



Legislation Details (With Text)

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On agenda: 5/2/2016 **Final action:** 5/4/2016

Title: To authorize the Director of Finance and Management, on behalf of the Fleet Management Division, to renew and modify an existing annual contract with AssetWorks, Inc., for support of the Fleet Focus application utilized by the Fleet Management Division in accordance with the provisions of City Code relating to sole source procurement; to authorize the expenditure of \$742,000.00 from the Fleet Management Operating Fund; and to declare an emergency. (\$742,000.00)

Sponsors:

Indexes:

Code sections:

Attachments: 1. 0971-2016, 2. Ord 0971-2016 Sole Source Form

Date	Ver.	Action By	Action	Result
5/4/2016	1	CITY CLERK	Attest	
5/3/2016	1	MAYOR	Signed	
5/2/2016	1	COUNCIL PRESIDENT	Signed	
5/2/2016	1	Columbus City Council	Approved	Pass

BACKGROUND: This ordinance authorizes the Director of Finance and Management, on behalf of the Fleet Management Division, to renew and modify an existing contract in accordance with the original agreement (CT18276: ORD 644-97) entered on May 29, 1997, with AssetWorks, Inc. The agreement was most recently renewed by authority of ordinance 1226-2015, passed June 1, 2015. This renewal/modification will provide for annual software maintenance and support, as well as GPS/AVL service costs, vendor hosting fees, and the expansion of credit card usage at compressed natural gas stations. The contract renewal and modification will be for at a total cost of \$742,000.00.

AssetWorks is the vendor who currently provides a software platform for Fleet, Fuel and GPS databases, which are interfaced with each other to provide comprehensive management, analysis, and tracking functionality. AssetWorks also provides professional services to support system upgrades and training and they are PCI compliant and manage the retail CNG fuel transactions through the fuel application. The existing contract allows for modifications to accommodate additional services as needed. Consequently, other vendors were not sought to provide these services.

The FleetFocus module/application provides a management system utilized by the Fleet Management Division to bill, manage, monitor and analyze all fleet maintenance related data within the Division. Also, FleetFocus gives the Division the ability to provide accountability by tracking city-owned fleet equipment such as refuse trucks, fire apparatus, compost graders and various on road vehicles to support the daily operational requirements of city government. The system also allows for the collection and management of fleet maintenance and usage data on a citywide basis.

It should also be noted that the GPS/AVL system and associated monitoring costs were competitively bid pursuant to Formal bid SA004040 and AssetWorks was selected as the lowest, responsive, and responsible bidder.

The Fleet Management Division negotiated the contract in accordance with the provisions of sole source procurement because this product is not available to the Division from any other source.

FISCAL IMPACT:

Funding for the contract renewal has been budgeted for and is available within the 2016 Fleet Management Operating Budget.

EMERGENCY DESIGNATION:

Emergency designation is being requested to continue support without interruption to daily operations.

CONTRACT COMPLIANCE:

Vendor Name: AssetWorks, Inc.

CC#: 46-0521049

Expiration Date: 03/12/2017

To authorize the Director of Finance and Management, on behalf of the Fleet Management Division, to renew and modify an existing annual contract with AssetWorks, Inc., for support of the Fleet Focus application utilized by the Fleet Management Division in accordance with the provisions of City Code relating to sole source procurement; to authorize the expenditure of \$742,000.00 from the Fleet Management Operating Fund; and to declare an emergency. (\$742,000.00)

WHEREAS, this ordinance authorizes the Director of Finance and Management, on behalf of the Fleet Management Division, to renew and modify an existing contract in accordance with the original contractual agreement (CT18276: ORD 644-97) as modified by ordinance 1226-2015 with AssetWorks, Inc. as the original contract provided language allowing for modifications and extensions; and

WHEREAS, this ordinance authorizes the Director of Finance and Management on behalf of the Fleet Management Division to renew and modify an existing contract with AssetWorks, Inc., for the annual license renewal, maintenance and support, GPS/AVL service, vendor hosting services and to provide for expansion of credit/fuel card usage. This will include support of Wright Express Card processing, MasterFleet card, Fleet One, GasCard, Visa Fleet, and FuelMan. Additionally, there will be PCI Recertification and an upgrade of two FuelFocus ICU's at CNG sites; and

WHEREAS, Asset Works and its enterprise suite of Fleet Focus applications provides a management system utilized by the Fleet Management Division to bill, manage, monitor and analyze all fleet maintenance related data within the Division, in addition to the ability to provide accountability with tracking an unlimited number of city-owned fleet equipment vehicles to support the daily operational requirements of city government; and

WHEREAS, the Fleet Management Division negotiated the terms with AssetWorks, Inc. in accordance with the relevant provisions of sole source procurement of the Columbus City Codes because they are the sole provider of this proprietary enterprise management system; and

WHEREAS, an emergency exists in the usual and daily operation of the Department of Finance and Management, Fleet Management Division, in that it is immediately necessary for the Director of Finance and Management to renew and modify an existing contract with AssetWorks, Inc. to avoid service interruption and continue with needed services for the preservation of the public health, peace, property, safety and welfare; now, therefore

BE IT ORDAINED BY THE COUNCIL OF THE CITY OF COLUMBUS:

SECTION 1: That the Director of Finance and Management, on behalf of the Fleet Management Division, is hereby authorized to renew and modify an existing contract with AssetWorks, Inc. (original contractual agreement CT18276: ORD 644-97), pursuant to the sole source provisions of City Code, related to the operation of the Fleet Focus system and related applications.

SECTION 2: That the expenditure of \$742,000.00, or so much thereof as may be necessary in regard to the action authorized in Section 1, be and is hereby authorized in the Fleet Management Operating Fund 5200, SubFund 520001 in

Object Class 03 - Contractual Services, per the accounting codes in the attachment to this ordinance.

See Attached File: Ord 0971-2016.xls

SECTION 3. That the monies in the foregoing Sections shall be paid upon order of the Director of Finance and Management, and that no order shall be drawn or money paid except by voucher, the form of which shall be approved by the City Auditor.

SECTION 4. That the City Auditor is authorized to make any accounting changes to revise the funding source for all contracts or contract modifications associated with this ordinance.

SECTION 5. That for reasons stated in the preamble hereto, which is hereby made a part hereof, this ordinance is hereby declared an emergency measure and shall take effect and be enforced from and after its passage and approval by the Mayor, or ten days after passage if the Mayor neither approves nor vetoes the same.