

November 30, 2020

TO: H. Samuel Orth, III, Director, Department of Technology

CC: Rick A. Wagner, Deputy Director, Department of Technology

Pamela H. OGrady, Deputy Director, Department of Technology

From: Rick A. Wagner, Deputy Director, Department of Technology

Through: Ihab Tadros, Assistant Director, Department of Technology

SUBJECT: Award Letter for Microsoft Premier Support

The Department of Technology (DoT) received responses from three resellers and one OEM for the Microsoft Premier Support Agreement through the State of Ohio's Microsoft Agreements and Enrollments Large Solution Providers (LSPs) agreement, 0A1252. The responses were evaluated only based on lowest pricing. The Department of Technology is recommending that the award be made to the response from Dell Technologies. Dell Technologies had the lowest overall price. The prices are as follows:

VENDOR	Price
Dell Technologies	\$80,096.80
Microsoft	\$81,160.00
SHI International	\$81,971.61
Insight Public Sector	Non-responsive