# Leonardo Fonseca Almeida

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#### **WORK EXPERIENCE**

# **Senior Policy Associate**

April 2015 – Present

The Nature Conservancy; Dublin, Ohio

- •Develop and execute strategies to broaden support for TNC's climate and clean energy strategies in Ohio.
- •Increase TNC's profile with elected officials and external partners, and strengthen TNC's role as an effective and bipartisan partner on energy and climate solutions.
- •Collaborate with members of the Midwest Division's Diversity, Equity, and Inclusion Steering Committee to establish a more diverse and equitable atmosphere at TNC.
- •Share information and coordinate strategy with other state, regional, and Worldwide Office programs.
- •Manage financial responsibility to complete projects appropriately and assist with budget development and fundraising goals for local and worldwide conservation projects.
- •Conduct research, provide testimony, and represent TNC to a variety of constituencies and stakeholders (public, private, government, non-government agencies); and engage these groups in developing and implementing strategies that advance climate and clean energy policies.
- •Provide testimony before legislative committees and represent TNC at stakeholder meetings in the legislative and executive branches of government.
- ◆Manage requests for proposals and contracts for commissioned reports and consultant services.
- •Monitor legislative, regulatory, and administrative actions on policies at the local, state, and federal levels of government.

# Sr. Legislative Aide to Leader Eric Kearney and Senator Cecil Thomas

January 2012 – April 2015

Ohio Senate; Office of the 9<sup>th</sup> Senate District; Columbus, Ohio

- Assisted the Senators, chief of staff, and other caucus staff with legislative and administrative tasks.
- Aided Senators during caucus meetings and policy discussions.
- •Researched and developed new legislative ideas for the Senators of the Democratic Caucus.
- •Prepared talking points on a variety of issues for speaking events and media interviews.
- •Hired and supervised legislative fellows from the Legislative Service Commission Fellowship.
- •Hired and supervised office interns and pages.

### **Lieutenant Governor Manager**

December 2013 – November 2014

Ohio Democratic Party; Columbus, Ohio

- ◆Assisted Sharen Neuhardt (Lieutenant Governor candidate) with all daily campaign responsibilities.
- •Aided candidate with fundraising and donor research.
- •Worked closely with finance director to target fundraising requests and donor maintenance.
- •Organized fundraising events and host committees.
- •Supervised interns, volunteers, and finance assistant.
- •Staffed candidate at meetings, events, and media interviews.
- •Assisted candidate with policy research.
- •Coordinated schedule of campaign events and appearances.

#### **Interim Fundraising Coordinator for Senate Democratic Caucus**

February 2013 – May 2013

Ohio Senate; Caucus Office at Ohio Democratic Party; Columbus, Ohio.

- •Organized event planning efforts and set up fundraisers for all members of the caucus.
- •Developed new fundraising event themes.
- •Created a database for using an electronic invitation.
- •Increased the frequency of fundraising events.

# Legislative Aide to Leader Capri Cafaro

October 2011 – January 2012

Ohio Senate; Office of the 32<sup>nd</sup> Senate District; Columbus, Ohio

- •Assisted the senator, chief of staff, and other caucus staff with administrative tasks and legislative research.
- •Resolved a variety of constituent issues.
- ◆Met with constituents, legislative liaisons, and interested parties on behalf of the senator.
- •Followed progress of specific committees and legislation.
- •Scheduled meetings, events, and speaking engagements for the senator.

# **Legislative Fellow with the Ohio Legislative Service Commission**

December 2010 - October 2011

Ohio Senate; Office of Senator Michael Skindell; Columbus, Ohio.

- •Assisted senator and Finance Director during budget meetings and meetings of the Senate Finance Committee.
- •Prepared requests for consideration of specific amendments to the state budget.
- •Assisted Senator with special projects, research, and media requests.
- ◆Worked with constituents and state agencies to resolve individual issues.

#### **EDUCATION**

# **Bowling Green State University**

Degree: Bachelor of Arts in Ethnic Studies

Major: Ethnic Studies, Pre-Law Minor: Political Science Cumulative GPA: 3.55 Major GPA: 4.0

#### HONORS AND RECOGNITION

President's Leadership Academy – Scholar at Bowling Green State University, 2010

Keynote Speaker at State Leadership Conference – Family, Career and Community Leaders of America, 2013

Who's Who in Latino Columbus, 2016

Ohio Environmental Council's Emerging Leader Award, 2018

Midwest Energy News 40 Under 40, 2018

Bowling Green State University's 10 Under 10 Alumni, 2018

#### **AFFILIATIONS**

#### COMMUNITY REFUGEE AND IMMIGRATION SERVICES (CRIS) – TRUSTEE, PRESIDENT

CRIS is a non-profit organization that serves the growing refugee and immigrant populations in Central Ohio, and provides services that help reunite and resettle families and foster self-sufficiency of refugees. As the President of the Board of Trustees, I lead all board meetings, recruit new members, and assist with fundraising.

# SUSTAINABLE COLUMBUS EXTERNAL PARTNERS COMMITTEE - TNC REPRESENTATIVE

I represent TNC and provide the organization's expertise to assist the City of Columbus in reaching its goals for Sustainable Columbus. I collaborate with the other members of the committee to plan and execute the strategies for improving sustainability in the Columbus metropolitan area.

#### **GREENSPOT ADVISORY BOARD** – MEMBER

I work with members of the board to help provide strategies for citizens of Columbus to make green and sustainable improvements to their homes, businesses, schools, and neighborhoods.

#### JOHNNIE L. LEWIS MEMORIAL BOOK SCHOLARSHIP – CO-FOUNDER

In 2012, one of my best friends passed away from Lymphoma. He was a friend and mentor to me during my time at Bowling Green State University. Inspired by his commitment to leadership and community service, I joined with other friends to establish a book scholarship at BGSU in his honor.