

The following describes the methodology and processes used by the I&O team within DoT to evaluate the proposals submitted for the City of Columbus' Data Center Network Refresh:

Evaluators:

The evaluation process was conducted by three committee members. Each committee member represented Engineering, Architectural and Executive offices. While Phase 1 and 2 (Technical Review) were conducted by the I&O team, Phase 3 (Proof of Concept) was conducted by all three members.

Methodology/Procedure:

The evaluation process was conducted in phases described below. Phases one and two were based on the content of the proposals received from the vendors. Phase three consisted of the on-site Proof of Concept (POC) presentation. Four vendors submitted proposals by the deadline, three were promoted to Phase two, and all three were promoted to the third phase. The vendor with the top overall scores (Cadenza) was promoted to contract negotiation phase.

Following is a brief description of the evaluation methodology and procedure used for each phase:

- Phase one: pass/fail evaluation of the required components listed on the RFP. Three out of 4 vendors' proposals met the requirements and were promoted to Phase two.
- Phase two: evaluation of functional and technical capabilities (Appendix A and B). The I&O team evaluated the technical and feature readiness; All Three vendors were promoted to Phase three.
- Phase three (a): on-site POC where the City invited the vendors to give a live demonstration of the solution. The City provided five use cases to the vendors and evaluated them based on how well they responded to those use cases. The city provided identical hardware resource to all vendors. All equipment for the demonstration was conducted on City premise. The vendor with the top overall score (Cadenza) was promoted to contract negotiation phase. The table below reflects the final total for all phases.

Partners		CDW-G	Softchoice	AHEAD	CADENZA
Total Score	Score	82.3	NA	68.0	98.0

CONTRACT COMPLIANCE:

Cadenza LLC CC#: 25814

Expiration Date: 6/7/2020