

November 5, 2019

City of Columbus  
90 West Broad Street  
Columbus, OH 43205  
Sandy Elswick  
[sjelswick@columbus.gov](mailto:sjelswick@columbus.gov)

Sandy,

Avante Solutions is pleased to provide you with the following proposal to add licenses to your implementation of the Cherwell Service Management Technology.

Please let me know if you would like to arrange a call to review this proposal.

Thank you,

Rich



Rich Clark  
Avante Solutions, Inc.  
[rclark@avantesolutions.com](mailto:rclark@avantesolutions.com)  
Mobile: (401) 301-9924

## Cherwell Licensing Cost Summary

Below is the cost schedule for the Cherwell Licensing:

### Perpetual License Model Installed on City Premises:

Required Items			
Item	Unit Cost	Units	Investment
Cherwell Service Management Licenses	\$4,300.00	15	\$64,500.00
Annual Maintenance and Support – Prorated for 14 months (annual fee is \$860.00) – Estimated totals – M&S will be prorated from the date of the actual order	\$860.00	15 @ 14 months	\$12,040.00
<b>TOTAL FEE</b>			<b>\$76,540.00</b>

- Terms from the Ordinance # 2286-2017.
- Pricing is valid until 12/31/2019.
- Cherwell has raised their pricing for licensing and maintenance & support as of March 2019.
- The term period of the new licenses with maintenance and support will have a term period beginning from the date of a certified/confirmed Purchase Order from the City Auditor’s office or receipt of the licenses through January 31, 2021.