



Legislation Details (With Text)

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On agenda: 12/16/2013 **Final action:** 12/19/2013
Title: To authorize the Director of the Department of Development to contract with the Small Business Development Center of Columbus State Community College for the purpose of providing services to the small business community; to authorize the expenditure of \$60,000.00 from the General Fund; and to declare an emergency. (\$120,000.00)

Sponsors:

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Attachments:

Date	Ver.	Action By	Action	Result
12/19/2013	1	CITY CLERK	Attest	
12/18/2013	1	ACTING MAYOR	Signed	
12/16/2013	1	COUNCIL PRESIDENT	Signed	
12/16/2013	1	Columbus City Council	Approved	Pass

BACHGROUND: This ordinance authorizes the Director of Development to enter into contract with the Small Business Development Center (SBDC) of Columbus State Community College to support staffing and administrative cost. The total contract amount will be \$120,000 with \$60,000 coming from Auditor's Certificate No. AC 032025 and \$60,000 from the 2013 General Fund allocation. The services of the Small Business Development Center address the needs of the emerging and small business. The focus of the services provided includes consulting and training. Consulting services available include:

- business plan development
- marketing entry strategy development
- loan and investment packaging
- financial systems development
- international trade assistance.
- government procurement assistance
- private-sector professional service through the Center's PROS volunteer network
- multi-regional referral assistance
- proposal development assistance for science and research grants (SBIR)
- tech-transfer support
- intellectual property assistance

In an effort to increase the knowledge level of the entrepreneurial community, SBDC has developed a variety of programs that complement, support and drive consulting. The training topics include a business start-up program, marketing, sales, and product commercialization.

Emergency action is requested in order for the Small Business Development Center to continue providing services to

potential businesses in Columbus uninterrupted.

FISCAL IMPACT: \$60,000 has been allocated from the 2011 General Fund (Auditor's Certificate No. AC032025) and \$60,000 has been allocated from the 2013 General Fund for this initiative. The contract total will be \$120,000.00.

To authorize the Director of the Department of Development to contract with the Small Business Development Center of Columbus State Community College for the purpose of providing services to the small business community; to authorize the expenditure of \$60,000.00 from the General Fund; and to declare an emergency. (\$120,000.00)

WHEREAS, Columbus City Council, on February 28, 2011, authorized the Director of Development to enter into contract with the Small Business Development Center of Columbus State Community College; and

WHEREAS, Ordinance 0270-2011 authorized the expenditure of \$60,000 from the 2011 General Fund; and

WHEREAS, the City of Columbus and the Small Business Development Center did not enter into contract in 2011; and

WHEREAS, \$60,000 has been allocated from the 2013 General Fund for the Small Business Development Center; and

WHEREAS, the new contract amount will be \$120,000 using the 2011 and 2013 allocation; and

WHEREAS, the City of Columbus and the Small Business Development will enter into contract for the performance of services in 2014; and

WHEREAS, emergency action is requested in order for the Small Business Development Center to continue providing services to potential businesses in Columbus uninterrupted; and

WHEREAS, an emergency exists in the usual daily operation of the Department of Development in that it is immediately necessary to contract with the Small Business Development Center, all for the immediate preservation of the public health, peace, property, safety and welfare; **NOW, THEREFORE**,

BE IT ORDAINED BY THE COUNCIL OF THE CITY OF COLUMBUS:

Section 1. That the Director of Development is hereby authorized and directed to enter into contract in the amount of \$120,000.00 with the Small Business Development Center for the purpose of administrative cost associated with programs and services for small and emerging businesses.

Section 2. That the expenditure of \$60,000.00 or so much thereof as may be necessary be and is hereby authorized to be expended from the Department of Development, Economic Development Division, Division No.44-02, General Fund, Fund 010, Object Level One 03, Object Level Three 3337, OCA Code 440314.

Section 3. That the funds necessary to carry out the purpose of this ordinance are hereby deemed appropriated, and the City Auditor shall establish such accounting codes as necessary.

Section 4. That for the reason stated in the preamble hereto, which is hereby made a part hereof, this ordinance is hereby declared to be an emergency measure and shall take effect and be in force from and after its passage and approval by the Mayor, or ten days after passage if the Mayor neither approves nor vetoes the same.