

Cornerstone OnDemand – ORDER			
Client Name (“Client”):	City of Columbus, OH		
Order Effective Date:	[Date of last signature below]		
Master Agreement Effective Date:	12/22/2015		
Is a <i>new</i> purchase order required for this purchase?*	(“No,” unless box is checked) [ X ]Yes: PO#		
Primary Client Contact	Sonia Krammes	srkrammes@columbus.gov	614-645-7671
Client Address (Ship To)	1111 East Broad St - 3rd Floor, Columbus, OH, 43205, United States		
Primary Billing (Invoice) Contact	Sonia Krammes	srkrammes@columbus.gov	614-645-7671
Client Billing (Invoice) Address	90 W Broad St, Columbus, OH, 43215, United States		
<b>Order Start Date:</b>	12/16/2018	<b>Order Term/ Order End Date:</b>	12/15/2019

\*Note: If Purchase Order (PO) number is required for this purchase and not listed above, please send PO number to [DLCollections@csod.com](mailto:DLCollections@csod.com) within 3 business days of order signing

This Order is hereby incorporated into and made part of the Master Agreement (sometimes referred to as the Cloud Subscription Agreement or License and Services Agreement or similar name) by and between Client and Cornerstone OnDemand (the “**Agreement**”). Capitalized terms used, but not otherwise defined, herein shall have the same meanings assigned to those terms in the Agreement. If the term of the Agreement is set to expire prior to the end of the Order Term, the term of the Agreement is hereby extended through the end of the Order Term for the purposes of this Order.

Product Name	Max Quantity	Annual Fee(s)
Learning	7,932	\$147,059.28
Learning	1,300	\$24,102.00
Certifications	7,932	\$0.00
Data Load Wizard	1	\$5,150.00
Unlimited Video Hosting and Delivery	1	\$0.00
Certifications	1,300	\$0.00
Choice Customer Success Package	1	\$6,955.00
<b>ANNUAL FEE SUBTOTAL</b>		<b>\$183,266.28</b>
		<b>One time Fee(s)</b>
Services (see attached Statement of Work)		\$0.00
<b>FIRST YEAR GRAND TOTAL</b>		<b>\$183,266.28</b>

#### Choice Package:

New Functionality Readiness and Adoption – *adopt and drive usage of new features*  
 Optimization and Curation – *keep your system relevant and easy to use, increase adoption and build competencies*  
 S.O.S. (Sustain Our System) – *get help with tasks and on-boarding new admins, and tune up your reports*  
 Education – *an efficient way to learn Cornerstone products, features and functions*  
 Customer Success – *proactive, strategic guidance and support to make the most of your investment*  
 Technical Support – *enhanced support and issue resolution*  
 Client Community – *access self-help tools, connect with peers and stay up to speed on what’s new*  
 Product Collaboration and Engagement – *have a voice in the future of Cornerstone*

Annual fees are invoiced annually, beginning on the Order Start Date, through the Order End Date. If applicable, the final invoice for annual fees (except for eLearning content) will be prorated as follows: (total number of days in the prorated period / 365) x annual





fee. One-time fees are invoiced on the Order Start Date. See <https://www.cornerstoneondemand.com/support/choice> for detailed support descriptions for detailed support descriptions.

Agreed and accepted:

Client		Cornerstone OnDemand	
Signature:		Signature:	
Name:		Name:	
Title:		Title:	
Date:		Date:	

