



City of Columbus
Palo Alto 5220 Option

Quote

Prepared For : City of Columbus
Customer # :
Attention : Ronny Varghese
Project : Palo Alto 5220 Option
Date : 7/13/2020

Submitted By : Nick Geiser
Phone : 614.318.9058
E-Mail : nickgei@cdw.com
Quote # : PA051920
Quote Expires : 10/13/2020

Qty.	Part #	Description	List Price	Extended List	Unit Price	Discount	Extended Unit Price
PA 5220							
2	PAN-PA-5220-AC	Palo Alto Networks PA-5220 with redundant AC power supplies	\$ 52,500.00	\$ 105,000.00	\$ 24,752.00	53%	\$49,504.00
2	PAN-PA-5220-DNS-5YR-HA2	DNS Security subscription 5 year prepaid for device in an HA pair, PA-5220	\$ 30,800.00	\$ 61,600.00	\$ 17,062.30	45%	\$34,124.60
2	PAN-PA-5220-TP-5YR-HA2	Threat prevention subscription 5 year prepaid for device in an HA pair, PA-5220	\$ 30,800.00	\$ 61,600.00	\$ 17,062.30	45%	\$34,124.60
2	PAN-PA-5220-URL4-5YR-HA2	PANDB URL filtering subscription 5 year prepaid for device in an HA pair, PA-5220	\$ 30,800.00	\$ 61,600.00	\$ 17,062.30	45%	\$34,124.60
2	PAN-PA-5220-WF-5YR-HA2	WildFire subscription 5 year prepaid for device in an HA pair, PA-5220	\$ 30,800.00	\$ 61,600.00	\$ 17,062.30	45%	\$34,124.60
2	PAN-SVC-PREM-5220-5YR	Premium support 5 year prepaid, PA-5220	\$ 38,000.00	\$ 76,000.00	\$ 33,592.00	12%	\$67,184.00
1	PAN-LGS-1TB-5YR	Cortex Data Lake with 1TB of storage, 5-year, includes Premium Support	\$ 6,000.00	\$ 6,000.00	\$ 3,877.40	35%	\$3,877.40
2	PAN-PRA-25	Panorama central management software, 25 devices	\$ 10,000.00	\$ 20,000.00	\$ 6,462.30	35%	\$12,924.60
2	PAN-SVC-PREM-PRA-25-5YR	Premium support 5 year prepaid, Panorama 25 devices	\$ 7,600.00	\$ 15,200.00	\$ 6,950.00	9%	\$13,900.00
8	PAN-SFP-PLUS-LR	SFP+ form factor, LR 10Gb optical transceiver, long reach 10Km, SMF, duplex LC, IEEE 802.3ae 10GBASE-LR compliant	\$ 2,000.00	\$ 16,000.00	\$ 1,292.40	35%	\$10,339.20
6	PAN-SFP-PLUS-SR	SFP+ form factor, SR 10Gb optical transceiver, short reach 300m, OM3 MMF, duplex LC, IEEE 802.3ae 10GBASE-SR compliant	\$ 1,500.00	\$ 9,000.00	\$ 969.30	35%	\$5,815.80
PA 850 5YR							
1	PAN-PA-850	Palo Alto Networks PA-850	\$9,980.00	\$9,980.00	\$4,867.40	51%	\$4,867.40
1	PAN-PA-850-TP-5YR	Threat prevention subscription 5-year prepaid, PA-850	\$7,600.00	\$7,600.00	\$4,210.10	45%	\$4,210.10
1	PAN-PA-850-URL4-5YR	PANDB URL Filtering subscription 5-year prepaid, PA-850	\$7,600.00	\$7,600.00	\$4,210.10	45%	\$4,210.10
1	PAN-PA-850-DNS-5YR	DNS Security subscription 5-year prepaid, PA-850	\$7,600.00	\$7,600.00	\$4,210.10	45%	\$4,210.10
1	PAN-PA-850-WF-5YR	WildFire subscription 5-year prepaid, PA-850	\$7,600.00	\$7,600.00	\$4,210.10	45%	\$4,210.10
1	PAN-SVC-PREM-850-5YR	Premium support 5 year prepaid, PA-850	\$7,200.00	\$7,200.00	\$6,584.20	9%	\$6,584.20
Training							
3	EDU-PAN-210-TU	Firewall 9.1 Essentials: Configuration and Management	\$4,995.00	\$14,985.00	\$4,000.00	20%	\$12,000.00
3	EDU-PAN-210-TU	Firewall 9.1 Essentials: Configuration and Management	\$4,995.00	\$14,985.00	\$0.00	100%	\$0.00
6	EDUPAN-330-TU	FIREWALL 9.0: TROUBLESHOOTING	\$2,995.00	\$17,970.00	\$2,300.00	23%	\$13,800.00
6	EDU-PAN-220-TU	PANORAMA 9.1: MANAGING FIREWALLS AT SCALE	\$1,995.00	\$11,970.00	\$0.00	100%	\$0.00
TOTAL EXTENDED LIST			\$601,090.00	OVERALL DISCOUNT	41%		

Grand Total: \$354,135.40

Prices are contingent on final pricing approval from Manufacturer
Quote provided based on specification provided by customer. No workload validation has been done.
The terms and conditions subject to <http://www.cdw.com/content/terms-conditions/default.aspx>