

May 31, 2018

Sonia Krammes  
City of Columbus (OH)  
PO Box 2949  
Columbus, OH 43216

Subject: NEOGOV Sole Source Justification

Dear Sonia,

This letter is in response to your request for a Sole Source procurement letter. Governmentjobs.com, Inc. (d/b/a NEOGOV), is the largest provider of Workforce Management Solutions tailored for Public Sector. We are the sole-source provider of software licenses and related services for the following NEOGOV solutions:

- Insight Enterprise
- Insight Lite
- Governmentjobs.com
- NEOGOV Perform
- NEOGOV Onboard
- NEOGOV Core HR Employee Management

These NEOGOV solutions are developed within, and supported by, our organization for services in the state and local government marketplace.

In addition, NEOGOV is the sole provider for all related solution training, system documentation, hosting services, and maintenance for all products listed herein.

Recipient City of Columbus (OH) understands it is solely responsible for determining the availability and compliance with sole source procurement.

Sincerely,

A handwritten signature in blue ink, appearing to read 'John Closs', is positioned below the 'Sincerely,' text.

John Closs  
NEOGOV Controller