



# City of Columbus

Office of City Clerk  
90 West Broad Street  
Columbus OH 43215-9015  
columbuscitycouncil.org

## Legislation Text

---

**File #:** 2391-2013, **Version:** 1

---

**Background:** This legislation authorizes the Director of Development to enter into a contract with Carahsoft Technology Corporation for the purchase of Salesforce software, support, and training services. This software is a cloud-hosted platform, most broadly defined as a Customer/Constituent Relationship Management (CRM). It is used to track projects, workflow, events, activity, etc., and provide real time reports across all aspects of the Department tied to Economic Development.

This contract is for one (1) year to include support, training, and licenses.

Since this was not formally bid, a waiver of the provisions of Columbus City Codes Chapter 329 is required. Salesforce has already been implemented at the State and Regional levels including JobsOhio and Columbus 2020, moving forward with the purchase of Salesforce instead of looking at other options will save the City additional expenses for the creation, customization, and compatibility software to share data with the State, JobsOhio, and the Regional Partners.

Contract compliance number is 52-2189693 and expires 12/2014.

Emergency action is requested in order to expedite the implementation of this software.

**Fiscal Impact:** This ordinance authorizes an expenditure of \$38,320 within the Development Department, General Fund.

To authorize the Director of Development to enter into a contract with Carahsoft Technology Corp. for the purchase of Salesforce software, support, and training services; to authorize the expenditure of \$38,320.00 from the General Fund; to waive the competitive bidding requirements of the Columbus City Code; and to declare an emergency. (\$38,320.00)

**WHEREAS**, the Department of Development desires to contract with Carahsoft Technology Corp. for the purchase of Salesforce software, support, and training services; and

**WHEREAS**, Salesforce has already been implemented at the State and Regional levels including JobsOhio and Columbus 2020, moving forward with the purchase of Salesforce instead of looking at other options will save the City additional expenses for the creation, customization, and compatibility software to share data with the State, JobsOhio, and the Regional Partners; and

**WHEREAS**, it is in the best interest of the City of Columbus to waive the provisions of Section 329.06 of the Columbus City Codes; and

**WHEREAS**, an emergency exists in the usual daily operation of the Department of Development in that it is immediately necessary to enter into a contract with Carahsoft Technology Corp. in order to expedite the implementation of this software, thereby preserving the public health, peace, property, safety and welfare; now, therefore,

**BE IT ORDAINED BY THE COUNCIL OF THE CITY OF COLUMBUS:**

**Section 1.** That the Development Director is hereby authorized to enter into a contract with Carahsoft Technology Corp. for the purchase of Salesforce software, support, and training services for the Economic Development Division.

**Section 2.** That for the purpose stated in Section 1 the expenditure of \$38,320.00, or so much thereof is hereby authorized to be expended from the General Fund, Fund 010, Development Department, Economic Development Division, Division No. 44-02, OCA 442030, Object Level Three 3358.

**Section 3.** That in accordance with Section 329.27 of Columbus City Codes, this Council finds it is in the best interest of the City of Columbus to waive the provisions of Section 329.06 of the Columbus City Codes to permit the aforementioned purchase.

**Section 4.** That the funds necessary to carry out the purpose of this ordinance are hereby deemed appropriated, and the City Auditor shall establish such accounting codes as necessary.

**Section 5.** That for reasons stated in the preamble hereto, which is hereby made a part hereof, this ordinance is hereby declared an emergency measure and shall take effect and be enforced from and after its passage and approval by the Mayor, or ten days after passage if the Mayor neither approves nor vetoes the same.