u> per attached pricing breakdown - Schedule 'B' Purchase order #2:

\$45,736.19

# GRAND TOTAL - VEHICLE PRICE (A&B Pricing Schedules):

\$285,973.00

CONSOLIDATED PRICING SUMMARY AND	O OPTION SELECTION IS VERIFIED AND AGREED TO BY:
Customer Representative (signature)	Horton Sales Representative (signature)
Printed Customer Name	Printed Sales Representatives Name
Date:	Date:

<u>Delivery:</u> Approximately 210-240 Days after receipt of order at Horton Emergency Vehicles Company

NOTE: PLEASE ATTACH ORIGINALS OR COPIES OF <u>PURCHASE ORDER(S)</u> TO THIS FORM TO VALIDATE ORDER

Contract Type: Ambulances & Related Accessories
Index #: STS233

Index #: STS233 Schedule Number: 800330 Expiration Date: 12/31/2018

Manufacturer: Horton Emergency Vehicles Company

AVAILABLE HORTON MODELS (Custom Base Models Page 2, Pre-Engineered Base Models Page 3 and Remount Base Models Page 4&5)