



Legislation Details (With Text)

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On agenda: 6/5/2023 **Final action:** 6/9/2023

Title: To authorize the Director of the Department of Public Utilities to enter into a contract with Red Clay Consulting, Inc. for managed and project services related to Oracle's customer cloud service meter data management system; to waive the competitive bidding provisions of City Code; and to authorize the expenditure of \$900,970.00 split among the Electricity, Water, and Sanitary Sewer Operating Funds. (\$900,970.00)

Sponsors:

Indexes:

Code sections:

Attachments: 1. ORD 1212-2023 Rec Clay Consulting - Bid Waiver Form, 2. ORD 1212-2023 Financial Coding - Red Clay Consulting - Enhanced Meter Project Managed Services, 3. ORD 1212-2023 Red Clay - Enhanced Meter Project Managed Services - Price Quote

Date	Ver.	Action By	Action	Result
6/9/2023	1	CITY CLERK	Attest	
6/8/2023	1	MAYOR	Signed	
6/5/2023	1	COUNCIL PRESIDENT	Signed	
6/5/2023	1	Columbus City Council	Approved	Pass
5/22/2023	1	Columbus City Council	Read for the First Time	

This legislation authorizes the Director of Public Utilities to enter into a contract with Red Clay Consulting, Inc. (RCC) for managed and project services related to Oracle's customer cloud service meter data management system (Oracle CCS) that supports the Department of Public Utilities' (DPU) Enhanced Meter Project. The term of the contract will be for one-year from the date of execution by the City.

In 2019, DPU initiated the Enhanced Meter Project (EMP) and awarded Sensus, a subsidiary of Xylem, a contract to install smart meters, implement the Sensus Regional Network Interface (RNI) head-end system to collect meter reads, and implement Oracle's CCS meter data management system. RCC was the subcontractor that was responsible for implementing Oracle's CCS. RCC is a partner with Oracle Utilities and Oracle Cloud, with specializations in multiple Oracle Cloud services.

The meter data management system is live in production and various system integrations are complete. Due to departmental resource constraints, DPU wishes to continue receiving professional and managed service support from RCC for Oracle CCS. Under the proposed contract, RCC will continue its focus on CCS production issue triage, submission of Oracle product service requests including their escalation, and providing manual regression analysis, along with manual and automated testing of CCS product releases prior to deployment to DPU's Oracle hosted environments. These services are intended to avoid quality of service impacts to DPU customers that may arise during the mass meter deployment period.

While other vendors provide support for Oracle CCS, because RCC provisioned, configured and implemented DPU's meter data management system, they are the only vendor who can provide the necessary support for the system

configurations and processes related to the City's meter data management. Thus, it is in the best interest of the City to waive the provisions of competitive bidding and enter into a contract with Red Clay Consulting, Inc. for these services.

SUPPLIER:

Red Clay Consulting, Inc. | EIN on file | D365 #033208 | Expired August 5, 2022

The company is not debarred according to the Excluded Party Listing System of the Federal Government or prohibited from being awarded a contract according to the Auditor of State Unresolved Findings for Recovery Certified Search.

FISCAL IMPACT:

This contract was not budgeted for; however, the \$900,970.00 will be covered by foregoing and or delaying projects that were budgeted for, but are of less immediate need.

\$0.00 was spent in 2022

\$0.00 was spent in 2021

To authorize the Director of the Department of Public Utilities to enter into a contract with Red Clay Consulting, Inc. for managed and project services related to Oracle's customer cloud service meter data management system; to waive the competitive bidding provisions of City Code; and to authorize the expenditure of \$900,970.00 split among the Electricity, Water, and Sanitary Sewer Operating Funds. (\$900,970.00)

WHEREAS, the Department of Public Utilities (DPU) has a need for managed and project services related to Oracle's customer cloud service meter data management system (Oracle CCS) that supports DPU's Enhanced Meter Project (EMP); and

WHEREAS, in 2019, DPU initiated the EMP and awarded Sensus, a subsidiary of Xylem, a contract to install smart meters, implement the Sensus Regional Network Interface (RNI) head-end system to collect meter reads, and implement Oracle's CCS meter data management system; and

WHEREAS, Red Clay Consulting (RCC) was the subcontractor on the EMP that was responsible for implementing Oracle's CCS meter data management system, which is live in production; and

WHEREAS, due to departmental resource constraints, DPU wishes to continue receiving professional and managed service support from RCC for Oracle CCS; and

WHEREAS, RCC is a partner with Oracle Utilities and Oracle Cloud, with specializations in multiple Oracle Cloud services; and

WHEREAS, while other vendors provide support for Oracle CCS, because RCC provisioned, configured and implemented DPU's meter data management system, they are the only vendor who can provide the necessary support for the system configurations and processes related to the City's meter data management; and

WHEREAS, under the proposed contract, RCC will continue its focus on Oracle CCS production issue triage, submission of Oracle product service requests including their escalation, and providing manual regression analysis, along with manual and automated testing of CCS product releases prior to deployment to DPU's Oracle hosted environments; and

WHEREAS, these services are intended to avoid quality of service impacts to DPU customers that may arise during the mass meter deployment period; and

WHEREAS, it is in the City's best interest to waive the competitive bidding provisions of Chapter 329 of City Code and enter into a contract with Red Clay Consulting, Inc.; and

WHEREAS, DPU wishes to enter into a contract for one-year from the date of execution; and

WHEREAS, it has become necessary in the usual daily operation of the Department of Public Utilities, to authorize the Director of Public Utilities to enter into a contract for managed and project services in support of the Department's Enhanced Meter Project with Red Clay Consulting, Inc.; **NOW, THEREFORE**,

BE IT ORDAINED BY THE COUNCIL OF THE CITY OF COLUMBUS:

SECTION 1. That the Director of Public Utilities is hereby authorized to enter into a contract with Red Clay Consulting, Inc., 271 17th St. NW, Atlanta, GA 30363, for managed and project services in support of the Department's Enhanced Meter Project.

SECTION 2. That this Council finds it in the best interest of the City to waive the competitive bidding provisions of Chapter 329 of City Code for the contract with Red Clay Consulting, Inc.

SECTION 3. That the expenditure of \$900,970.00, or so much thereof as may be needed, is hereby authorized from object class 03, Services, split among the Electricity, Water, and Sanitary Sewer Operating Funds, per the accounting codes in the attachment to this ordinance.

SECTION 4. That the funds necessary to carry out the purpose of this ordinance are hereby deemed appropriated and the City Auditor shall establish such accounting codes as necessary.

SECTION 5. That the City Auditor is authorized to make any accounting changes to revise the funding source for all contracts or contract modifications associated with this ordinance.

SECTION 6. That this Ordinance shall take effect and be in force from and after the earliest period allowed by law.