FACT SHEET FRANKLIN INTERNATIONAL, INC. SEPTEMBER 2020

I. STATEMENT OF PURPOSE – Enterprise Zone

The Department of Development recommends an Enterprise Zone Tax Abatement of seventy-five (75%) for a period of ten (10) consecutive years on real property improvements for the purpose of expansion of production and distribution operations and for creating new employment opportunities for the residents of the City of Columbus.

II. PROJECT HISTORY

Franklin International, Inc., founded in 1935, is a manufacturer and distributor of adhesives whose headquarters, central production and distribution facility are in Columbus, Ohio. This project is an expansion of their production and distribution facilities. Over the last several years, Franklin International, Inc.'s sales growth and the increasing complexity of their business have created significant inefficiencies in the daily operations of their Industrial plant and Dock 4 areas. A major obstacle in this effort is the inability to expand the Industrial plant and Dock 4 areas from a facilities or building standpoint. These facilities are "landlocked" and expansion of the existing building is not feasible. The construction of the new facility and renovation of existing facility will allow operations to expand by 44 percent.

Franklin International, Inc. is proposing to invest a total project cost of approximately \$12,500,000, including \$3,500,000 in new construction to build a new 21,780 sq. ft. facility and renovate an existing 30,000 sq. ft. industrial structure located at 174 Hosack Street, Columbus, Ohio, 43207 parcel number 010-025691 into a production and distribution facility ("**Project Site**"). The company anticipates that the development of the proposed project will lead to the creation of 2 net new full-time permanent positions with an estimated new annual payroll of approximately \$88,650 and the retention of 350 jobs with an approximate annual payroll of \$24,838,883 at the proposed **Project Site**.

Franklin International, Inc. is requesting an Enterprise Zone Tax Abatement of seventy-five percent (75%) for a period of ten (10) consecutive years to assist in the development of the aforementioned project.

III. PROJECT INVESTMENT

| INVESTMENT TYPE | PROPOSED VALUE |
|------------------------------------|----------------|
| Additions and New Construction | \$3,500,000 |
| Improvements to Existing Buildings | \$2,500,000 |
| Machinery and Equipment | \$6,500,000 |
| TOTAL INVESTMENT | \$12,500,000 |

IV. DECISION & TIMING

The project, for the purpose of constructing a speculative industrial building, is expected to begin fall 2020 with a scheduled time of completion for spring 2021, contingent upon Columbus City Council approval of the recommended tax incentive.

V. EMPLOYMENT

The project will create 2 new full-time permanent office positions with a new associated estimated annual payroll of approximately \$88,650.

| Position Title | Number of New Jobs | Average Hourly Rate | Average Annual Salary | Total Estimated Payroll for New Positions |
|----------------|--------------------------|------------------------|--------------------------|---|
| Warehouseman | 2 | \$21.31 | \$44,325 | \$88,650 |
| TOTALS | 2 | | | \$88,650 |

The proposed project site is located at 174 Hosack Street, Columbus, Ohio 43207 (parcel number 010-025691), and is accessible by public transportation Central Ohio Transit Authority (COTA) and their transportation partners.

VI. REQUESTED PUBLIC PARTICIPATION

The Department of Development recommends an Enterprise Zone Tax Abatement of seventy-five percent (75%) for a period of ten (10) years on real property improvements for the purpose of constructing a speculative industrial building at the proposed Project Site.

VII. NEW TAX IMPACT: ANNUAL, 10 & 20-YEAR SUMMARY

| Unabated Revenue | Average Annual | 10-year Summary | 20-year Summary |
|---|-------------------|--------------------|--------------------|
| A. Real Property Tax Revenue | \$100,569 | \$1,005,687 | \$2,011,374 |
| B. New City Income Tax Revenue | \$2,216 | \$22,163 | \$44,325 |
| C. Total Unabated Tax Revenue (i.e., A+ B) | \$102,785 | \$1,027,850 | \$2,055,700 |

| Abatement Impact | Average Annual | 10-year Summary | 20-year Summary |
|--------------------------------|-------------------|--------------------|--------------------|
| D. Total Proposed Tax | | | |
| Abatement | | | |
| 75%/ten (10) consecutive years | \$75,427 | \$754,265 | \$754,265 |
| on Real Property | | | |
| Improvements. | | | |

| E. Total Revenue Net of Tax | \$27,358 | \$273,585 | \$1,301,435 |
|-----------------------------|----------|-----------|-------------|
| Abatement (i.e., C-D) | \$21,336 | \$273,363 | \$1,301,433 |

| School District Impact Columbus City School District | Average Annual | 10-year Summary | 20-year Summary |
|--|-------------------|--------------------|--------------------|
| F. Existing School District Revenue from Real Property at site | \$37,082 | \$370,820 | \$741,640 |
| G. New Revenue as a Result of the Proposed Project (25%) | \$17,967 | \$179,666 | \$898,320 |
| H. Total School District Revenue (i.e., F+G) | \$55,049 | \$550,486 | \$1,639,960 |

VIII. TAX BENEFIT

The recommended 75%/10-year Enterprise Zone property tax abatement could yield a tax savings of approximately \$754,265 for Franklin International, Inc. over the incentive term of ten (10) years. Columbus City Schools are estimated to receive an **additional \$179,666** over the term of the abatement and **approximately \$898,320** over a 20 year period, as a result of the expansion project.

The first ten years of total taxes for the Library, County, Township, Schools and City net of the abatement equals a total of approximately \$251,422.

100% for the next ten years is \$1,005,687, plus the \$251,422 from the first ten years equals a total for 20 years of approximately \$1,257,109 in new tax revenue.

IX. AREA IMPACT/GREEN INITIATIVES

Franklin International, Inc. will be upgrading an existing building to higher environmental standards, building their new facility to high environmental standards, and incorporates recycling into their practices.