

## Otto Beatty III, Esq.

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### EXPERIENCE

- 1995 – Present      Otto Beatty Companies and Otto Beatty Real Estate  
President
- Real estate professional with experience as an investor, general partner, developer, owner, landlord, consultant, and attorney with experience in the multifamily, single-family, industrial warehouse, and coworking-shared office asset classes. Participant in over \$250 million in real estate transactions. Graduate of Urban Land Institute/Project REAP training academies in 2015 and 2020. Former Commissioner of the City of Columbus Development Commission and the City of Columbus Near East Area Commission.
- 2017 – Present      OB<sub>3</sub> Advisory and Management Ltd.  
Principal
- Business management consulting and business coaching services to organizations and entrepreneurs. Specialties include general management, business infrastructure design, acquisition strategies, business valuation, process development and financial planning.
- 2014 – Present      Virtual Workplace and Staffing Solutions Ltd. d/b/a Intelligent Office of  
Downtown Columbus  
Owner and Managing Director
- Serve as owner-operator of downtown virtual office and virtual assistant business. Intelligent Office of Columbus provides over 200 businesses, legal professionals, non-profits, and trade organizations with virtual staff and space solutions, including, personalized telephone answering, customer service assistance, administrative assistance and office, conference and technologically adapted training room services. In 2021, ranked #1 in franchise system for sales growth. In 2017, received recognition as the Employer of the Year from Employment for Seniors, Inc.
- 2001 – 2015      E.E. Ward Moving & Storage Company  
Co-Owners, Vice President and General Counsel
- Company officer responsible for all administrative operations of the company, including, but not limited to, accounting, human resource management, technology, tax, legal, and regulatory affairs. Directed national account and residential sales team. Member of executive management team which grew company revenues over 2000% and received numerous industry and community

awards, including, but not limited to, Better Business Bureau of Central Ohio Torch Award for Ethical Enterprising, Columbus Chamber of Commerce Small Business Leader Award, MBE Supplier of the Year Award from Ohio Minority Supplier Development Council, and Top Sales Growth Award from North American Van Lines.

1995 – 2007

Baker & Hostetler LLP  
Partner (2003 – 2007) Associate (1995 – 2002)

Maintained full-time law practice specializing in commercial law, Ohio administrative law, real estate, bankruptcy and financial institutions. Successfully defended clients before Ohio administrative agencies and commissions, such as Ohio Elections Commission, Ohio Dental Board, Ohio Board of Embalmers and Funeral Directors, State Medical Board, and the Ohio Motor Vehicle Dealers Board. Served as personal business counsel to several small companies, entrepreneurs, corporate executives, and professionals. Appointed as legal and board counsel for the United State Cutting Tool Institute and other trade associations.

1994 – 1995

Ohio Court of Appeals, 10<sup>th</sup> District  
Judicial Law Clerk/Staff Attorney to the Honorable Peggy Bryant

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## BOARD AND COMMISSION EXPERIENCE

- ❖ Ohio Elections Commission, Commissioner (2018-Present)
- ❖ Ohio Lottery Commission, Commissioner (2008 – 2010)
- ❖ City of Columbus Department of Development, Entrepreneurial Ecosystem Committee
- ❖ City of Columbus, Development Commission, former member
- ❖ City of Columbus, Northeast Area Commission, former member
  
- ❖ Ohio Minority Supplier Development Council, Board of Trustees
- ❖ Columbus Museum of Art, Board of Trustees, Governance Committee, former member
- ❖ Fifth Third Bank, Columbus Affiliate, Community Advisory Forum, former member
- ❖ I Know I Can Foundation, Board of Trustees and Executive Committee, former member
- ❖ United Way of Central Ohio, Key Club Chair

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## EDUCATION

University of Michigan Law School  
Ann Arbor Michigan  
*Juris Doctor*, December 1993

Morehouse College  
Atlanta, Georgia  
Bachelor of Arts, *with honors*, May 1991

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## AWARDS AND RECOGNITIONS

- ❖ 2021 Sales Award – Top Sales Growth Award from Intelligent Office Franchise Systems
- ❖ 2020 Honoree, Central Ohio African American Chamber of Commerce
- ❖ 2017 Employer of the Year, Employment for Seniors, Inc.
- ❖ 2016 Scale Up America Program (Small Business Administration), selected for participation
- ❖ 2012 Better Business Bureau of Central Ohio Torch Award for Ethical Enterprising
- ❖ 2011 Columbus Chamber of Commerce Small Business Leader Award, finalist
- ❖ 2010 Vistage International CEO Forum, selected for membership
- ❖ 2010 Scholarship Recipient, Dartmouth Tuck School of Business, for High Performing Minority Businesses (attended Fall 2010)
- ❖ 2010 Minority Corporate Supplier of the Year by OMSDC
- ❖ 2006 Law Dragon 500, Top Young Lawyers in the Country
- ❖ 2006, 2005 Ohio Super Lawyer “Rising Star”
- ❖ 2006 African-American Leadership Summit attendee, United States Senate (selected by Office of Senator George Voinovich)
- ❖ 2005 Columbus Bar Association Community Service Award, recipient
- ❖ 2000 *Business First* “Forty Under 40” Outstanding Young Business Leaders Award
- ❖ 1999 Leadership Columbus, graduate