

Quote Number: Q-00120820 Order Effective Date: (Date of Last Signature Below)

| Cornerstone OnDemand – ORDER | | | | | |
|---|--|------------------------|----------------|--|--|
| Client Name (" Client ") | City of Columbus, OH | | | | |
| Order Start Date | 12/16/2021 | | | | |
| Order End Date | 12/15/2022 | | | | |
| Is a <i>new</i> purchase order required for this purchase?* | ("No," unless box is checked) []Yes: PO# | | | | |
| Primary Client Contact | Tom Diamond | tsdiamond@columbus.gov | (614) 645-0853 | | |
| Client Address (Ship To) | City of Columbus, OH 77 North Front St. 1st floor, Columbus, OH, 43215, United States | | | | |
| Primary Billing (Invoice) Contact | Tom Diamond | tsdiamond@columbus.gov | (614) 645-0853 | | |
| Client Billing (Invoice) Address | City of Columbus, OH 77 North Front St. 1st floor, Columbus, OH, 43215, United States | | | | |

*Note: Please send purchase order number to <u>DLCollections@csod.com</u> within three (3) business days of order signing.

Product(s)

| | Period 12/16/2021 - 12/15/2022 | |
|--------------------------------------|-----------------------------------|----------------|
| Product | Qty | Annual Fee |
| Data Load Wizard | 1 | \$5,627.01 |
| Certifications | 1,300 | \$0.00 |
| Unlimited Video Hosting and Delivery | 1 | \$2,652.25 |
| Choice Customer Success Package | 1 | \$7,601.24 |
| Learning | 1,300 | \$26,338.00 |
| Learning | 7,932 | \$160,702.32 |
| Certifications | 7,932 | \$0.00 |
| | | |
| Annual Subtotal | | USD 202,920.82 |
| First Year Grand Total | | USD 202,920.82 |

Invoicing Schedule

Payment terms for this Order shall be net 60 days.

Annual Fees are invoiced annually, beginning on the Order Start Date(s), through the Order End Date(s). If applicable, the final invoice for annual fees will be prorated. One-time fees are invoiced on the Order Start Date(s).

Product Details



New Functionality Readiness and Adoption – adopt and drive usage of new features Optimization and Curation – keep your system relevant and easy to use, increase adoption and build competencies S.O.S. (Sustain Our System) – get help with tasks and on-boarding new admins, and tune up your reports Education – an efficient way to learn Cornerstone products, features and functions Customer Success – proactive, strategic guidance and support to make the most of your investment Technical Support – enhanced support and issue resolution Customer Community – access self-help tools, connect with peers and stay up to speed on what's new Product Collaboration and Engagement – have a voice in the future of Cornerstone

See https://www.cornerstoneondemand.com/support/choice for detailed support descriptions.

Terms and Conditions

This Order is hereby incorporated into and made part of the parties' master agreement (the "**Agreement**"). If the term of the Agreement is set to expire prior to the end of the Order Term, the term of the Agreement is hereby extended through the end of the Order Term for the purposes of this Order.

Agreed and accepted:

| Client | Cornerstone OnDemand, Inc. | |
|------------|----------------------------|--|
| Signature: | Signature: | |
| Name: | Name: | |
| Title: | Title: | |
| Date: | Date: | |

Order Validation

