

Proposed Rates - Woolpert, Inc.

Per the requirements of the RFP, labor classifications and associated descriptions that include minimum education and/or certifications, average years of experience and typical responsibilities for each personnel category have been provided.

Personnel Category Description of Service	2017	2018	2019
Project Director BA/BS with 12 years' experience, MA/MS with 10 years' experience, or 16 years' experience. Project responsibilities include maintaining client relationships and ensuring services are performed in a manner compatible with being an industry leader.	\$205.00	\$210.13	\$215.38
Project Manager BA/BS with 8 years' experience, MA/MS with 4 years' experience or 12 years' experience. Project responsibilities include serving as primary point of contact with client, and managing project team, scope, schedule, and budget.	\$200.00	\$205.00	\$210.13
Project Coordinator BA/BS and 6 years' related experience, MA/MS and 4 years' years related experience, or 8 years' related experience. Possesses a certification in data creation and data dissemination with strong organizational skills and a keen sense of detail, accuracy and follow-through. This position is primarily responsible for defining, enhancing and guiding technical advancement at the geospatial department level with responsibilities that include helping to define optimal workflow processes, assisting in identifying technology needs, assisting in the development and implementation of geospatial QA/QC standards providing technical expertise and leadership in the project definition and planning phases.	\$113.00	\$115.83	\$118.72
Senior Developer BA/BS with 12 years' experience, MA/MS with 10 years' experience, or 16 years' experience. Project responsibilities include application development; providing technical expertise and leadership in project definition and planning phases; coordinating the technical execution of complex, diversified projects; communicating developments and practices through appropriate firm channels; developing and documenting standard practices; coaching and mentoring other team members in skill development areas; and performing project QA/QC.	\$183.00	\$187.58	\$192.26
Mid-Level Developer BA/BS with 6 years' experience, MA/MS with 4 years' experience, or 10 years' experience. Project responsibilities include application development, providing technical expertise in project definition and planning phases, coaching and mentoring other team members in skill development areas; and performing project QA/QC.	\$156.00	\$159.90	\$163.90
Junior Developer Associates degree or 2 years' experience. Project responsibilities include application development.	\$137.00	\$140.43	\$143.94
Senior GIS Analyst BA/BS with 6 years' experience, MA/MS with 4 years' experience, or 8 years' experience. Project responsibilities include providing technical expertise and leadership for data conversion, cleansing, and development projects; geodatabase design; preparation of complex data transformation models; ArcSDE administration; preparation and monitoring of budgets and schedules; develop end-user documentation; conduct client training, and performing project QA/QC.	\$128.00	\$131.20	\$134.48
Mid-Level GIS Analyst BA/BS with 3 years' experience, MA/MS with 1 years' experience, or 5 years' experience. Project responsibilities include providing technical expertise for data conversion, cleansing, and development projects; geodatabase design support; preparation of transformation models; and perform project QA/QC	\$93.00	\$95.33	\$97.71
Junior GIS Analyst Associates degree or 2 years' experience. Project responsibilities include data conversion, cleansing, and development.	\$62.00	\$63.55	\$65.14
Database Administrator BA/BS with 4 years' experience, MA/MS with 2 years' experience, or 8 years' experience. Project responsibilities include database	\$153.00	\$156.83	\$160.75

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administration, geodatabase design, ArcGIS Server administration, Portal for ArcGIS and ArcGIS Online administration.			
Remote Sensing Specialist BA/BS with 5 years' experience or MA/MS with 3 years' experience. Project responsibilities include image processing, image interpretation, feature extraction, data development, spatial analysis and problem solving. Additional skills in project management, research and development are also required.	\$165.00	\$169.13	\$173.35
Professional Surveyor BA/BS and 4 years' related experience, MA/MS and 2 years' related experience or 8 years' related experience and possess a Professional Survey License and applicable OSHA certifications. Responsible for performing advanced surveying work on a variety of office and field projects.	\$128.00	\$131.20	\$134.48
Field Survey Technician Associates degree or 2 years' experience and applicable OSHA certifications. Project responsibilities include data collection using electronic total stations, Global Positioning System receivers, digital levels, and ground-based laser scanners in the field.	\$62.00	\$63.55	\$65.14
Geospatial Technician BA/BS and 4 years' related experience, MA/MS and 2 years' related experience or 6 years' related experience. Responsibilities include performing geospatial mapping tasks (ie: orthophotography, lidar edits, compilation, cartography, etc.) on projects to include the management of computer data in multiple operating system environments.	\$93.00	\$95.33	\$97.71
Senior Administrative Staff BA/BS with 4 years' experience, MA/S with 2 years' experience or 8 years' experience. Depending upon the specific project role, responsibilities may include accounting and business administration.	\$115.00	\$117.88	\$120.82
Mid-Level Administrative Staff BA/BS or 4 years' experience. Depending upon the specific project role, responsibilities may include accounting, billing, business administration, human resources, purchasing, record keeping, and IT support.	\$80.00	\$82.00	\$84.05
Junior Administrative Staff Associates degree or 2 years' experience. Depending upon the specific project role, responsibilities may include accounting, billing, business administration, human resources, purchasing, record keeping, and IT support.	\$63.00	\$64.58	\$66.19

- *Hourly Cost Multiplier (HCM) used to calculate the rates is 3.5%*