

Hugh Quill

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Throughout my career as an **experienced government administrator and non-profit founder**, I've worked to create lean and accountable public management through ground-breaking transformational change efforts executed with a belief that we are better together than apart.

PROVEN SKILLS

Performance Management • Budget Management • Process Improvement
• Designing Shared Services Models • Public Speaking
IT Consolidation • Procurement Reform

PROFESSIONAL EXPERIENCE

Founder & CEO

Public Performance Partners, 2011-present

I founded Public Performance Partners to help Ohio's local public entities with the change management that would be necessary to survive the recession and subsequent deep state funding cuts. Since then, we've helped dozens of school districts, counties and municipalities introduce private sector best practices that leverage combined purchasing power, shared services and performance management practices to save taxpayers money through more efficient and agile government. Among our many accomplishments

Facilities Management –

- Through the Ohio Local Government Innovation Fund grant process, initiated and developed the business case for the newly constructed Tiffin/Seneca County Justice Center

Shared Services –

- Conducted a study on special needs transportation with the potential to save millions of tax dollars for school districts in Northeast Ohio. Currently facilitating discussions among Inner Ring school districts in Cleveland to pursue shared service solutions for special needs and foster care pupil transportation.

IT Consolidation –

- Assessed excess IT capacities of Franklin county local governments and public schools in order to forge partnerships through shared service agreements and avoid redundant infrastructure costs

Criminal Justice Reform –

- Conducted studies in Montgomery County, Ohio and Franklin County, Ohio of cash bail practices, jail populations, and operational processes. These engagements explored national and state trends in the use of risk assessment tools and models that reduce incarceration rates and improve outcomes

Director, Department of Administrative Services

State of Ohio, 2007-2011

Oversaw staff of 877 and budget of \$500 M at a time of great budget constraints for the state. Responsible for all aspects of public service delivery including enterprise IT, fleet management, procurement, real estate management, public construction, workforce health care, and collective bargaining.

Performance Management –

- Launched the LeanOhio program, using the principles of Lean and Six Sigma that would eventually save over \$300M across all state agencies.

Construction Reform –

- Modernized Ohio's public construction practices, which eventually became law via HB 153, with an estimated savings of \$400M for Ohio public entities

Procurement Reform –

- Introduced center-led standards for key, high value purchases that could be leveraged by state and local agencies across Ohio

Treasurer

Montgomery County, OH, 1993 - 2007

Elected four (4) times by the 545,000 citizens of Montgomery County to manage \$500M in assets and semi-annual real estate tax collections. Led staff of 35 with a focus on cost savings through continuous improvement

Program Development

- Tax Lien Sales Program (generated over \$40M in revenue)
- Linked Deposit Program

Revenue Management –

- Safely generated over \$230 million in interest income over 12 years

EDUCATION

Bachelor of Arts, University of Dayton

Dayton, OH 1979